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ITC SCOUTS PARTNERS FOR TRANSMISSION LINE

Novi, Mich.-based **ITC Holdings** is talking to potential partners to develop its \$10-12 billion **Green Power Express** transmission line.

The 3,000-mile, 765 kV line traverses the Dakotas, Minnesota, Iowa, Wisconsin, Illinois and Indiana and would bring 12 GW of wind generation to urban centers such as Chicago and Minneapolis. The line is scheduled for operation in 2020.

The company will look to maintain a 40:60 debt-to-equity capital structure on the Green Power Express operating company, says **Cameron Brady**, cfo. The company will likely raise the funds by issuing first mortgage bonds. In addition to bond issues directly from operating company Green Power Express, ITC Holdings would issue bonds and stock and use operating revenue to fund the equity portion of the project. Brady says the timeline for stock

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Where's The Dam Money?

COLOMBIA'S ISAGEN PREPS \$1.2B FINANCING

Colombian utility **ISAGEN** and financial adviser **Banco Santander** are preparing to arrange \$1.2 billion in funding for the company's 820 MW Sogamoso hydro dam, currently under development. **Juan Sebastián González Gómez**, a finance official for ISAGEN, told *PFR* that some \$600 million will come from a combination of local and international bonds.

ISAGEN will first line up export credit agency and multilateral financing, followed by a bond offering and then hit the project finance markets.

But bankers say it may not be easy because of the five-year construction period coupled with the fact that the government has said it wants to unload its 60% stake. "A big part of the decision is what they will do at the ISAGEN level," says one banker, indicating that a

(continued on page 12)

PFR'S PROJECT FINANCE AWARDS

Novel Pricing Structure

AES LANDS DEAL OF THE YEAR

AES Gener has won *PFR*'s Eighth Annual Deal of the Year Award for the Americas. The standout \$1 billion financing backed the 462 MW coal-fired Angamos plant in Mejillones, Chile and survived last fall's LIBOR upheaval through a unique pricing structure. "Obviously, with the combination of the size and timing, everybody looks back at this deal and says it's amazing. It was a tremendous accomplishment. The deal really got done because of relationships," says **Chad Canfield**, v.p. of project finance at AES.



Angamos

(continued on page 5)

Check www.iipower.com during the week for breaking news and updates.



At Press Time

Wind Capital Group Preps \$300M Financing

Wind Capital Group is in early talks with lenders regarding the financing of its \$300 million, 150 MW Lost Creek wind farm in DeKalb County, Mo. "We've introduced Wind Capital and the project to several banks and are gathering feedback about potential structures," says **David Boyce**, senior v.p. of finance in Chicago. He adds WCG is considering all options and has not yet decided on any particular structure.



David Boyce

The company is set to break ground on the project in August, but Boyce notes that the company does not necessarily need to have financing in place by that time and a specific timeline has not been set. In choosing banks, it will look for experience in the wind sector in addition to considering existing relationships.

Lost Creek has a long term offtake agreement with **Associated Electric Cooperative** for all power produced. It will use 100 1.5 MW **General Electric** turbines and be Missouri's largest wind project.

Chilean Shop Hunts Partners For 1.2 GW Wind

Ingeniería Seawind Sudamérica, a subsidiary of U.K.-based **Seawind Holding**, is looking for strategic partners to finance up to 1.2 GW of wind projects with a combined cost of \$2.4 billion in Central and South America. "We're looking to invest up to 20% percent of the project and [fund] the rest from a partner," says **Marcelo Banto**, general manager in Santiago. Wind development costs will be roughly \$2 million per MW and Seawind aims to secure partners for the equity funding by next year.

The development pipeline includes the \$230 million, 100 MW Quillagua facility in Antofagasta, the 26 MW Hacienda Quijote and 9 MW Huentelaquen farms in Coquimbo and the 10 MW Punta Chome in Biobío, all in Chile. Seawind has an additional 240-440 MW of wind projects under development in Chile and roughly 400 MW of wind under development in Argentina, Brazil, Uruguay and Central America. Construction on Quillagua is slated to begin next year. Banto declined to comment on offtake agreements or timelines for the other facilities.

Banto points to the company's partnership with mining company **Barrick Gold** to develop its roughly 20 MW Veladero wind farm, northwest of San Juan, Argentina, and its 16 MW Punta Colorado wind project in Coquimbo, Chile. Barrick is an owner and offtaker for those projects, Banto says, Veladero has been in operation since 2007 and Punta Colorado is expected to go online later this year. Banto declined to identify potential partners. The company sold a 40 MW wind farm under development in Antofagasta, Chile, with Chilean miner **Minera Gaby** for more than \$88 million, Banto says, adding the company may also be interested in selling facilities. The Minera Gaby project is slated for operation in March or April of next year. Banto declined to elaborate on future sales.

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EDITORIAL

TOM LAMONT
Editor

STEVE MURRAY
Deputy Editor

PETER THOMPSON
Executive Editor [Chicago]
(773) 439-1090

THOMAS RAINS
Managing Editor
(212) 224-3226

KATIE HALE
Reporter
(212) 224-3293

SARA ROSNER
Reporter
(212) 224-3165

STANLEY WILSON
Washington Bureau Chief
(202) 393-0728

KIERON BLACK
Sketch Artist

PRODUCTION

DANY PEÑA
Director

LYNETTE STOCK, DEBORAH ZAKEN
Managers

MELISSA ENSMINGER,
JAMES BAMBARA, DOUGLAS LEE
Associates

JENNY LO
Web Production & Design Director

ADVERTISING AND BUSINESS PUBLISHING

JONATHAN WRIGHT
Publisher
(212) 224-3566

PAT BERTUCCI, MAGGIE DIAZ,
LANCE KISLING
Associate Publishers

BRIAN GOLDMAN
Advertising Production Manager
(212) 224-3216

PUBLISHING

NICK FERRIS
Publisher
(212) 224-3507

LAUREN O'DONNELL
Marketing Associate
(212) 224-3609

LAURA PAGLIARO
Renewals Manager
(212) 224-3896

VINCENT YESENOSKY
Senior Operations Manager
(212) 224-3057

DAVID SILVA
Senior Fulfillment Manager
(212) 224-3573

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DAN LALOR
Director of Sales
(212) 224-3045

KEN LERNER
Account Executive
(212) 224-3043

REPRINTS

DEWEY PALMIERI
Reprint & Permission Manager
(212) 224-3675
dpalmieri@institutionalinvestor.com

CORPORATE

GARY MUELLER
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Chief Operating Officer

ROBERT TONCHUK
Director/Central Operations & Fulfillment

Customer Service: PO Box 5016,
Brentwood, TN 37024-5016
Tel: 1-800-715-9195. Fax: 1-615-377-0525
UK: 44 20 7779 8704
Hong Kong: 852 2842 6910
E-mail: customerservice@iinvestor.com

Editorial Offices: 225 Park Avenue
South, New York, NY 10003.
Tel: (212) 224-3226
Email: trains@iinvestor.com

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Institutional Investor NEWS
INTELLIGENCE FIRST

RBS Receives Commitments For Dolphin

Royal Bank of Scotland has received commitments from lead arrangers for a \$3.45 billion refinancing supporting the 226-mile, two billion cubic feet per day Dolphin pipeline. The pipeline extends from Qatar's North Field to Abu Dhabi, United Arab Emirates.

Around 20 banks will be included in a \$1.5-\$1.75 billion commercial tranche, with take-and-hold tickets offered at \$50 million, \$75 million, \$100 million, \$150 million, and \$200 million and larger. Pricing on the 10-year debt starts at 275 basis points over LIBOR, steps up to 300 bps and then to 350 bps. The financing also includes \$1.2 billion in sponsor co-loans, a \$400 million SACE facility, an Islamic tranche and possibly a capital markets tranche comprised of 10-year bonds (PFR, 2/20). Financial close is now being targeted for June.

An official at RBS in London declined to comment. Abu Dhabi's state-owned Mubadala Development owns 51% of project company Dolphin Energy, with oil and gas companies Total and Occidental Petroleum each holding a 24.5% stake. Officials at Total and Occidental did not return calls and an official at Mubadala did not reply to a request for comment via email.

BoTM Rounds Up Centrica Wind Club

At least eight banks have committed to the near GBP400 million (\$596.9 million) refinancing of a Centrica U.K. wind portfolio being led by Bank of Tokyo-Mitsubishi.

The portfolio consists of the combined 194 MW Lynn and Inner Dowsing farms three miles off the Lincolnshire coast and the 26 MW Glens of Foundland onshore wind farm in Aberdeenshire, Scotland.

ABN Amro, Banco Santander, BNP Paribas, Calyon, Dexia Crédit Local, KfW, Lloyds TSB and Rabobank have taken tickets ranging from GBP30-85 million with pricing in the low-300 basis points over LIBOR range. Bank of Ireland, Fortis, Helaba, HSH Nordbank, NIBC and UniCredit HVB were looking at the deal, but it could not be learned if they joined the club. Royal Bank of Scotland decided not to join because it is planning to instead deploy its capital for a Centrica corporate financing.

The debt package consists of a 15-year term loan, working capital facility, debt service account and maintenance service account and has a 100% cash sweep starting at year eight until the debt is paid off. The portfolio has a power purchase agreement with British Gas.

A spokesman at the sponsor in Windsor, England, confirmed the company was raising debt for the portfolio, declining to

elaborate. Officials at the banks declined to comment or did not return calls.

ING Exits Pacific Hydro Chile Club

ING has dropped out of the club of banks arranging financing for Pacific Hydro's 106 MW Chacayes hydro project in Chile. The remaining four banks are looking to wrap the \$220 million deal by the end of this month.

Calyon, DnB Nor, Société Générale, and WestLB (PFR, 2/6) are joint lead arrangers in the deal. The reason for ING leaving the deal could not be learned. Officials at the banks either directed calls to ING or did not return calls.

The banks were first mandated last fall after an RFP process that followed Pacific Hydro lining up a 20-year power purchase agreement for the project with Chilectra. It is scheduled to come online in 2010 and is located on the Upper Cachapoal River in southern Chile. An official at the sponsor did not return calls.

Renewable Power & Light Mulls Asset Sales

Renewable Power & Light is deciding on whether to sell two gas-fired facilities or hold the facilities and sell them at a future date when the markets and valuations improve. The Minnetonka, Minn., subsidiary of U.K.-based RPL Holdings took indicative bids via auctioneer Fieldstone Private Capital Group Feb. 4 (PFR, 1/16).

RPL is auctioning 85 MW Massena in Massena, N.Y., and 65 MW Elmwood Park plant in Elmwood Park, N.J. Massena sells its power into NYISO and Elmwood into PJM. The facilities also have biodiesel capability. Separately, it is selling biodiesel equipment. There are a few investors ready to purchase the facilities, notes a deal tracker, but a price could not be learned. An official at Fieldstone declined to comment and Tim Hunstad, v.p. and cfo at RPL in Minnetonka, did not return a call.

Scottish and Southern, Fluor Hook Up On Wind

Scottish and Southern Energy's renewable unit Airtricity along with Fluor have created the consortium Seagreen Wind Energy to bid into the third round of the U.K.'s Crown Estate. The Crown Estate—a property portfolio tied to the British monarch—held the first round for bidders to develop offshore wind projects in 2000 and a second round in 2003 with a goal of developing 25 GW by 2020.

A spokesman for Fluor in Irving, Texas, declined to disclose the size of the projects the company is planning to bid into the

round or where they will be located. If selected as a winning bidder, the projects will likely be financed on balance sheet, says the spokesman, like the GBP1 billion (\$1.49 billion) 500 MW Greater Gabbard offshore wind project in the Thames Estuary near London, it jointly developed with SSE (PFR, 5/16). The Crown Estate is expected to shortlist the bidders by year-end.

Airtricity and Flour developed Greater Gabbard for Round two of the Crown Estate. SSE bought out Flour's 50% stake in the project for GBP40 million last year (PFR, 7/3). That project is anticipated to come online in 2011. Officials at Airtricity did not return calls.

Macquarie Ponders Partners For Calif. Project

Avenal Power Center is considering looking for partners for its planned 600 MW gas-fired combined cycle gas project in Avenal, Calif. The project company is owned by **Macquarie Group** subsidiary **Macquarie Cook Power**.

A CCGT plant costs between \$750-1,000/kW to build, notes a deal tracker, translating to \$450-600 million for the total project cost for Avenal. Details of the financing of the facility could not be learned. A spokesman for the project company directed queries to a spokesman for Macquarie in New York who declined to comment.

The project, which will help meet the energy demands of central California's San Joaquin Valley, is expected to be fully permitted by the end of next quarter. Construction on the facility is set to begin next year, which will be connected to the **Pacific Gas & Electric** transmission grid.

TSI Renewable Ventures Mulls Korean Solar Funding



Michael Stoddard

TSI Renewable Ventures is considering options for financing \$200 million of South Korean rooftop solar projects after landing long-term financing from **Export-Import Bank of the United States** for five existing projects. It has already begun talks with Ex-Im for further funding. It may also look to project finance banks if the market improves.

"We don't know when the bank market will come back," says **Michael Stoddard**, ceo and president in Pasadena, Calif. It will look to close on debt in six to nine months.

Under development are a combined 45 MW of distributed generation solar projects to be built on rooftops around South Korea. "We might look to Korean banks to provide construction financing," Stoddard says. Korea's **Kookmin Bank** provided the construction financing for the five projects totaling 15 MW that came online last year and benefit from the

country's feed-in tariff for solar.

The \$61 million for TSI's existing projects came from Ex-Im's **Private Export Funding Corp.**, which provided a fixed rate of under 5% for 15 years. "We structured it so PEFCO would be involved and the reason for that is that the global banks are not entertaining a lot of lending," Stoddard says, adding that most banks would not provide a fixed rate for that length of time.

Lenders Cram Into First Wind Before Close

Banco Santander, **BNP Paribas**, **Credit Suisse**, **HSH Nordbank** and **Société Générale** are joining the \$376 million project financing for **First Wind's** 203 MW Milford Corridor wind project, bringing commitments to roughly \$450 million. "Everybody's going to have to get cut back a little," says a project financier. Lenders may forego the retail syndication due to the oversubscription, another deal tracker says, adding it could close as early as next week.

Royal Bank of Scotland is leading the one-year loan priced at roughly 335 basis points over LIBOR and **Banco Espirito Santo** joined as a joint-lead arranger with a \$75 million commitment (PFR, 4/3). **CoBank** and **KeyBanc** are participating and **Bank of Ireland** and **Société Générale** are reportedly working on joining the deal (PFR, 3/24). Bank officials either declined to comment or did not return calls. **Michael Metzner**, cfo in Newton, Mass., did not return a call. The identity of the joining banks could not be learned.

The Milford, Utah, project has a 20-year power purchase agreement with **Southern California Public Power Authority**, which includes an arrangement for SCPPA to buy the facility if the sponsor does not line up tax equity takeout.

Bidder Emerges In Babcock Auction

Private equity firm **Diamond Castle Holdings** is reportedly one of the parties bidding for **Babcock & Brown's** roughly 570 MW portfolio of U.S. wind projects. **Marathon Capital** is running the auction and took first round bids March 6.

The five farms are set to come online this year and comprise:

- 283 MW Gulf Winds in Kenedy County, Texas,
- 101 MW South Trent in Nolan and Taylor Counties, Texas,
- 79.5 MW Majestic I near Panhandle, Texas,
- 54 MW Butler Ridge in Wisconsin and
- 50 MW Wessington Springs in South Dakota (PFR, 2/27).

The projects are eligible for the optional investment tax credit for wind farms passed as part of the federal stimulus package.

Diamond Castle sold **Catamount Energy**, a renewables company heavily involved in wind, last year to **Duke Energy** for \$240 million (PFR, 6/26). Officials at Diamond Castle in New York and Marathon did not return calls. A spokesman for Babcock in New York declined to comment.

PFR'S EIGHTH ANNUAL PROJECT FINANCE DEAL OF THE YEAR AWARDS

Power Finance & Risk is pleased to announce the winners of its eighth annual awards, recognizing innovation and excellence in power sector financing. The nominations were strong, but this year's winners stand out for overcoming challenges unimaginable just a year ago and paving the way for future deals.

Best Americas Deal

AES LANDS

(continued from page 1)

In the chaos following the **Lehman Brothers** collapse, lenders agreed to invoke a market disruption clause to circumvent soaring LIBOR and banks' distorted funding costs. Bankers and project finance attorneys say this hasn't been used in decades—including after 9/11. Changing course from the original LIBOR pricing, lenders confidentially submitted their perceived costs of funding to an agent who calculated the average rate, to be used for six months before the cost of the loan automatically switches back to LIBOR. When the leads first launched the deal in July, a \$675 million **Korea Export Insurance Corp.**-guaranteed tranche was priced at 90 basis points and a \$235 million commercial tranche was priced at 135 bps stepping up to 190 over the life of the 17.5-year financing.

"The fact that we closed this deal in October after the market turned down and that we were still able to hold

together that group of banks, was a unique experience," says **Sarah Ogilvie**, v.p. at **BNP Paribas** in New York, adding the deal was also buoyed by the KEIC guaranteed tranche.

The transaction marked KEIC's entrance into the Latin American market and gave lenders a security blanket in the midst of market turbulence. "You don't need any political [risk] coverage in Chile. The reason for bringing the KEIC was really to increase the capacity of the bank market," Ogilvie says. A long-term power purchase agreement with miner **BHP Billiton** also attracted 11 banks to the syndication.

The project is slated for operation in 2011.

Angamos

Sponsor: **AES Gener**

Asset: 462 MW pulverized coal in Mejillones, Chile

Leads: **ABN Amro** (**Boris Espinoza**) and **BNP Paribas** (**Leonardo Osorio**, **Sarah Ogilvie**).

Best Renewables Deal

Noble's New York Portfolio

Sponsors: **Noble Environmental Power**

Assets: 126 MW Wethersfield wind in Wyoming County, 97.5 MW Altona wind expansion in Clinton County and 106.5 MW Chateaugay wind in Franklin County, N.Y.

Leads: **BBVA Bancomer** (**Jacobo Anaya**), **Citibank** (**Stuart Murray**), **HSH Nordbank** (**Tony Muoser**), **Lloyds TSB** (**Russell Protti**), **Royal Bank of Scotland** (**Jonathan Kim**), **Scotia Capital** (**Alok Garg**, **Pam McDougall**), **Prudential** (**Rick Abel**), **ING Group** (**David Barrick**).

This \$741 million financing for **Noble Environmental Power's** 330 MW upstate New York portfolio is one of the largest U.S. wind financings on record and was beset with an obstacle course including expiring production tax credits, merchant risk and a state inquiry into the sponsor's business practices. "This deal



Noble Power Altona

was done when the financial markets were stressed, the number of participating banks was limited and the syndication market had almost disappeared. It was pretty remarkable that we were able to accomplish this," says **Alok Garg**, director at **Scotia Capital**.

When the lenders launched the deal in June they faced production tax credits set to expire at year-end and a meager five to six month construction window. "What if the construction is delayed and the PTCs are not extended? What happens then?" Garg says of the predicament. Tax equity investor **GE Energy Financial Services** stepped in to share the risk by guaranteeing its commitment if at least two of the three farms were built by year-end. **Peter Capitelli**, v.p. of project finance at Noble in Essex, Conn., adds the sponsor also stepped up. "There was some contingent support by Noble to reduce the debt if it didn't meet the [construction] deadline and we had some flexibility with the term conversion and the GE funding," he says.

A five-year merchant tail was also in the mix because the 15-year term loan and letters of credit were backed only a 10-year hedge. "With deal of that size with a merchant tail, it was

PFR'S EIGHTH ANNUAL PROJECT FINANCE DEAL OF THE YEAR AWARDS

definitely aggressive," explains **Stuart Murray**, director at **Citigroup**. The lenders ran projections of worst-case scenarios to gauge and compensate for the amount of risk in the merchant window. "We sized the debt to have adequate debt service coverage under a low wind, low power-price scenario during the un-contracted merchant period," Murray says.

Another hurdle came in the form of an inquiry into wind development practices launched by New York Attorney General

Andrew Cuomo, just as the transaction was moving through retail syndication in the doldrums of August. The sponsor demonstrated solid, ethical business practices to the lenders and the leads pulled in 10 more banks to close the deal that month. The inquiry was eventually dropped later that year. "It made for an interesting syndication," Capitelli says, adding "It's a big deal for any industry. The debt was sizeable and the lead arrangers did a good job in syndicating it."

Deal of the Year Europe/Middle East

Ras Laffan C

Sponsor: **Qatar Electricity and Water Co.** (45%), **Qatar Petroleum** (15%), **Suez Energy** (20%), **Mitsui** (10%), **Chubu Electric Power Co.** (5%) and **Shikoku Electric** (5%)

Asset: 2,730 MW/63 MIGD IWPP

Financial Advisors:

Royal Bank of Scotland (**Michael Crosland**, **Phil Roberts**) and **HSBC** (**Duncan Allison**, **Paul Eardley-Taylor**, **David Stearns**,)

Mandated Lead Arrangers: **Arab Bank**, **Apicorp**, **Banco Santander**, **Bank of Tokyo-Mitsubishi**, **BNP Paribas**, **BBVA**, **CIC**, **Depfa Bank**, **Dexia Crédit Local**, **EDC**, **Fortis**, **HSBC**, **Islamic Development Bank**, **KBC**, **KfW**, **Qatar Islamic Bank**, **Qatar National Bank**, **RBS**, **Société Générale**, **Standard Chartered**, **Sumitomo Mitsui** and **Sumitomo Banking Trust**
ECAs: **Japanese Bank for International Cooperation**, **SACE**

The \$3.9 billion Ras Laffan C IWPP financing broke the mold for Middle East financings. **Qatar Petroleum** and **Qatar Electricity and Water Co.** (Kahramma) borrowed from the U.K. IPP model and the Qatari oil and gas model and arranged the project financing instead of having the bidding developers obtain their own financing from a few banks on an underwritten basis.

At the time QP and Kahramma launched the tender process in March 2007, the market was struggling. Banks were not willing to take the underwriting risk and the sponsors believed by arranging the financing they would secure more favorable financial terms. "It was radically different. It was a pretty gutsy recommendation and decision to be taking," says **David Stearns**, director at **HSBC**, which advised Kahramaa and also was a mandated lead arranger.



Ras Laffan C

The full term sheet and commitment package was released to about 30 banks last March by financial advisor **Royal Bank of Scotland**. "It was launched when it was clear things were not going according to script in the syndication market. The whole dialogue changed," says Stearns. In the end, 20 banks committed on a take-and-hold club basis through a book-building process. "You were asking everyone to pony up a penny, dime, a nickel and hold it," notes Stearns. The deal reached financial close in August—one month before the collapse of **Lehman Brothers**.

The sponsors were also able to achieve better terms because of the different tranches used and bankers agree the tenor and pricing achieved in Ras Laffan C could not be obtained in today's market. The \$3.25 billion debt broke down into a \$1.1 billion, 25-year commercial tranche with a 20% balloon, a \$1.375 billion **Japanese Bank for International Cooperation** loan, a \$300 million facility covered by **SACE** and a \$250 million Islamic tranche. The absence of underwriting risk allowed pricing on the commercial loan at 105 basis points over LIBOR, stepping down to 100 bps post-completion until year 10, then up every five years to 115 bps, 135 bps and 160 bps, respectively.

The transaction is now being used as a template for other IWPP procurement in the region like **Dolphin Energy** (see story, page 3), also being led by **RBS**.

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Corporate Strategies

Co-Op Times Issue Ahead Of Taxes, Holidays



Bob Trippe

American Municipal Power-Ohio has sold \$350 million in bond anticipation notes to money market funds. "Our underwriter Merrill Lynch thought conditions were really good to sell a one-year loan to money market funds. The BANs had to be sold before religious holidays and before spring break time and tax time, when a lot of people take a lot of money out of these funds," says **Bob Trippe**, cfo in Columbus.

BANs are debt instruments issued by the government, corporations or municipalities with up to one-year tenors which will be repaid by a bond issue or more BANs. The notes priced on April 8.

The co-op will look to refinance the 1% notes into long-term bonds. "We were hoping to get a low rate and we did. For us to be able to finance interim construction costs at 1% for a year is great for us," says Trippe. The BANs are cheaper than issuing commercial paper from its \$400 million program. AMP-Ohio may turn the BANs into another issue of BANs, if long-term rates are not favorable.

The notes feature a six-month call option, which gives AMP a wider window to find lower long-term rates. "They can wait to see if there will be more favorable long-term rates in the future," says **Yvette Dennis**, analyst for **Fitch Ratings** in New York. The co-op will look for underwriters in its pool of nine relationship banks for future bond issues, Trippe adds. It has worked with **Bank of America**, **Goldman Sachs** and **JPMorgan**.

Proceeds from the issue will go toward the construction of three hydro projects in Ohio with a combined 208 MW capacity (PFR, 11/07).

Vectren Sub Picks Private Placement



Robert Goocher

Vectren Utility Holdings chose to issue \$100 million in the private placement market to land cheaper funding. "In today's volatile market, there is a greater issue premium in the public market," says **Robert Goocher**, v.p. and treasurer at the subsidiary of **Vectren Corp.** in Evansville, Ind. He says a company like Vectren can expect a 40-50 basis point issue premium in the public market versus little if any premium in the private market. "Investors are less concerned about near-

term liquidity in the private market," he says, noting public market investors prefer more liquid investments. The 11-year senior unsecured notes priced March 11 at 6.28%. The transaction closed April 7.

Last month **Vectren Capital** offered \$150 million in a private placement of senior notes priced between 6.37% and 7.3% with maturities ranging from five to 10 years. "There seemed to be additional interest with our debt," says Goocher, on coming back to the market now. Investors participating in the most recent private placement were sophisticated institutional investors, he says, declining to elaborate. "Another advantage of private placement is being able to pick and choose maturities," he says, noting the more uncommon 11-year maturity was selected to match the company's upcoming maturity schedule. The proceeds from the \$100 million placement will go to pay down commercial paper.

Banc of America, **JPMorgan** and **Wachovia** were bookrunners. "We have long-standing relationships with all of those institutions," says Goocher. The company does not have immediate plans to come back to the market, but will continue to evaluate opportunities that arise, he notes. Vectren Corp.'s debt to equity ratio at year-end was about 50:50.

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BREAKING NEWS

Citi Appoints Power Chiefs
March 30, 2009

Citigroup has appointed **Joe Sauvage**, vice chairman of investment banking, and **Nick McKee**, head of North American power, corporate banking, American power in New York. The appointment follows the departure of **Kirk Andrews** to Deutsche Bank last month (PFR, 3/20).

Sauvage will also have the title of senior advisor to report to **Andrew Safran** and **Pete Goocher**, head of power and chemicals. Before joining Citigroup, Sauvage was co-head of global power at Deutsche Bank.

The New York Times
MARCH 31, 2009

Citi Names Banking Heads For U.S. Power Industry

Citigroup has named **Joseph Sauvage** and **Nick McKee** to co-head the firm's North American power and utilities banking team, replacing **Kirk Andrews**, who left Citi last week to run Deutsche Bank's power group in New York.

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CHRISTOPHER R. BROWN
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A handwritten signature in dark ink, appearing to be 'C.R. Brown', with a long horizontal line extending from the bottom of the signature.

Generation Auction & Sale Calendar

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call **Thomas Rains** at (212) 224-3226 or e-mail trains@iinews.com.

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
AES	Warrior Run	Cumberland, Md.	205	Coal	Goldman Sachs	Shopping PJM assets (PFR, 5/21).
	Red Oak	Sayreville, N.J.	832	Gas		
	Ironwood	South Lebanon Township, Pa.	720	Gas	Citi, HSBC	Quietly marketing Middle East portfolio along with a few one-off assets (PFR, 2/23).
	Amman East	Jordan	370	Gas		
	Barka	Muscat, Oman	456 (35%)	Gas		
	Ras Laffan	Qatar	756 (55%)	Gas		
	Lal Pir	Punjab, Pakistan	362 (55%)	Oil		
	Pak-Gen	Punjab, Pakistan	365 (55%)	Oil	N/A	Looking for joint venture partner for wind business (PFR, 3/16).
	Cartagena	Cartagena, Spain	1,200	Gas		
	Kilroot	near Carrickfergus, Northern Ireland	560	Coal and Oil		
	Various	U.S.	1,174	Wind		
	Hulunbeier	Inner Mongolia, China	50 (49%)	Wind		
	InnoVent	France	30 (40%)	Wind		
	Hargicourt	Hargicourt, France	12 (40%)	Wind		
	Hescamps	Hescamps, France	5 (40%)	Wind		
	Pléchéâtel	Pléchéâtel, France	4 (40%)	Wind		
	Various	Bulgaria, China, France and Scotland	410 development	Wind		
AIG Financial Products	Bruce Mansfield	Shippingport, Pa.	830 (80%)	Coal	Commonwealth Capital Advisors	Shopping interest in Unit 1 with sale likely to close before year-end (PFR, 12/1).
Allco Finance Group	Various	New Zealand	538	Wind	N/A	Prepped to sell by end of third quarter (PFR, 6/23).
Allied Waste Industries	Trinity Oaks	Trinity Oaks, Texas	3.2	Landfill	N/A	Fortistar to acquire with financing to be provided by Caterpillar Financial Services (PFR, 11/24).
American Shoreline	N/A	Texas, Mexico	3,000 development	Wind	N/A	Spinnaker Energy planning to purchase (PFR, 2/9).
ArcLight Capital Partners	Hobbs Generating	near Hobbs, N.M.	600	Gas	Credit Suisse	Selling newly commercial asset (PFR, 10/3).
	Juniper Generating	near Bakersfield, Calif.	298	Gas	Barclays Capital	Indicative bids taken mid-Sept. for portfolio of nine assets (PFR, 10/3).
Babcock & Brown	South Trent	Nolan and Taylor Counties, Texas	101	Wind	Marathon Capital	First round bids taken March 6 (PFR, 3/2).
	Majestic I	near Panhandle, Texas	80	Wind		
	Majestic II	near Panhandle, Texas	unknown	Wind		
	Butler Ridge	Wisconsin	54	Wind		
	Wessington Springs	South Dakota	50	Wind		
	Gulf Winds	Kenedy County, Texas	238	Wind		
BARD Engineering	BARD Offshore 1	off coast of northwest Germany	400 development	Wind	UniCredit HVB	Looking to sell offshore farm in development (PFR, 2/9).
British Petroleum	N/A	Port Talbot, Wales	870 development	Gas	N/A	Shopping 100% interest in development (PFR, 9/12).
BTEC Turbines	Southaven Energy	Miss.	340	Gas	JPMorgan	Assets or just the equipment for sale. Teasers dispatched (PFR, 4/3).
	New Albany Power	Miss.	390	Gas		
Cannon Power	Windy Point	Klickitat County, Wash.	136.6	Wind	N/A	Agreed to sell first phase to Turlock Irrigation District (PFR, 3/30).
Caithness Energy (DCE)	Shepherd's Flat	Gilliam and Morrow Counties, Ore.	909 development	Wind	Citigroup	Teasers dispatched (PFR, 10/20).
CarVal Investors et al.	Granite Ridge	Londonderry, N.H.	720	Gas	Merrill Lynch	Second round bids taken, but auction on hold (PFR, 12/1).
City of Victorville	Victorville 2	Southern California Logistics Airport, Calif.	570 development	Gas/Solar	Goldman Sachs	Teasers dispatched (PFR, 6/30).
						China Huadian Corp. and other undisclosed parties looking to buy (PFR, 4/6).
Cobisa Corp.	Cobisa-Greenville	Dallas-Fort Worth, Texas	1,750	Gas	Pace Global Energy Services	Auctioneer running a targeted auction (PFR, 5/30). Shortlist drawn up with close unclear.
Colmac Energy	N/A	near Mecca, Calif.	47	Biomass	Bodington & Co.	Sale iced due to financial markets (PFR, 1/19).
Connect Energy	Various	PJM Interconnection	3,700	Various	Credit Suisse	Status unclear.
Con Ed Development	Genor	Puerto Barrios, Guatemala	42 (49.5%)	Oil		Industry Funds Management did not acquire. Partner is Olympus Power.
	Ada Cogeneration	Ada, Mich.	29 (48%)	Gas		
Constellation Energy	Mammoth Pacific	Mammoth Lakes	29 (50%)	Geothermal	N/A	Set to kick off auction in coming weeks. Owned with Ormat (PFR, 12/1).
	West Valley	West Valley, Utah	200	Gas	N/A	Planning to sell to MidAmerican Energy Holdings Co. (PFR, 12/8) even though merger has been canceled.
Complete Energy Holdings	La Paloma	McKittrick, Calif.	1,022	Gas	JPMorgan	Has agreed to merge with GSC Acquisition Co. in \$1.3B deal (PFR, 5/16). Pending shareholder vote.
	Batesville	Batesville, Miss.	837	Gas		
Coram Energy	N/A	Tehachapi, Calif.	15 repowering	Wind	Marathon Capital	Seeking buyers for portfolio (PFR, 3/9).
	N/A	Tehachapi, Calif.	93	Wind		
	N/A	Knob Hill, Vancouver Island, B.C.	393	Wind		
	N/A	Banks Island, B.C.	525	Wind		
	N/A	Porcher Island, B.C.	198	Wind		
	N/A	McCauley Island, B.C.	233	Wind		

Generation Auction & Sale Calendar (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
Corona Power	Sunbury Generating	Shamokin Dam, PA	432	Coal, oil, diesel	Merrill Lynch	Soliciting equity to complete \$250M of upgrades (PFR, 12/24/07).
CP Power Investments (Starwood Energy Investors II and Tyr Capital)	Panoche	Firebaugh, Calif.	49	Gas	N/A	Looking for new offtakers or buyers for facilities (PFR, 7/28).
	Vaca-Dixon	Vacaville, Calif.	49	Gas		
DKRW Wind	Various	U.S.	6 GW development	Wind	Marathon Capital	Looking for strategic partner (PFR, 12/29).
DTE Energy	East China	East China, Mich.	320	Gas	N/A	Seller exploring options, including outright sale.
Dynegy	Sandy Creek	Riesel, Texas	900 (32%)	Coal	Barclays Capital	Company tapped advisor to run sale process (PFR, 3/2).
	Plum Point	Osceola, Ark.	665 (21%)	Coal		
Electrabel	Langerlo	Langerlo, Belgium	556	Coal	N/A	E.ON agreed to acquire plants in asset swap deal (PFR, 12/22).
	Vilvoorde	Vilvoorde, Belgium	385	Gas		
Energy Future Holdings (Luminant)	Sandow 4	Milam Co., Texas	545 (50%)	Coal	Credit Suisse	Reportedly planning to sell stakes to Perennial Power Holdings (PFR, 2/18).
	Sandow 5		581 (50%)	Coal		
Energy Investors Funds and Power Development Corp.	Waterside Power	Stamford, Conn.	72	Oil	Barclays Capital	ArcLight Capital Partners planning to buy (PFR, 2/23).
Entergy Corp.	50% stake in Top Deer Wind Ventures	Worth County, Iowa	40	Wind	New Harbor	Seller wants about \$520M for the assets.
	RS Cogen	Carsen County, Texas	40			Bidders shortlisted to four players: two financial, two infrastructure (PFR, 6/18/07).
	Roy S. Nelson	Lake Charles, La.	212	Gas		
	Westlake, La.		60	Gas/Oil		
	Warren Power	Vicksburg, Miss.	225	Gas		
	Harrison	Marshall, Texas	335	Gas		
	Independence	Newark, Ark.	121	Coal		
	Robert Ritchie	Helena, Ark.	544	Gas/Oil		
E.ON	Lippendorf	Nukieritzsch, Germany	446	Coal	N/A	Signed MOU with EnBW to purchase to increase competition in sector (PFR, 12/22).
	Bexback	Bexback, Germany	79	Coal		
	Farge	Bremen, Germany	350	Coal	N/A	Electrabel will acquire through asset swap (PFR, 12/22).
	Zolling	Zolling, Germany	449	Coal		
	Unknown	Zolling, Germany	20 (50%)	Biomass		
	Trausnitz	Trausnitz, Germany	2	Hydro		
	Tanzmühle	Tanzmühle, Germany	3	Hydro		
Exergy Development Group	Various	Upper Midwest, Northwest	3,600	Wind	Marathon Capital	Sale process has been reignited.
First Wind	Stetson	Danforth, Maine	57	Wind	Credit Suisse	Newly operational asset on the block (PFR, 3/2).
	Sheffield	Vermont	40 development	Wind		Hunting buyers (PFR, 3/9).
	Various	North America	3,000 pipeline	Wind	JPMorgan, Credit Suisse, Goldman Sachs	Company filed S-1 to IPO as UPC Wind.
FPL Energy	Posdef	Stockton, Calif.	44	Coal/Petcoke	New Harbor	DTE is buying through a subsidiary (PFR, 2/2).
	Tesla	Tracy, Calif.	1,120	Gas/Steam	Credit Suisse	Development site. Status unclear.
General Electric	Baglan Bay	Port Talbot, Wales	510	Gas	Lexicon Partners	Process to be re-ignited in October.
	Panther Creek	Nesquehoning, Pa.	94	Waste Coal	N/A	Looking for buyers (PFR, 2/26).
	Colton Power	Colton, Calif.	80	Gas	N/A	Sale shelved.
Gregory Power Partners	Gregory	Gregory, Texas	400	Gas	N/A	Sale iced due to credit crisis (PFR, 1/26).
Iberdrola	Russell Station	Greece, N.Y.	275	Coal	N/A	Will mandate advisor once auction schedule finalized by NYPSC (PFR, 12/29).
	Allegany Station	Hume, N.Y.	62	Gas		
	Unknown	New York	18	Gas		
	Unknown	New York	18	Gas		
K&M International Power	Termovalle	Cali, Colombia	220	Gas	JPMorgan	Sale shelved due to market conditions (PFR, 3/23).
Kelson Cananda (Harbinger Capital Partners)	Island Generation	Duncan Bay, B.C.	230	Gas	UBS	First round bids taken 4/30 (PFR, 4/30) and second round bids taken in Aug.
	King City Cogeneration	King City, Calif.	120	Gas		Asset taken off the block for unknown reasons.
	Whitby Congeneration	Whitby, Ontario	50	Gas		
Kelson Holdings	Dogwood	Pleasant Hill, Mo.	620	Gas	Goldman Sachs	Weighing strategic options, including sale/merger (PFR, 10/9/07).
	Cottonwood	Deweyville, Texas	1,200	Gas		
	Magnolia	Benton County, Miss.	922	Gas		
KGen Power	Murray I	Murray Co., Ga.	630	Gas	Credit Suisse	Sale put on hold until credit markets thaw (PFR, 10/24).
	Murray II	Murray Co., Ga.	620	Gas		
	Hot Spring	Hot Spring Co., Ark.	620	Gas		
	Hinds	Jackson, Miss.	520	Gas		
	Sandersville	Washington Co., Ga.	640	Gas		
Los Angeles Department of Water and Power	N/A	Calif., Ariz., Utah	up to 5,600	Coal, Gas	Goldman Sachs, JPMorgan	Exploring options for divestment of fossil fuel portfolio (PFR, 8/8).
MACH Gen	Millennium	Carlton, Mass.	360	Gas/Oil	Credit Suisse	Pair of Northeast assets set to fetch \$1B (PFR, 5/21).
	Athens	Athens, N.Y.	1,000	Gas/Oil		Strategic Venture Partners seeking to buy 40% stake in company (PFR, 2/9).
	Harquahala	Tonopah, Ariz.	1,090	Gas		
MMC Energy	Chula Vista	Chula Vista, Calif.	44	Gas	Bodington & Co.	Seeking outright buyer or equity partner for assets or company (PFR, 11/14).
	Escondido	Escondido, Calif.	44	Gas		
	MidSun	Bakersfield, Calif.	23	Gas		Approached by Global Asset Capital, but not yet responded. Sold equipment at MidSun facility.

For a complete listing of the Generation Auction & Sale Calendar, please visit www.iipower.com

Commitments Roll In For GenConn

Several banks have taken commitments for a \$534 million syndication supporting **GenConn**'s two Connecticut peakers, with the \$243 million equity bridge loan portion already oversubscribed. The deal is slated to close in two weeks.

Royal Bank of Scotland and **Union Bank of California** are leading the financing (PFR, 3/20), which also includes a \$291 million construction term loan facility. Tickets of \$25-65 million are on offer for three tiers, with pricing in the range of LIBOR plus 350. **BNP Paribas**, **Calyon**, **Natixis**, **Société Générale** and **WestLB** have been looking the deal. Bank officials either declined to comment or did not return calls. The identity of the joining banks could not be learned.

NRG Energy is developing the GenConn projects with joint venture partner **United Illuminating**. The financing will fund the JV's 194 MW peaker in Devon and a 200 MW peaker in Middletown, which each have 30-year power purchase agreement

with the **Connecticut Department of Public Utility Control**. The facilities are slated for operation in 2010 and 2011. **NRG** and **UI** officials did not return calls.

Astoria Energy II Lassoos Fifth Lender

Société Générale has joined the top tier of the \$1.1 billion financing backing **Astoria Energy**'s 500 MW gas-fired plant in Queens with a \$135 million commitment. "They're well on their way," says a deal tracker, noting the deal is more than 50% committed.

Calyon, **Export Development Bank of Canada**, **Natixis** and **WestLB** are running the retail syndication of the financing, which consists of \$970 million mini-perm facility and \$110 million in letters of credit (PFR, 4/09). Bank officials either declined to comment or did not return calls and **Chuck McCall**, cfo, did not return calls.

News In Brief

News In Brief is a summary of publicly reported power news stories. The information has been obtained from sources believed to be reliable, but PFR does not guarantee its completeness or accuracy.

Americas

- The 280-mile Potomac-Appalachia Transmission Highline, a joint venture of **Allegheny Energy** and **American Electric Power**, is being pushed back a year to 2014 due to a drop in electricity demand (*Philadelphia Inquirer*, 4/15).
- West Virginia state legislators have eliminated nuclear development from a bill proposed by Gov. **Joe Manchin** outlining renewable portfolio standards (*The Register-Herald*, 4/12).
- **Pacific Gas & Electric** is looking for state approval to sign a contract with California-based startup **Solaren Corp.** for the right to purchase up to 200 MW of solar power beamed to the earth from space (*Dow Jones*, 4/13).
- Kansas Gov. **Kathleen Sebelius** vetoed a bill allowing two coal-fired plants to be built in the southwest region of the state (*Hutchinson News*, 4/13).
- **Kitson & Partners** is developing Babcock Ranch—the first zero-emission city to be powered entirely by solar generation near Fort Meyers, Fla. **Florida Power & Light** will operate the world's largest photovoltaic plant at the new city (*PhysOrg.com*, 4/13).
- Senior U.S. administration officials say if Congress does not pass cap-and-trade legislation the government will instead use authority through the **Environmental Protection Agency** under the Clean Air Acts (*Reuters*, 4/14).

- The **Federal Energy Regulatory Commission** has approved investment incentives for the proposed \$10-12 billion **Green Power Express** transmission line to be built from the Upper Midwest to the Midwest and East by **ITC Holdings** (*Dow Jones*, 4/13).
- The **Regional Greenhouse Gas Initiative** is planning to sell 33.1 million carbon dioxide permits in the coalition's fourth auction on June 17 (*Bloomberg*, 4/13).

Europe

- **Centrica** may sell its majority stake in Belgian power company **Societe de Production d'Electricite** to take a 25% share in **EDF**'s **British Energy** unit (*Bloomberg*, 4/16).
- The U.K. government will evaluate 11 sites nominated by **EDF**, **RWE** and **E.ON** for potential nuclear reactor sites (*Bloomberg*, 4/15).
- **E.ON** and **EDF** are talking about jointly building French nuclear plants, including a project in Penly planned to come online in 2017 (*Bloomberg*, 4/14).
- A consortium of Austrian utility **EVN** and **Alpine Bau** has agreed to buy a 30% stake in a Bulgarian hydropower project owned by Turkey-based **CCG** (*Reuters*, 4/14).
- Russia cut capital expenditures for state utilities by \$9 billion for 2009-11 and may delay construction plans (*Reuters*, 4/9).

ITC SCOUTS

(continued from page 1)

and bond issues is unclear.

ITC will look to relationship banks for any future bond or stock issue. JPMorgan led a bond issue with Bank of New York Mellon, Comerica, Credit Suisse, and Morgan Stanley participating (PFR, 11/14).

—Sara Rosner

COLOMBIA'S ISAGEN

(continued from page 1)

quick and successful sale would be a positive factor.

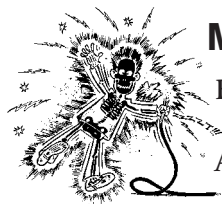
Sogamoso is set to come online in Dec. 2014 on the river of the same name in Colombia's Santander region.

—Thomas Rains

Conference Calendar

- **Infocast** will host the Cleantech Capital Summit April 22-24 at the Hilton Del Mar in Del Mar, Calif. To register, visit www.infocastinc.com or call 818.888.4445.
- **GreenPower Conferences** will host Carbon Markets Americas April 23-24 at the Bourbon Convention Center in São Paulo, Brazil. To register, visit www.greenpowerconferences.com or call +55.11.2161.2200.
- **Euromoney Energy Events** will the 2nd Renewable Energy Finance Forum Latin America April 27-28 at the InterContinental Rio in Rio de Janeiro. To register, visit www.euromoney.com.
- The **American Wind Energy Association** will host Windpower 2009 Conference & Exhibition May 4-7 at the McCormick Place Convention in Chicago. To register, visit www.windpowerexpo.org.
- **Chartwell** will host the Smart Grid Summit May 7-8 at the Sheraton Crescent Hotel in Phoenix. To register, visit www.energylibrary.com or call 800.432.5879.
- **Infocast** will host the National Energy Policy Conference May 12-13 and the Renewables and the Grid Conference May 13-14 at the Almas Temple Club in Washington D.C. To register, visit www.infocastinc.com or call 818.888.4444.
- **Euromoney** will host Renewable Energy Finance Forum-Wall Street June 23-24 at the Waldorf Astoria in New York. To register, visit <http://www.reffwallstreet.com>.
- The **Edison Electric Institute** will host EEI 2009 Annual Convention/Expo June 23-25 at the Marriot San Francisco in San Francisco. To register, visit www.eei.org or call 202.508.5131.

Alternating Current



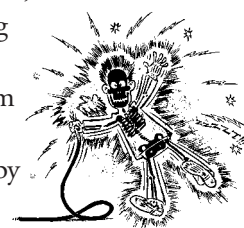
Much Ado About Nothing?

British Gas and the U.K.'s advertising watchdog, the Advertising Standards Authority, have been receiving complaints over a seemingly charming television advertisement in which BG touts offshore wind and renewable energy.

Set in a universe looking like it came straight out of a Roald Dahl children's book, a BG van floats through the air towing a planet made of water with an offshore wind farm on it. A worker then plugs in the planet—using a standard three-pronged plug—to a separate planet with a house where a cheery family stands by to watch their windows light up. But, therein lies the rub.

Viewers have complained the power supply was “unsafe” and others have cited the advertisement as incorrect because it suggested the household was powering the wind turbines.

The director and animators—who have worked in the past on projects for MTV, Nike, *Daria* and *Family Guy*—were “asked to build an environment that portrays the synergistic relationship between British Gas, their customers and the world in which we live.” But, with the reaction they have gotten, perhaps the team should stick to animating for characters who throw punch lines and take their mothers’ advice to stay away from power lines. A British Gas spokeswoman did not reply to a request for information by the time *PFR* went to press.



- **GreenPower Conferences** will host Carbon Markets Mexico & Central America July 7-8 in Mexico City. To register, visit www.greenpowerconferences.com or call +44.0207.099.0600.

Quote Of The Week

“This deal was done when the financial markets were stressed, the number of participating banks was limited and the syndication market almost disappeared.”—**Alok Garg**, director at **Scotia Capital**, on the challenges faced financing the \$741 million, 330 MW upstate New York **Noble Environmental Power** portfolio (see story, page 5).

One Year Ago In Power Finance & Risk

Energy Capital Partners was considering selling all or part of its 1.5 GW Northeast generation portfolio. [Suez Energy North America beat out Brookfield Asset Management to acquire the assets for an undisclosed sum in a Credit Suisse-led auction (PFR, 9/5)].