

# power finance & risk

The exclusive source for power financing and trading news

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## Kelson Debt Stressed

**Kelson Holdings'** \$1.7 billion **Merrill Lynch**-led deal has settled into the stressed category in secondary loan trading. That's perplexing some holders.

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## InterGen Refi Set For Duo

Two firms appear to be out front for the mandate to lead InterGen's \$3 billion refinancing.

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## MACH GEN CREDITORS SCOPE SECOND-LIEN RECAST

Hedge fund creditor/owners in the 4 GW merchant generation fleet known as MACH Gen are looking for cheaper financing terms on a second-lien loan and have invited a select group of firms to prepare for an advisor beauty contest next week. Calls to **Ned Kleinschmidt**, executive director at **Capstone Advisory Group** in Saddle Brook, N.J., which manages the assets, were not returned.

The \$850 million second lien carries pricing of LIBOR plus 750 basis points and was

*(continued on page 11)*

## Future Biz Fuelled?

## DYNEGY DRAWS OVERSUBSCRIPTION, UPSIZES REVOLVER

**Citigroup** and **JPMorgan** have upsized a \$750 million revolver for **Dynegy Holdings** to \$850 million and added a \$70 million term loan B to a financing package, which also includes a \$400 million letter of credit facility. The move was on the back of three to four times oversubscription, according to deal-trackers.

The deal will underpin the combined **LS Power/Dynegy** entity and was a hot ticket because the company will be one of the few IPPs focused on growth, an official at **Scotia**

*(continued on page 11)*

## Lending RFP Expected

## DRAX GIRDS FOR SECOND REFI

**Drax Power**, the owner of the U.K.'s biggest coal plant, is looking to refinance £877 million (\$1.5 billion) in loans obtained last year. The company believes it can secure cheaper financing after posting strong preliminary year-end results March 8. An RFP for lenders could be launched as early as next quarter, according to one deal tracker.

It is unclear which banks are being lined up to lead the refi. Calls to **Gordon Boyd**, finance director in Selby, North Yorkshire, and **Matthias Russwurm**, a managing director in

*(continued on page 12)*

## LAZARD TAKES TXU BIDS

**Lazard Frères** took indicative offers Monday from a handful of groups looking to top **Kohlberg Kravis Roberts** and **Texas Pacific Group's** planned \$45 billion leveraged buyout of **TXU Corp.** Among them is a consortium involving **The Blackstone Group**, **Carlyle/Riverstone Holdings** and **Hellman & Friedman**. Officials at the firms did not return calls and other potential acquirers could not be learned. TXU, which is also being advised by **Credit Suisse**, has until April 16 to review the offers.

CEO **John Wilder** told *PFR* earlier this month that rival groups have a shot at scooping

*(continued on page 12)*

Check [www.iipower.com](http://www.iipower.com) during the week for breaking news and updates.



## At Press Time

### Duo Set To Lead \$3B InterGen Refi

Merrill Lynch and Lehman Brothers are favorites to score mandates on a circa \$3 billion parent-level refinancing for InterGen. CFO Martin Rees in Burlington, Mass., declined comment and officials at these firms did not return calls.

The company is seeking longer tenors and more favorable pricing on existing loans at three project subsidiaries in the U.K. and a portion of the acquisition financing obtained by joint venture owners **AIG Highstar Capital** and **Ontario Teachers' Pension Plan** two years ago (PFR, 2/16).

InterGen recently appointed a club of six banks to lead project financing for its planned 745 MW Island Power project on Jurong Island, Singapore. It also has an RFP out for lenders on a 400 MW expansion of its 820 MW Rijnmond facility in the Rotterdam Botlek region of the Netherlands.

## Kelson Debt Sits In Stressed

Investors holding **Kelson Holdings** paper remain baffled by the \$1.7 billion **Merrill Lynch**-led deal, which has settled into the stressed category barely two weeks after breaking at par into secondary trading. Some observers blamed the sub-prime mortgage meltdown for the wobble, which was most evident in the second-lien. Others said the credit was too aggressively priced. "There's no market worthy news driving it down," said one trader the week it broke. Merrill bankers declined comment.

Syndication of the deal wrapped March 8. The package consisted of a \$990 million term loan B and six-year, \$50 million revolver on the first lien, both priced at LIBOR plus 325. The second lien comprised a \$470 million tranche priced at LIBOR plus 575, or 650 if the company employs a payment-in-kind, toggle feature; and a \$160 million, seven-and-half-year holdco term loan with a fixed-rate PIK coupon priced at 13.459%, the swap equivalent of LIBOR plus 850.

The first lien broke for trading in the 100.25-100.625 context but dipped to 99.25 before firming to 99.625-99.875. The second lien broke in the 100.25-100.5 context, but slipped as low as 96.5 before settling in the 97.5-98 range. "It broke when conditions became quite choppy, but things have now stabilized. This was an opportunity sold on asset coverages, so when you encounter turbulence this would trade more negatively," said a deal watcher.

Proceeds will be used to repay existing project debt at the **Harbinger Capital Partners**-owned company and recapitalize at the parent level, (PFR, 2/12). It will also facilitate the formation of **Free State Management**, a new management outfit for its four natural gas-fired, combined-cycle facilities: 620 MW Dogwood (formerly Aries plant of **Calpine Corp.**) in Pleasant Hill, Mo.; 1,230 MW Redbud in Luther, Okla.; 1,230 MW Cottonwood in Deweyville, Texas; and 922 MW Magnolia in Benton County, Miss. A Kelson official declined comment.

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## BofA Taps New Harbor Power Banker

**Scott Medla**, an executive covering utility advisory work at boutique investment bank New Harbor, has joined **Banc of America Securities** in New York as managing director of power in the natural resources team. He joined March 12 and reports to head of power **Peter Kind**.

An official at Banc of America confirmed the hire but calls to Medla and Kind were not immediately returned. At New Harbor, Medla most recently handled the sale of **Duke Energy's** 50% stake in Bolivian generating company **Empresa Eléctrica Corani** to **Econergy International**. Before that, he served five years as a managing director at **Fieldstone** and seven years as head of power and utilities at **Deutsche Morgan Grenfell**.

## KBC To Reduce NY Project Finance Staff

**KBC Bank** plans to downsize its New York project finance operations. The current staff of four officials will be reduced to two, with **Susan Silver**, head of project finance and **Bradford Joyce**, v.p., slated to leave at some point this year. Silver and Joyce declined comment.

KBC has made a policy decision to focus on other markets and reduce its North American operations to portfolio maintenance. Three years ago, the bank had a project finance staff of seven in New York. Former head **Wim Verbraeken** transferred to the bank's Hong Kong office last year.

Silver and Joyce have been with KBC for eight and five years respectively. During that time, the bank arranged construction financings including **AES Corp.'s** 730 MW Wolf Hollow gas-fired plant in Texas (PFR, 12/26/2004) and **Mirant** and **Cleco's** \$300 million Perryville gas-fired plant in Louisiana.

## SunTrust Flexes Down Gas Storage B Loan

**SunTrust Capital Markets** wrapped up financing commitments for **SG Resources** and **ArcLight Capital Partners' Southern Pines Energy Center** natural gas storage facility, flexing down pricing and eliminating a delayed draw portion of its B loan tranche, according to a SunTrust official.

The \$235 million package is split into a \$100 million five-year revolver and \$135 million seven-year term loan B. It refinances a \$115 million construction loan provided by **CIT** (PFR, 2/3/2006) and funds additional construction.

The deal was about 3.5 times oversubscribed, according to the official, allowing the B loan pricing to be flexed down from 225 basis points to 187.5. The delayed draw portion of the loan,

originally making up 30%, was removed. Large demand for the revolver, priced at 200 basis points, led to its being upsized from \$75 million.

More than seven banks were allocated pieces of the revolver and 15 investors bought into the B loan. The deal is expected to close by the end of the month. The Greene County, Miss., facility will consist of two 8 bcf salt caverns.

## ING Amsterdam Power MD Takes Middle East Slot

**Diederik van den Berg**, managing director in utilities and power at **ING Bank** in Amsterdam, the Netherlands, has been appointed head of structured finance for **ING Wholesale Banking** in the Middle East. Van den Berg says he departs for Dubai in May, declining to elaborate further on the move.

The official was involved in originating a number of European financings, including the recent £485 million (\$950 million) capex loan for **International Power** to upgrade its 1,050 MW Rugeley coal plant, (PFR, 9/22) and a €340 million package to help fund **BOT-Elektrownia Belchatów's** replacement of 833 MW in merchant, lignite-fired generating capacity in Poland, (PFR, 11/17).

## ING Big Apple Banker Exits

**Stuart Hastie**, a v.p. in ING's New York utilities group, has left the firm, according to bankers. The reason for his departure could not be learned. Hastie could not be reached for comment and ING officials declined to comment. Hastie joined **ING** from **Bank of Scotland** last summer, and had previously worked at **Royal Bank of Scotland**.

## Final Bids on Centennial Imminent

Binding bids are due this week in the second round of **MDU Resources' sale** of its domestic IPP business **Centennial Power**. Auctioneer **Goldman Sachs** shortlisted a group of potential buyers after taking indicative offers March 1. Values on the portfolio are in excess of \$500 million, according to a source familiar with the sale process.

Parties interested in the outfit could not be identified. Calls to **Kerri Munzert**, an official at Goldman advising MDU, were not immediately returned and **Bill Connors**, v.p. at Centennial in Bismark, N.D. declined comment.

On the block is a contracted fleet comprising a 213 MW gas-fired plant in Brush, Colo., a 116 MW coal plant in Hardin, Mont., a 50% stake in a 310 MW gas-fired facility in Hartwell, Ga., a 48 MW gas-fired unit in Lathrop, Calif. known as San Joaquin Cogen and **Mountain View Power Partners**, a 66.6 MW wind facility near Palm Springs, Calif., which is expected



to be sold separately to a tax equity player. MDU is evaluating a sale of its **Colorado Energy Management** operations unit, but would prefer to keep it.

MDU's international IPP, featuring 900km of transmission lines in Brazil, also is in play, notes **Phyllis Rittenbach**, director

of investor relations at MDU. A 49.9% stake in a 225 MW simple-cycle unit in Trinidad and Tobago called Trinity Power was sold last month, but not announced. Divestitures will help fund MDU's \$475 million purchase of **Cascade Natural Gas Corp.**, expected to close in the third quarter (PFR, 1/12).

## Corporate Strategies

### PacifiCorp Fuels Capex With \$600M Mortgage Notes

**MidAmerican Energy Holdings** subsidiary **PacifiCorp** sold \$600 million in 30-year first mortgage bonds to repay short term debt and fund capital expansion projects. Capex has been more than \$1 billion per year in recent years, says **Phillip Smyth**, analyst with **Fitch Ratings** in New York. It is expected to spend \$1.5 billion in 2007. Calls to **PacifiCorp** officials were not returned.

The growth, Smyth says, is due mainly to Portland, Ore.-based **PacifiCorp's** expanding eastern service territories in Wyoming and Utah. The company has been investing in gas-fired and renewable generation. Spending on new plants and equipment over the next 10 years is forecasted to be \$16 billion. This month, **PacifiCorp** issued a request for 1.7 GW megawatts of baseload supply for various lengths of time beginning 2012.

**Goldman Sachs** and **BNP Paribas** led the offering. **PacifiCorp** had about \$5.8 billion in outstanding debt and preferred stock as of Dec. 31.

The 5.7% first mortgage bonds were rated A- by both **Fitch** and **Standard & Poor's**. A continued stable outlook, Smyth says, is dependent on a favorable rate case decision later this year in Washington, where it has requested a 10% increase.

### PPL Unit Upsizes Debut Hybrid

**PPL Corp.** sold \$500 million of its inaugural, 60-year hybrid securities last week via special purpose financing unit **PPL Capital Funding**, after announcing it wanted to raise \$400 million. **Jim Abel**, v.p. of finance and treasury in Allentown, Pa., says the intention was always to raise \$500 million, but a more conservative target was a way to entice skittish investors while the sub-prime mortgage debacle is still playing out.

The hybrids priced at 220 basis points over 10-year Treasuries, and Abel says he was "pleased with the execution and thought it was a fair price looking at comparable deals in the market." **Barclays Capital**, **JPMorgan**, **Morgan Stanley** and **Wachovia Securities** ran the books, which saw orders of \$1.3 billion. **Credit Suisse**, **Merrill Lynch** and **UBS Investment Bank** were co-managers.

Hybrids were chosen because the 50% equity credit they get with ratings agencies makes them tax-deductible and therefore a cost-effective component of PPL's overall capital structure,

explains Abel, noting that PPL may consider issuing more. The buy-side prefers to pick up extra yield by investing in deeply subordinated securities from creditworthy issuers than investing in senior debt from lesser rated entities, he says. "They see it as a pretty good trade off."

Proceeds from the issue, which closed March 13, will pay down \$280 million of 8.375% medium term notes maturing June 15. The balance will help fund some of the \$600 million in environmental controls that subsidiary **PPL Energy Supply** has committed to install on its 1,542 MW Montour coal plant in the Washingtonville, Pa., and its 1,483 MW Brunner Island plant in York Haven, Pa.

### Southern Natural Gas Taps Debt To Refi

**Southern Natural Gas** is selling \$500 million in 10-year senior notes in a private placement to refinance old debt. "This was the best time to hit the market," says **Bill Baerg**, director of investor relations at parent **El Paso Corp.**, which scored a coupon of 5.9% on the new notes which are set to close today.

**Southern** redeemed \$400 million in 8.875% notes in February via a call option and has another \$100 million in 6.7% 10-year notes coming due in October, for which it announced a repurchase offer March 14. Holders choosing to accept during the period ending April 9 will receive cash plus a premium set to be determined March 26.

**El Paso** has been making a concerted effort to pay down debt, says Baerg, also having applied some \$3.3 billion in proceeds from the sale of its **ANR Pipeline** subsidiary in December to pay down debt (PFR, 2/23). Last week **Moody's Investor Service** raised the debt rating of **El Paso** and its subsidiaries to investment grade for the first time since 2002. The company had \$14 billion in long-term debt at the end of 2006, down from more than \$22 billion in 2003.

Baerg said a 144A placement best met the company's needs, declining to comment further on its reasons for the choice. Bookrunners **Banc of America Securities**, **Citigroup**, and **Credit Suisse** were chosen for their experience with this type of placement. The notes were rated Baa3 by **Moody's**, BBB- by **Fitch Ratings**, and B+ by **Standard & Poor's**.

## ComEd Underwriting Troika Passed On Chance To Match Citi

The three underwriters lined up for **Commonwealth Edison's** \$300 million bond deal, which was the subject of a high profile snatch by **Citigroup**, were given an opportunity to re-bid, says **Tom Miller**, assistant treasurer at ComEd in Chicago.

The group wouldn't beat Citi's offer which involved reopening an existing 5.9%, 2036-maturity mortgage bonds Thursday, instead of issuing \$300 million in new notes due 2037 as planned. Citi approached the utility with an offer to buy the old notes at 147 basis points while the trio—**Credit Suisse**, **Morgan Stanley** and **Wachovia Securities**—was out marketing the new notes and getting pricing estimates of 150 to 160 and higher.

"It was an economic decision. We were given an unsolicited offer at a credit spread that was significantly tighter than what

was being discussed and we took it," says Miller. The bought deal, which closed March 22, eliminated pricing risk from the issue at a time when markets have been volatile, added an observer. "Investors could take comfort in an issue that is already trading in volume versus a new one."

Spokespeople for Wachovia and Credit Suisse declined comment, while a Morgan Stanley spokesman did not return calls. **Howard Hiller**, a managing director in fixed income capital markets at Citi in New York, was not available for comment.

The \$288 million raised will refinance commercial paper and trim the electric utility's \$1 billion revolver. Regulatory uncertainty in Illinois caused **Fitch Ratings** to downgrade ComEd to below investment grade March 9. Legislative Bill 1750, which passed the Illinois House of Representatives March 6, proposes to roll back ComEd's rates to 2006 levels and freeze them for three years.

## Weekly Recap

*The Weekly Recap is a summary of publicly reported power news stories. The information has been obtained from sources believed to be reliable, but PFR does not guarantee its completeness or accuracy.*

### Asia

- **BP** and **Tata Group** plan to invest more than \$400 million to expand the capacity of their solar cell manufacturing joint venture in Bangalore, India to achieve its designed manufacturing capacity of 300 MW by 2010 (*AFX*, 3/21).
- China has granted final approval for **PetroChina**, **Pacific Oil & Gas** and state investment company **Guoxin** to go ahead with a \$955 million liquefied natural gas terminal in the country's east (*Reuters*, 3/21).

### Europe

- Germany's antitrust authority approved **RWE's** acquisition of power distributor **Eprimo** from **Ueberlandwerk Gross-Gerau**, of which RWE controls 50% (*Bloomberg*, 3/21).
- **Iberdrola's** GBP11.7 billion (\$23 billion) takeover bid for **Scottish Power** won't be investigated by Spain's energy regulator, as the **National Energy Commission** decided the purchase won't hinder Iberdrola's investments in its regulated distribution business (*Bloomberg*, 3/22).
- **KGHM Polska Miedz** is considering taking over the **Zespol Elektrowni Patnow Adamow Konin** power plant this year (*Bloomberg*, 3/22).
- German Chancellor **Angela Merkel** supports constructing 26 coal-fired plants proposed by **Vattenfall**, **RWE**, **E.ON** and **Energie Baden-Wuerttemberg**, despite her strong environmental stance (*Der Spiegel*, 3/21).
- Britain's government is to hold a competition to build at least one full-scale carbon capture and storage plant (*Reuters*, 3/21).

### North America

- **Kohlberg Kravis Roberts' Henry Kravis** and **Texas Pacific Group's David Bonderman** appealed to Texas legislators against a bill passed by the state senate that would place their groups' proposed \$32 billion purchase of **TXU** before the public utility commission for review. The firms promised to file paperwork with utility regulators earlier than required by state law (*Houston Chronicle*, 3/21).
- The **North Carolina Utilities Commission** has issued an order assuring **Duke Energy** that it can recover planning costs for the proposed **William S. Lee** nuclear plant in South Carolina through future rate cases, whether or not the plant is built. Duke plans to spend about \$125 million this year on planning for the facility (*Charlotte Business Journal*, 3/21).
- CFO **Peter Kampian** has resigned from Canada's **Algonquin Power Income Fund**. Controller **Luisa Paniconi-Read** has been appointed interim CFO (*Toronto Star*, 3/21).
- **Westinghouse Electric** plans to build a \$100 million research center and headquarters for its Western Pennsylvania nuclear operations north of Pittsburgh, Pa. (*Associated Press*, 3/21).
- **Cheniere Energy Partners**, a limited partnership formed by **Cheniere Energy**, raised \$283.5 million with an initial public offering (*Reuters*, 3/20).
- **FPL Group** has elected **Oliver Kingsley**, a former **Exelon** executive serving as president of the **World Association of Nuclear Operators**, to its board.



## Generation Auction & Sale Calendar

*Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call Katy Burne, senior reporter, at (212) 224-3165 or e-mail [kburne@iinews.com](mailto:kburne@iinews.com).*

| Seller   | Plants                                 | Location   | MW                               | Plant Type                           | Advisor                     | Status/Comments   |
|--|--|--|----------------------------------|--------------------------------------|-----------------------------|---|
| AES Corp.  | Delano                                 | Central Valley, Calif.                                   | 57                               | Biomass                              | Bodington & Co.             | Teasers dispatched early Jan. (PFR, 1/29)   |
|  | Mendota                                | Central Valley, Calif.                                   | 25                               | Biomass                              |                             |   |
| AIG Highstar Capital   | 13 plants                              | U.S. portfolio, concentrated in Florida and Pennsylvania | 2,378                            | Gas, coal and waste coal             | Lehman Brothers             | 50% stake in Northern Star Generating for sale. Ontario Teachers' owns the balance. Two-stage auction began last month (PFR, 1/29).   |
| Astoria Energy   | Astoria plant                          | Queens, N.Y.   | 500 MW; 1 GW permitted           | Gas                                  | N/A                         | Owners fielding offers, with Suez Energy understood to be acquiring a 30% stake, (PFR 9/29)   |
| Atlantic City Electric Co.                                     | B.L. England                           | Cape May County, N.J.                                    | 447                              | Coal/oil                             | Concentric Energy Advisors  | Rockland Capital Energy Investments completed purchase Feb. 8 for \$12.2 million.   |
| BayCorp Holdings   | Benton Falls                           | Benton, Maine  | 4.3                              | Hydro                                | Concentric Energy Advisors  | N/A   |
| Cargill-led investor group                                     | Granite Ridge                          | Londonderry, N.H.  | 720                              | Gas                                  | Morgan Stanley              | Status of auction unclear.  |
| Con Ed Development, a unit of Consolidated Edison              | Con Edison Energy                      | Springfield, Mass.                                       | 185                              | Coal, hydro                          | Morgan Stanley              | Con Ed looking to sell. Teasers expected shortly, (PFR, 3/12)   |
|  | Newington Energy                       | Newington, N.H.  | 525                              | Gas                                  |                             |   |
|  | Ada Cogeneration                       | Ada, Mich.   | 29 (46%)                         | Gas                                  |                             |   |
|  | Lakewood                               | Lakewood, N.J.   | 236 (80%)                        | Gas                                  |                             |   |
|  | Ocean Peaking Power                    | Lakewood, N.J.   | 330                              | Gas                                  |                             |   |
|  | Rock Springs                           | Rising Sun, Md.  | 670 (50%)                        | Gas                                  |                             |   |
| CT Acquisitions  | Puerto Barrios                         | Guatemala  | 42 (49%)                         | Oil                                  | Concentric Energy Advisors  | Binding bids due middle of next month   |
|  | Canal Road Hamilton Street             | Cleveland, Ohio  | 800,000 Mlbs an hour at 165 psig | District heating and cooling systems |                             |   |
| Desert Power   | Desert Power plant                     | Rowley, Utah   | 65 installed 100 planned         | Gas                                  | N/A                         | Owners auditioning 25 debt and equity financing counterparties to complete construction by June 1 (PFR, 1/15).  |
| Dominion Resources   | State Line                             | Hammond, Ind.  | 515                              | Coal                                 | Credit Suisse               | In play   |
| DPL Inc.   | Montpelier Electric Generating Station | Poneto, Ind.   | 219                              | Gas                                  | Pace Global Energy Services | In play   |
| Dynegy   | Bluegrass                              | Oldham County, Ky.                                       | 573                              | Gas                                  | JPMorgan Chase              | Seller hopes to fetch between \$200-500 million in asset sales this year, (PFR 2/5). Timeline unclear.  |
|  | Heard County                           | Heard County, Ga.  | 539                              | Gas                                  |                             |   |
|  | Lyondell                               | Channelview, Texas                                       | 600                              | Gas                                  |                             |   |
| DTE Energy   | Georgetown 4                           | Indianapolis, Ind.                                       | 80                               | Gas                                  | N/A                         | Indianapolis Power & Light to acquire Sales process initiated, final bids due Q2 Seller exploring options, including outright sale On books at scrap value, in cold standby |
|  | Crete Energy Venture                   | Crete, Ill.  | 304 (50%)                        | Gas                                  |                             |   |
|  | East China                             | East China, Mich.  | 320                              | Gas                                  |                             |   |
|  | River Rouge                            | Detroit, Mich.   | 240                              | Gas                                  |                             |   |
| Electricite de France Internationalunit Controladora del Golfo | Saltillo                               | Ramos Arizpe, Coahuila                                   | 248                              | Gas                                  | JPMorgan Chase              | Auction just launched. Timeline unclear.  |
|  | Anahuac (RB2)                          | Valle Hermoso, Tamaulipas                                | 495                              | Gas                                  |                             |   |
|  | Lomas de Real (RB3)                    | Valle Hermoso, Tamaulipas                                | 495                              | Gas                                  |                             |   |
|  | Valle Hermoso (RB4)                    | Valle Hermoso, Tamaulipas                                | 500                              | Gas                                  |                             |   |
|  | Electricidad Aguila de Altamira        | Altamira   | 495 (51%)                        | Gas                                  |                             |   |
|  | Gasoducto del Rio                      | 54 km pipeline   | 330,000 M Btu/D                  |                                      |                             |   |
| Entergy Corp.  | 50% stake in Top Deer Wind Ventures    | Worth County, Iowa                                       | 40                               | Wind                                 | New Harbor                  | Seller wants about \$500 million for the assets. Bidders shortlisted to about 10 financial players, (PFR, 2/8).   |
|  | RS Cogen                               | Carsen County, Texas                                     | 40                               |                                      |                             |   |
|  | Roy S. Nelson                          | Lake Charles, La.  | 212                              | Gas                                  |                             |   |
|  | Warren Power                           | Westlake, La.  | 60                               | Gas/Oil                              |                             |   |
|  | Harrison                               | Vicksburg, Miss.   | 225                              | Gas                                  |                             |   |
|  | Independence                           | Marshall, Texas  | 335                              | Gas                                  |                             |   |
|  | Robert Ritchie                         | Newark, Ark.   | 121                              | Coal                                 |                             |   |
|  | Offtake Contract                       | Helena, Ark.   | 544                              | Gas/Oil                              |                             |   |
|  |  | Sam Rayburn Power Agency                                 | 50-80                            |                                      |                             |   |

## Generation Auction & Sale Calendar (cont'd)

| Seller  | Plants                           | Location                            | MW                               | Plant Type       | Advisor         | Status/Comments   |
|---|----------------------------------|-------------------------------------|----------------------------------|------------------|-----------------|---|
| GE Energy Financial Services                              | Green County plant<br>Birchwood  | Jenka, Okla.<br>Fredericksburg, Va. | 795                              | Gas              | N/A             | GE said to be fielding offers for its 90% stake. Tyr said to be interested in acquiring, (PFR, 2/12/07).  |
|   |                                  |                                     | 242                              | Coal             | N/A             |   |
| Globeleq  | Emerging market portfolio        | Asia, Africa, Americas              | 2,082                            | Mixed            | Lehman Brothers | Ashmore Energy and IP said to have partnered up on indicative bid, due Feb. 16 (PFR, 2/9).  |
| Goldman Sachs   | Horizon<br>Wind Energy           | Houston, Texas                      | 1,350<br>targeted<br>by year end | Wind             | N/A             | ExxonMobil, Babcock & Brown, Shell, Exelon and Iberdrola said to be bidding   |
| Greenwich Energy Investments                              | Masspower                        | Springfield, Mass.                  | 258                              | Gas              | Miller Buckfire | Announcement expected shortly. Barclays is arranging a \$150 million staple.  |
| LEP Holdings  | Liberty                          | Eddystone, Pa.                      | 568                              | Gas              | JPMorgan        | Owners may favor recap over auction (PFR 3/19).   |
| MDU Resources<br>IPP unit, Centennial<br>Energy Resources | Brush Power (1&3)                | Brush, Colo.                        | 213                              | Gas              | Goldman Sachs   | First round bids were due March 1. Assets said to be drawing offers of around \$500 million.  |
|   | Hardin Generating                | Hardin, Mont.                       | 116                              | Coal             |                 |   |
|   | Hartwell Generating              | Hartwell, Ga.                       | 310                              | Gas              |                 |   |
|   | Mountain View                    | San Gorgonio                        | 66.6                             | Wind             |                 |   |
|   | Power Partners                   | Pass, Calif.                        |                                  |                  |                 |   |
| Mirant  | San Joaquin Cogen                | Lathrop, Calif.                     | 48                               | Gas              | JPMorgan        | Seller said to be marketing to Asian buyers, but Global Infrastructure Partners in pole position, (PFR, 2/23)<br>Final bids imminent.               |
|   | Curacao Utilities (25%)          | Curacao                             | 133                              | Asphalt          |                 |   |
|   | Grand Bahama                     | Grand Bahama Island                 | 151                              | Oil              |                 |   |
|   | Power Co. (55%)                  |                                     |                                  |                  |                 |   |
|   | Jamaica Public                   | Jamaica                             | 621                              | Oil/Hydro        |                 |   |
|   | Service Co. (80%)                |                                     |                                  |                  |                 |   |
|   | PowerGen (39%)                   | Trinidad & Tobago                   | 1.2 GW                           | Gas              |                 |   |
|   | Apex plant                       | Nev.                                | 527                              | Gas              |                 |   |
|   | Bosque                           | Texas                               | 546                              | Gas              |                 |   |
|   | Shady Hills                      | Fla.                                | 469                              | Gas/Oil          |                 |   |
| Mirant Corp., NY-Gen                                      | Sugar Creek                      | Ind.                                | 561                              | Gas              | JPMorgan        | LS Power to acquire, but is already soliciting interest in Shady Hills (PFR, 3/5).  |
|   | Zeeland                          | Mich.                               | 903                              | Gas              |                 |   |
|   | West Georgia                     | Ga.                                 | 613                              | Gas/Oil          |                 |   |
|   | Mongaup Generating Plant         | Mongaup, N.Y.                       | 4                                | Hydro            |                 |   |
|   | Swinging Bridge Generating Plant | Mongaup, N.Y.                       | 12                               | Hydro            |                 |   |
|   | Rio Generating Plant             | Mongaup, N.Y.                       | 9                                | Hydro            |                 |   |
| Progress Ventures   | Hillburn                         | Hillburn, N.Y.                      | 51                               | Gas/Jet fuel     | N/A             | Being acquired by Alliance Energy.  |
|   | Shoemaker                        | Middletown, N.Y.                    | 44                               | Gas/Jet fuel     |                 |   |
|   | Walton                           | Walton, Ga.                         | 450                              | Gas              |                 |   |
|   | Monroe Power                     | Monroe, Ga.                         | 350                              | Gas              |                 |   |
| Reliant Energy  | Washington County                | Washington County, Ga.              | 600                              | Gas              | JPMorgan Chase  | Seller will fetch \$480 million in sale of generation to ArcLight Capital Partners and contract portfolio to Constellation Energy Commodities Group |
|   | Effingham County                 | Effingham County, Ga.               | 500                              | Gas              |                 |   |
| Reliant Energy  | IndianRiver                      | Titusville, Fla.                    | 587                              | Oil/Gas          | JPMorgan        | Full marketing material imminent (PFR, 2/26)  |
|   | Osceola Generating Station       | Holopaw, Fla.                       | 470                              | Gas (peaker)     |                 |   |
|   | Bighorn Generating Station       | Las Vegas, Nev.                     | 598                              | Gas              |                 |   |
|   | Choctaw Generating Station       | French Camp, Miss.                  | 804                              | Gas (mothballed) |                 |   |
| Sithe Global Power  | River Hill Power                 | Karthus Township, Pa.               | 290                              | Coal             | Credit Suisse   | Development rights to the project for sale.   |

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# Project Finance Deal Book

*Deal Book is a matrix of energy project finance deals that PFR is tracking in the energy sector. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report updates or provide additional information on the status of financings, please call Katy Burne, senior reporter, at (212) 224-3165 or e-mail [kburne@iineews.com](mailto:kburne@iineews.com).*

## Live Deals: North America

| Sponsor                                 | Project  | Location                                   | Lead(s)  | Loan   | Loan Amount            | Tenor           | Notes  |
|---|--|--|--|--|------------------------|-----------------|--|
| Invenergy                               | St. Clair Power Station (570 MW Gas)                         | Sarnia, Ontario, Canada                    | Royal Bank of Canada                           | Debt TBA   | About C\$370M (\$316M) | 22.5 yr         | Ontario Power Authority Offtake. March Syndication                                 |
| InterGen                                | La Rosita (1.1GW Coal) Refi                                  | Mexicali, Mexico                           | BNP Paribas, Calyon, Export Development Canada | Term Loan  | \$400M                 | 15 yr           | CFE (Mexico), Shell Offtake. Syndicating   |
|   | Generation Portfolio Refi                                    | Various                                    | TBA  | Senior LC TBA  | \$47M \$3B             | 15 yr           | Seeking Lead Banks   |
| Repsol, Irving Oil                      | Canaport (LNG Liquefaction)                                  | Saint John, N.B.                           | BMO, Snatander, La Caixa, BBVA, RBOS           | Term Loan  | \$756M                 | 27 yr           | Repsol Offtake. Commitments in. Awaiting Close                                     |
| Iberdrola                               | Mexico Portfolio (5.5 GW) Refi                               | Various                                    | Calyon, Citigroup, BBVA                        | Package  | \$1.7B                 | 5yr 10 yr       | Syndicating  |
| EdF Energie Nouvelles                   | La Ventosa (80-100 MW Wind)                                  | Juchitan, Oaxaca, Mexico                   | TBA  | TBA  |                        |                 | Choosing Lead Banks  |
| LS Power                                | Plum Point (665 MW Coal) Refi                                | Osceola, Ark.                              | TBA  | TBA  |                        |                 | Mo. Joint Muni Electric Utility Offtake. Choosing Lead Banks                       |
| Calpine, Mitsui & Co.                   | Greenfield (1GW Gas)   | Courtright, Ont., Canada                   | Bank of Tokyo, Mitsubishi, BMO Financial       | Loan   | \$500M                 | 18 yr           | Ontario Power Authority Offtake. Selecting Sub-under writers. Syndication by April |
| Airtricity                              | Sand Bluff (90MW Wind)                                       | Sterling Co., Texas                        | HypoVereinsbank                                | Non-recourse Debt                                      | \$140M                 |                 | Awaiting Syndication   |
| Terrawinds Resources                    | TerraWinds (201 MW Wind)                                     | Rivier-Du-Loup, Quebec, Canada             | HSH Nordbank                                   | Senior Secured Construction and Term Debt Facility     | C\$300M (\$259M)       | TBA             | Hydro-Quebec Offtake Awaiting Syndication  |
| Sumitomo Power                          | Hermiston Generation Plant (474 MW Gas)                      | Hermiston, Ore.                            | TBA  | TBA  | \$130M                 | 10 yr           | Lead Banks Expected 1Q2007   |
| Lodi Gas Storage (ArcLight Capital)     | Acquisition Refi   |  | TBA  | Secured Loans  | \$145M                 | TBA             | Seeking Lead Banks   |
| Noble Environmental Power               | Altona, Ellenberg, Clinton and Bliss (339 MW Wind)           | Altona, Ellenberg, Clinton and Bliss, N.Y. | HSH Nordbank, Dexia Credit Locale              | Non-recourse Loan                                      | \$445M                 | TBA             | Supported by 10 yr. Hedges. Syndication Expected 1Q2007                            |
| Bethel Energy                           | (100 MW Solar)   | Imperial County, Calif.                    | TBA  | Debt and Equity, TBA                                   | \$368M                 | TBA             | Looking For Lead Banks   |
| Katabatic Power                         | (25.5 MW Wind)   | Mount Hays, B.C.                           | TBA  | TBA  | TBA                    | TBA             | Seeking Lead Banks   |
| Winergy Power                           | Plum Island (30 MW Wind)                                     | Long Island, N.Y. (Offshore)               | TBA  | TBA  |                        |                 | Looking For Lead Banks   |
| MachGen                                 | Merchant Portfolio (4 GW) Refi                               | Various                                    | Morgan Stanley, Deutsche Bank, Bear Stearns    | Package  | \$1.5B                 |                 | Syndicating  |
| Borelais Infrastructure                 | Bruce Power (4.6 GW) Refurbishing                            | Tiverton, Ont.                             | TBA  | TBA  | C\$1B (\$846M)         | TBA             | Choosing Lead Banks  |
| Northern Star Generation                | 1.5 GW Portfolio   | Various                                    | Lehman Brothers, BNP Paribas                   | Term Loan B Synthetic Letter of Credit High-Yield Debt | \$350M \$30M \$500M    | TBA TBA 18.5 yr | Awaiting Syndication   |
| Organizacion Soriana, Vientos Del Istmo | (216 MW Wind)  | Oaxaca, Mexico                             | TBA  | TBA  |                        |                 | Chosing Lead Banks   |
| Entegra                                 | Gila Power Station and Union Power Station (5.3 GW Gas) Refi | Phoenix, Ariz., and . El Dorado, Ark       | Lehman Brothers, Credit Suisse, Goldman Sachs  | Second Lien Revolver for Working Capital               | \$30M                  | 7 yr            | Syndicating  |
|   |  |  |  | Cash-pay Facility                                      | \$450M                 | 7 yr            |  |
|   |  |  |  | Payment-in-kind Tranche                                | \$850M                 | 8.5 yr          |  |



## Live Deals: Europe/Middle East

| Sponsor                       | Project                                    | Location              | Lead(s)  | Loan                          | Loan Amount                           | Tenor         | Notes   |
|-------------------------------|--|-----------------------|--|-------------------------------|---------------------------------------|---------------|---|
| ACS Group                     | La Boga Portfolio (Wind)                   | 6 sites, Spain        | Natexis, La Caixa  | Term Loan<br>Tax Facility     | EUR 350M (\$462M)<br>EUR 58M (\$77M)  |               | Syndication 1Q2007  |
| BOT-Elektrownia Belchatow     | Belchatow (833MW, Coal)                    | Rogowiec, Poland      | Citibank, ING  | Term Loan<br>Standby Facility | EUR250M (\$323.5M)<br>EUR90M (\$119M) | 10 yr<br>8 yr | Syndicating   |
| Babcock & Brown, Eurowatt     | Wind Portfolio (120MW)                     | Various, France       | La Caixa, Natexis  | Term Loan                     | EU183M (\$234M)                       |               | Syndication to Launch 1Q2007  |
| Babcock & Brown Wind Partners | Wind Portfolio (1.2 GW) Refi               | Various, Global       | TBA  | Financing Package             | EUR1B (\$1.3B)                        |               | Choosing Lead Banks   |
| Spanish Egyptian Gas Company  | Damietta (LNG) Refi                        | Damietta, Egypt       | TBA  | non-recourse loan             | \$600M                                | 15-16 yr      | Choosing Lead Banks with Advisor RBOS   |
| Suez                          | Barka II (678MW)                           | Barka, Oman           | HSBC, Sumitomo Mitsui  | Senior Term Loan              | \$600M                                | 17.5 yr       | Oman Power and Water Procurement Company Offtake. Financial close expected 2/07 |
| Marubeni                      | Messaieed (2GW Gas)                        | Doha, Qatar           | Calyon, Manging Agents TBA   | Financing Package             | \$1.63B                               |               | Syndication 2Q2007  |
| Gulf Total Tractebel Power    | Taweelah A1 (1.35GW Gas IWPP) Refi         | Abu Dhabi, UAE        | BNP Paribas, Calyon  | Term Loan                     | \$880M                                | 22 yr         | Abu Dhabi Water and Electric Authority Offtake. Awaiting Close                  |
|                               | Taweelah A10 (221MW Expansion to Gas IWPP) | Abu Dhabi, UAE        | BNP Paribas, Calyon  | Term Loan                     | \$212M                                | 22 yr         | Abu Dhabi Water and Electric Authority Offtake. Awaiting Close                  |
| Suez Energy International     | Marafiq (2.5GW IWPP)                       | Jubail, Saudi Arabia  | BNP Paribas, Samba Financial, Gulf International Bank  | Financing Package, Makeup TBA | \$3.4B                                |               | Marafiq Power & Water Utility offtake. Syndication week of 3/26                 |
| ACWA Power                    | Shuqaiq (850MW IWPP)                       | Shuqaiq, Saudi Arabia | BayernLB, Gulf International Bank  | Financing Package             | \$2B                                  |               | Syndicating. Awaiting Close   |
| Ras Laffan Power Co. (AES)    | Ras Laffan A (750 MW IWPP)                 | Doha, Qatar           | TBA  | TBA                           | \$572M                                |               | Looking For Lead Banks  |
| C-Power                       | Thornton Bank (300 MW Wind)                | Belgian Coast         | Dexia  | TBA                           | EUR100M (\$131M)                      | TBA           |   |
| AES Oasis, Mitsui & Co.       | Almanakher (370MW Gas)                     | Almanakher, Jordan    | Sumitomi Mitsui, Overseas Private Investment Corp., Japan Bank for International Cooperation | Senior Facility               | \$255M                                |               | Near Close. National Electric Power Co. Offtake                                 |
|                               |  |                       |  | Equity Tranche                | \$75M                                 |               |   |

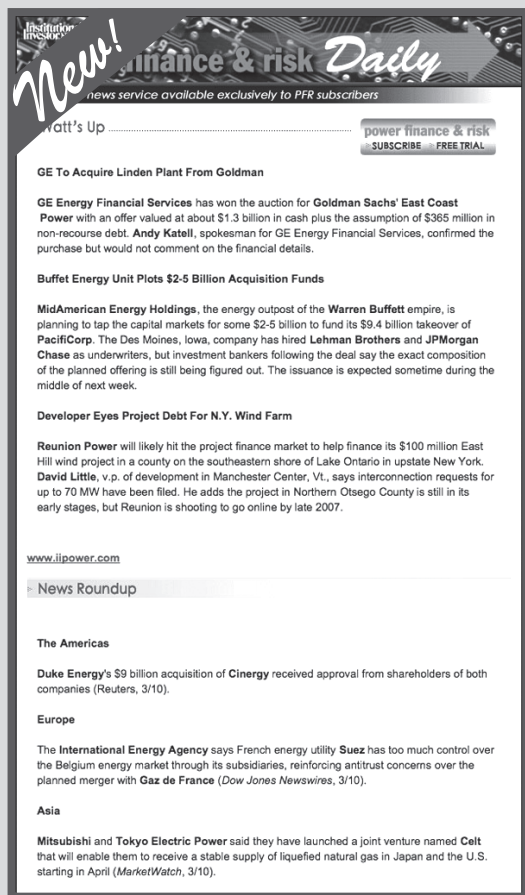


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## DYNEGY DRAWS

(continued from page 1)

**Capital**, which is participating in the revolver explains. He notes LS Power has a 7 GW development pipeline. "There will be tremendous new project finance opportunities down the road," says the official at a bank participating in the revolver.

Dynegy's combination with LS Power is set to close in April, pending a shareholder vote this week. A Dynegy spokesman would not make an official available for comment.

About a dozen banks bought into the revolver, at various levels. Pricing is set at 125 basis points if it secures a BB+ rating or higher, and 150 if it does not. More than 50 institutional investors bought into the letter of credit, which was reduced from the originally pitched \$500 million by \$100 million and flexed down to 150 basis points from 175, and the B loan also priced at 150.

Proceeds of the new term loan B will be used to provide consideration to LS Power for a 50% interest in the Griffith gas-fired plant in Mohave, Ariz., one of the facilities being acquired from LS Power.

The revolving credit facility will be available for letters of credit and may be used by Dynegy to fund Dynegy's repayment of a \$275 million subordinated note to be issued with the LS Power transaction. LS Power will receive the note, \$340 million

shares of Dynegy common stock, and \$100 million in cash. The combined entity will also assume approximately \$1.8 billion in net debt from LS Power.

—Ben Miller

## MACH GEN

(continued from page 1)

part of a \$1.5 billion refinancing of the portfolio led by **Morgan Stanley, Bear Stearns and Deutsche Bank** earlier this year (PFR, 1/26). Observers say the company wants to lower costs of borrowing on this portion by 100 to 200 basis points. Supporting this is a first lien comprising a \$100 million revolver priced at 225 over, a \$580 million first-lien term loan priced at 200 and a \$60 million synthetic letter of credit priced at 200. Pricing was flexed down from 7/8-101 1/8 as it broke for trading to 5/8-par 7/8 (PFR, 2/23).

MACH Gen—formerly known as **GenHoldings** under the ownership of developer **National Energy Group**, a unit of **Pacific Gas & Electric**—was transferred back to its a creditor group led by **Société Générale** in 2003. SocGen arranged \$2.075 billion in project debt for the fleet alongside **Citigroup** in 2001. **Competitive Power Ventures** manages the plants—named MACH Gen after the first initial of each facility: 360 MW Millennium in Massachusetts, 1.08 GW Athens in New York, 1.2 GW Covert in Michigan and 1.1 GW Harquahala in Arizona.

—Katy Burne

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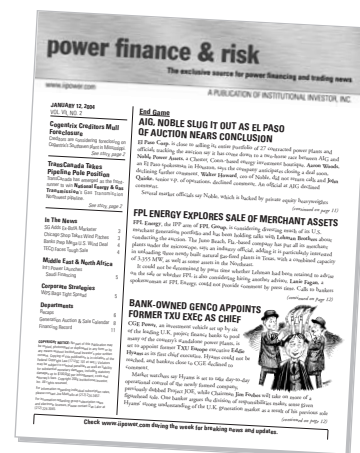
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## DRAX GIRDS

(continued from page 1)

leveraged finance at **Deutsche Bank**, which advised on the original refinancing for Drax were not returned. **Barclays Capital**, **Commerzbank** and **ING Bank** arranged the existing package, comprising a five-year, £500 million term loan; a seven-year, £200 million letter of credit; a five-year £100 million revolver and £77 million bridge loan (PFR, 12/02/05).

Drax is a baseload plant with aggregate capacity of 4GW meeting 7% of the U.K.'s electricity needs. Its EBITDA for 2006 was £583 million against £239 million the year before, and operating profit was £658 million against £355 million in 2005.

—K.B.

## LAZARD TAKES

(continued from page 1)

TXU (PFR, 3/9). Deal trackers say the extent to which new bidders will be successful hinges on showing the state **Public Utility Commission** they intend to be transparent about their plans for the utility, install more renewable capacity than coal and effect rate cuts of more than 10%. "There are a half a dozen things that could be done by rival players that could serve policy focus in Texas and creativity around those could win them the

day," said one observer. Texas legislators are considering handing the PUC authority to approve or reject the buyout.

Banks understood to be seeking a role in the staple financing for rival bidders include **Merrill Lynch**, **Banc of America Securities**, **Deutsche Bank**, **Barclays Capital** and **Wachovia Securities**. **KKR** and **TPG** are being advised by **Citigroup**, **Goldman Sachs**, **JPMorgan Chase**, **Lehman Brothers** and **Morgan Stanley**.

—K.B.

## Calendar

• **Pace Global Energy Services** will host the *Renewable Energy Finance: Opportunities & Challenges* interactive web conference April 5. Register at [www.infocastinc.com/reneweb/home.htm](http://www.infocastinc.com/reneweb/home.htm).

• **Power** magazine presents *Electric Power 2007* at the Donald Stephens Convention Center in Chicago May 1-3. Register at [www.electricpowerexpo.com](http://www.electricpowerexpo.com).

• The *Solar Power Project Finance & Investment Summit* will be held at the **Rancho Bernardo Inn** in San Diego May 9-11. To register, call 1-818-888-4444.

## Quote Of The Week

*"We were given an unsolicited offer at a credit spread that was significantly tighter than what was being discussed and we took it."*

—**Tom Miller**, assistant treasurer at **Commonwealth Edison**, on choosing **Citigroup** to lead a \$300 million bond deal (see *Corporate Strategies*, page 5).

## One Year Ago In Power Finance & Risk

**Lehman Brothers** launched the two-round auction of **American Securities Capital Partners'** stake in Oak Brook, Ill., generator **Primary Energy Ventures**. [**EPCOR Partners** acquired the 454 MW portfolio for \$380 million (PFR, 3/18).]

## Alternating Current

### Firewood, Anyone?

Talk about distressed assets. As *PFR* went to press, the reserve price of former **Enron** CEO **Ken Lay's** desk had yet to be met on an eBay auction. A desk used by former presidents **Jeff Skilling** and **Richard Kinder** had received no bids. A Sunday deadline loomed for the custom workstations boasting "an elegant Makore Pommelle veneer."

Houston charity **Saving Animals Across Borders** has put the desks on the block, after receiving them as a donation from investors who bought one of Enron's towers in 2003.



*The buck stopped here*

It is believed that future profits from the sale have already been booked on the charity's books via mark-to-market accounting. Reports that it will spin off the unsold furniture into a special partnership partially owned by **Lea Fastow's** cat remain unconfirmed.

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