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The exclusive source for power financing and trading news

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### Texas Genco Chief Eyes Expansion

The new owner of **Texas Genco** plans to grow the generation business outside of Texas, primarily through acquisitions, according to newly installed chief executive **Jack Fusco**.

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# ARCLIGHT/CAITHNESS EYE B LOAN MARKET TO FINANCE NEGT ACQUISITION

ArcLight Capital Partners and Caithness Energy are looking to tap the B loan market to finance their \$558 million acquisition of 12 power plants and a natural gas pipeline from National Energy & Gas Transmission. Dan Revers, managing partner in Boston, says ArcLight has retained Lehman Brothers, which advised on the acquisition, to arrange the institutional loan, adding it has yet to determine the debt-to-equity mix of the financing.

The 2,500 MW of contracted coal and gas-fired generation spans Florida,

(continued on page 12)

# CREDITORS PUT EXELON BOSTON PLANTS UP FOR SALE

A BNP Paribas-led bank group has hired Lazard Freres to sell a 3,000 MW merchant portfolio of Boston-area plants formerly owned by Exelon. Lazard initiated the sale process last week, says an official close to the process, adding that he expects a largely strategic field of bidders as well as interest from some "crossover" financial players with plant management experience. The plants are an attractive purchase given their proximity to downtown Boston, a load pocket that lacks transmission capacity especially under

(continued on page 12)

## **Blowin' In The Wind**

## **BABCOCK JV LOOKS TO SELL SICILIAN PROJECTS**

A joint venture between investment-banking boutique Babcock & Brown and Infrastrutture, an Italian power plant developer, is looking to divest a portfolio of three Sicilian wind projects. Babcock is conducting the sale from its Milan office, which last month distributed an initial sale memorandum to interested parties. Max Battisti, a financier at Babcock in Milan, and Stefano Colonna at Milan-based Infrastrutture, declined to comment.

Market watchers say the pair is selling **IDAS Srl**, a wind farm development vehicle (continued on page 12)

## **U.K. DEVELOPER EYES PORTFOLIO REFINANCING**

Renewable Energy Systems, one of the U.K.'s largest wind farm developers, is looking to refinance a portfolio of mostly small operational wind farms, scattered across the U.K. and the Republic of Ireland.

Market watchers say the Kings Langley-based green energy company invited a handful of project finance shops to bid for the tender last month and add it has yet to select a bank, or banks, to arrange the financing. **Jazz Baines**, the RES official conducting the beauty parade, says RES is evaluating its options, declining further comment.

(continued on page 12)

## At Press Time

# Morgan Stanley Seen Swooping For Citi Quant

Alex Eydeland, head of quantitative analysis on Citigroup's energy trading desk in New York, is leaving the firm and is reportedly heading to Morgan Stanley to take a senior quant role. Prior to joining Citi in March (PFR, 3/7), Eydeland was head quant at Mirant. Eydeland did not respond to a voicemail message on his number at Citi in New York and calls to Morgan Stanley were not returned.

Citi is actively looking to recruit quantitative expertise and expects to fill Eydeland's position shortly, according to an e-mail sent to *PFR* by **Joe Toussaint**, head of energy trading. Toussaint denied widespread market speculation that Citi's efforts to establish an energy trading operation are becalmed. "We have been diligently working through all the areas that need to be addressed...[and] expect that we will begin trading financial power in the next month with physical power and natural gas to follow in the next several months," he noted in the e-mail.

## Mitsubishi Loses Commodities Chief

Tom James, head of commodity derivatives at Mitsubishi Securities in London, is set to leave the Japanese bank to establish a consultancy to advise banks and hedge funds about launching energy trading ventures.

James was hired from Credit Agricole by what was formerly called Tokyo-Mitsubishi International last summer to restructure its commodity derivatives arm from being a largely proprietary trading operation into a lower risk client-focused business. James says that this turnaround has largely been achieved and adds now is the time to move on to a new venture.

# **PNM Considers Divesting Texas Retail Unit**

PNM Resources is considering flipping the ownership of First Choice Power, a Texas retail supplier, having agreed last week to buy its parent, TNP Enterprises. Market watchers say PNM is primarily attracted by TNP's other large unit, Texas-New Mexico Power, as this wires company is a much better fit with PNM's Public Service Company of New Mexico regulated utility operation. They add the risks embedded in a retailer operating in a deregulated supply market do not fit well with PNM.

In a conference call last week to discuss the TNP acquisition, PNM's management said that while it does not typically look to buy and spin off assets, it will examine the best options for First Choice. It declined to elaborate.

"This transaction is a little bit of a departure for PNM," says Michael Lapides, an analyst at Hibernia South Coast Capital. PNM's prior strategy consisted of buying distressed companies and levering their transmission capabilities for the benefit of its utility operations, explains Lapides.

Much of the risk attached to holding First Choice is tied to the expiry of a power supply contract with Constellation Energy in 2006, says Paul Fremont, an analyst at Jeffries & Co.

Lapides says that while First Choice is a good business, it is hard to see how PNM might incorporate it into its long-term growth plans. First Choice is one of the smaller retailers in Texas, says Lapides, and it is difficult to see how it can compete with larger suppliers for growth opportunities in the Lone Star State.

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# Alliant Acquires 300 MW Wisconsin Project

Alliant Energy Generation last week took up its option to buy the site for a 300 MW simple-cycle, natural gas-fired power plant outside Sheboygan Falls, Wis., and will break ground on the project immediately. Kim Zuhlke, v.p. new generation at parent company Alliant Energy Corp., says the option was exercised after the project's developer, Burns & McDonnell, received final permits for construction of a merchant plant.

AEG plans to construct and own the \$140-150 million plant, with sister company Wisconsin Power & Light operating the facility under a long-term lease agreement. Approval from the Public Service Commission of Wisconsin is required for the lease arrangement with WP&L, Zuhlke says, adding that a decision on that application should be made during the first quarter.

AEG will begin construction of the plant this week, well ahead of utility regulatory approval. Zuhlke says Alliant is confident the deal would be in utility customers' interests, but the plant will be built even without approval. "It won't be a utility project, it'll be a merchant plant," he says. Rival power outfit **Wisconsin Energy** already has commission approval for a similar lease arrangement covering additional generation it is building (PFR, 11/25).

Financing for the project has yet to be determined, but AEG is considering tapping the capital markets or looking to parent Alliant Energy for financing, says Zuhlke, referring further questions on the financing to Mark Condon, cfo at AEG. Calls to Condon were not immediately returned.

# **London Hedge Fund Readies Push Into Commodities**

London-based hedge manager Orn Capital is preparing to launch an energy and natural resources-focused fund that will take long/short equity positions in power, gas and oil companies across the globe and overlay these investments with commodity derivatives.

Lindsay Jones, head of business development, says trading in wholesale energy contracts provides the fund with a novel twist on the generic long-short equity hedge fund and should offer both arbitrage opportunities and also allow Orn to better understand the energy companies in which it is investing.

Orn recently recruited two fund managers from Deutsche Asset Management to launch the new fund. Alan

Livsey and Tal Lomnitzer both have a background in the energy and resources space, although neither has actively managed a hedge fund before, says Jones. Both were out of the office raising capital for the fund last week and could not be reached for comment.

Orn already has a commitment of \$20 million from one investor, but will aim to raise at least another \$10 million before the launch this fall, says Jones. The firm does not have any specific targets for growth.

Orn, with \$720 million under management, already runs risk arbitrage, distressed debt, global credit and convertibles funds

Livsey left Deutsche Asset Management at the beginning of July, while Lomnitzer left in April, according to a Deutsche Asset Management spokesman.

# Dominion Trader Moves To First New York

Chris Michael, head of crude oil trading at Dominion Resources' wholesale power marketing subsidiary Dominion Energy, has resigned and will shortly be joining First New York Securities to oversee crude trading. Michael will join First New York in September, says Jeff Foose, head of First New York's fledgling commodities trading unit.

Foose, former head of energy trading at PSEG, initiated First New York's push into commodities this past spring, and is planning additional hires, including a London-based Brent crude trader (PFR, 6/21). Foose says the operation will begin to consider acquiring physical assets after it has fleshed out its trading venture. Calls to Michael were not returned.

# Progress Looks To Beef Up Gas Trading Effort

Progress Energy is looking to bolster its gas marketing and trading effort over the next few months with several hires.

Mark Mulhern, senior v.p of marketing and trading, says Progress recently recruited Bob Adrian, a former TECO Energy trader, to manage Progress' gas hedging and marketing needs and adds Adrian will hire a handful of gas traders in the near term to support this effort.

The move to bolster Progress' gas trading efforts comes after the company recently inked 1,800 MW in energy supply contracts in Georgia and also follows the acquisition of gas reserves. These deals have left Progress with an increased exposure gas prices and a desire to hedge out this risk, says Mulhern.

## Alliant Lands Heavily Oversubscribed Credit

Alliant Energy has wrapped a five-year \$650 million loan refinancing after raking in \$1.1 billion in commitments. One financier says the strong demand meant there was a significant scaling back at allocation for all lenders. The loan facility, which is diced between three Alliant entities, replaced a troika of expiring 364-day facilities, the maturity extension fitting in with the current market appetite for longer-dated utility paper (PFR, 7/5).

Eighteen banks signed up for the deal, which was led by Wachovia and Barclays Capital, says a banker. The facility, which is earmarked for general corporate purposes, is made up of a \$100 million slug for Alliant Energy, \$300 million for Interstate Power & Light and \$200 million for Wisconsin Power & Light.

## **GE Adds BNP Portfolio Banker**

GE Energy Financial Services has hired Fran Ballard, a loan portfolio banker at BNP Paribas in New York. One industry official says Ballard was one of the point people grappling with Exelon Boston Generating. BNP heads the 19 member bank syndicate that lent \$1.25 billion against the 2,400 MW portfolio and is taking control of the assets (PFR, 8/4). Ballard was between posts last week and could not be reached.

A GE spokesman says Ballard has joined as senior v.p., acquisitions. He was unable to provide further details, but one financier says Ballard would be an asset for any player looking at acquiring loan portfolios. A spokeswoman at BNP did not provide comment on whether Ballard has been replaced by press time.

# PTC Plug FPL Eyes 3GW Of Wind Projects

FPL Energy has a pipeline of wind generation projects of around 3,000 MW, but development is being held back by the continuing impasse over the renewal of production tax credits, or PTCs. "As soon as we get some resolution on the PTCs, you can expect to see some healthy spending on the wind side," Moray Dewhurst, cfo, told analysts on an earnings conference call early last week. Over the next five years, FPL expects to bring on line between 200-500 MW of new capacity each year, so long as the PTCs are renewed.

Wind developers have been in a holding pattern since the previous PTC regime expired Jan. 1. On several occasions this year, most recently early this summer (PFR, 6/21), it has looked like Congress would renew the tax credit, but it has yet to happen. FPL officials think there is still a good chance of getting approval, most likely after the Presidential election this November.

The FPL development portfolio includes both projects with a

90% probability and those that are at a much earlier stage, Dewhurst said. Capex associated with the developments will be around \$1 million per megawatt.

FPL tapped the non-recourse loan market earlier this year to refinance its Stateline wind farm (PFR, 4/12) and it has also blazed a trail with its innovative bond deals backed by a portfolio of other projects (PFR, 12/16).

## **Western Power Trader Exits BofA**

Narsima Misra, a power trader at Banc of America Securities in New York, has left the firm. Misra traded the Western U.S. power market, and will reportedly join Barclays Capital covering a similar position. Spokespersons at BofA and Barclays did not return calls and Misra could not be reached for comment.

Barclays has been making a push into the U.S. commodities markets since last fall under the leadership of **Joe Gold** (PFR, 12/9). It executed its first U.S. power contract in late June.

# Fusco Looks To Expand Texas Genco Beyond Lone Star State

GC Power Acquisition plans to turn its soon to-be-acquired 12-plant Texas Genco business into a multi-state, standalone independent power company, says Jack Fusco, newly installed chief executive, adding he intends to grow the IPP through acquisitions and, potentially, the construction of new power stations. "It is early days, but rest assured that we will continue to be prospecting for quality assets and facilities," says Fusco. "I think we are going to be extremely opportunistic and I don't want to constrain our thinking by limiting ourselves within the Texas border."

Fusco expects the private equity consortium of Kohlberg Kravis Roberts, Texas Pacific Group, The Blackstone Group and Hellman & Friedman, which has inked an \$3.65 billion agreement to buy the Texas Genco from CenterPoint Energy, to continue funding the venture as it grows. He adds GC Power has no plans to divest any stake or individual asset within the Texas Genco portfolio. Some market watchers had been predicting that it would likely divest its nuclear plant.

Fusco, formerly ceo of Goldman Sachs-backed Orion Power, says GC Power is looking to ink offtake contracts to underpin the plants that it's buying. "At Orion Power, we didn't speculate on the price of power [or] fuel. And we're not going to speculate here," says Fusco.

Fusco will relocate from his home in Baltimore to Houston shortly, and last week began touring Texas Genco's plants and meeting employees. He says the bulk of the staff will be retained following the change in ownership.

# Upstate Players Unite On NYPA Capacity Bids

At least seven upstate generators and transmission venture Conjunction are working on tying their bids for the New York Power Authority's 500 MW New York City generation capacity tender (PFR, 7/5). The generators will submit their proposals separately from each other and from Conjunction, whose Empire Connection transmission project would bring power from upstate New York into the city, but are including standard offer information about the potential generation-transmission partnership in each, says Conjunction founder Steve Mitnik.

Mitnik says that he has formulated a standard pitch for the Empire Connection for inclusion in the generators' proposals. Conjunction's bid, in turn, will praise the generators' capabilities for producing power for the city.

# Taweelah Banks Consider Bond Market Financing

Lead arrangers BNP Paribas, KfW and ANZ Investment Bank are considering tapping the European bond market as well as the traditional bank loan and Islamic finance communities to part finance Marubeni, BTU and Malaysian IPP Powertek Berhad's \$3 billion acquisition and expansion of the Taweelah B & C power complex. The financing will be so large that the banks are looking to broaden the investor base, explains one official working on the deal. He adds the lead arrangers are in talks with the major rating agencies about what level of rating any bond deal might achieve.

The Abu Dhabi Water & Electricity Authority named the Marubeni consortium preferred bidder on the Taweelah power and desalination project last month (PFR, 7/19).

## Corporate Strategies

# **PNM To Tap Capital Markets**

PNM Resources plans to finance its \$1 billion purchase of Texas-New Mexico Power Enterprises through the combination of a debt and equity offering, likely in the second quarter of 2005, when it hopes to complete the acquisition. A net \$350 million in securities will be sold to the public. PNM paid \$189 million in cash and assumed \$835 million in TNM debt and preferred securities, part of which it plans to refinance with the capital markets transaction.

PNM will issue \$250 million in common stock, \$200 million in mandatory convertible bonds, and \$100 million in unsecured senior notes, according to **Terry Horn**, treasurer at PNM. Of the common stock, only \$150 million will be sold to the public. The remainder will be distributed to TNP's existing shareholders. And of the mandatory convertibles, \$100 million is slated to go to PNM shareholders.

"I'd structure the debt offering so that we could pay it off quickly," says Horn, adding that the tenor of the notes will likely be less than five years. The debt will be paid down with cash from the operating facilities as it comes in, which will sit in a low-interest cash account. Since the interest on the debt is comparatively higher than it is on the cash, it makes sense to pay it down as quickly as possible, explains Horn.

PNM, the parent of Public Service Company of New Mexico, has yet to select underwriters for the securities offering, but they will likely come from the group of 13 banks that are part of a \$300 million revolving credit facility, says Horn. That list includes Banc of America Securities, which also advised on the TNP purchase, J.P. Morgan, Citigroup,

Morgan Stanley, Merrill Lynch, Wachovia, U.S. Bank, Mellon Bank, Wells Fargo, Bank of Albuquerque, Compass Bank, Bank of the West and Southwest Securities.

## **Rating Fillip Lures LIPA**

The Long Island Power Authority was set to tap the bond market late last week for \$200 million in 30-year notes as two agencies upgraded the outlook on its credit rating. Fitch Ratings assigned an A minus rating and flipped the outlook from negative to stable and Moody's Investors Service rated the debt Baa1 and upgraded the credit from stable to positive.

The note issue, led by **Bear Stearns**, refunds general capital improvement expenses incurred by LIPA. Pricing details could not be ascertained. Calls to **Michael Lowndes**, spokesman for LIPA, were not returned.

Alan Spen, credit analyst with Fitch, says a key factor in the outlook reworking was LIPA's unveiling of its long-term power supply plan. This includes the 660 MW LIPA aims to take via the Neptune Regional Electric Transmission System cable between New Jersey and Long Island (PFR, 5/31) and a further 500 MW through an on-island expansion. Spen says the plan is a recognition that rapid demand growth on Long Island is making planning ahead more important and it's also shifted LIPA away from its old role as a pure T&D utility. "Today, LIPA is more of a fully integrated player," he reflects.

Spen notes LIPA was only put on negative watch June 10. The short turn around time reflects the ability of LIPA's management to quickly answer the rating agency's concerns, he adds.

# Weekly Recap

The Weekly Recap is a summary of publicly reported power news stories. The information has been obtained from sources believed to be reliable, but PFR does not guarantee its completeness or accuracy.

### **Europe & Middle East**

- Scottish and Southern Energy Chairman Bruce Farmer will retire Dec. 31 and be succeeded by Robert Smith, Deputy Chairman. At its annual meeting, SSE also announced that David Sigsworth, director of generation, will also retire (*Dow Jones*, 7/29).
- Spanish utility Endesa has acquired a 90% stake in a wind farm in Italy from Gamesa Corporacion Tecnologica for EUR23.7 million. Endesa said the wind park is located in the northern half of Sardinia and has a 20 MW installed capacity (*Dow Jones*, 7/29).
- A consortium led by London-based International Power is the only prospective buyer left for all the overseas assets being sold by Edison Mission Energy following the withdrawal of a rival bid by GE Capital and American International Group. The move could force Edison to accept an offer of about \$5.5 billion from IP and Japanese trading house Mitsui or to sell the operations piecemeal. Edison is also selling its 51% stake in New Zealand's Contact Energy to Australia's Origin Energy for \$720 million (Financial Times, 7/28).
- Italian energy group Enel intends to tap the retail bond market with an issue worth up to EUR1 billion. The deal will likely be the first major bond issue to be dedicated to Italian retail investors since the collapse last December of Parmalat. Enel, Telecom Italia and Seat Pagine have all launched large bond issues this year, but they were reserved for institutional investors (*Dow Jones*, 7/28).

#### **Latin America**

• Brazil's lower house of Congress will create a parliamentary commission to investigate loans given to **AES** and **Enron** during the privatization of Brazil's electric distribution companies in the late 1990's (*Bloomberg*, 7/29).

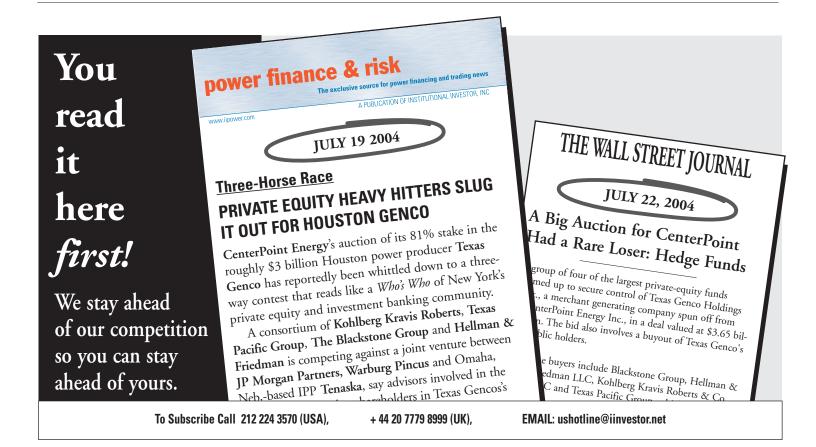
### U.S. & Canada

• Alliant Energy has posted a quarterly loss after taking a charge to write off goodwill in its non-regulated businesses. The Madison, Wis., player reported a second-quarter net loss of \$13.1 million, compared with net income of \$32.2 million, or \$0.35 a share, in the year-ago period (*Reuters*, 7/27).

- U.S. utilities are beginning to look at signing longer term deals to acquire coal, according to executives at Consol Energy, one of the largest coal producers in the U.S. While one-year contracts were typical just a few months ago, utilities now are looking at locking in supply in three to four year deals, Consol Chief Executive Brett Harvey said on a conference call with analysts. Some are even committing to deals of 10 to 15 years (*Dow Jones*, 7/26).
- FirstEnergy has agreed to pay \$89.9 million to settle shareholder lawsuits stemming from last summer's electricity blackout, the extended outage at its Davis-Besse nuclear power plant and its earnings restatement. The company's insurers will pay \$71.9 million of the settlement, while FirstEnergy will pay \$17.9 million (AP, 7/28).
- The Caledonia Town Board has voted to support a tentative settlement with Wisconsin Energy under which the town would drop a lawsuit objecting to a \$2.15 billion power plant expansion in neighboring Oak Creek, Wis. If the Public Service Commission approves the settlement, Caledonia would receive annual payments of \$1.05 million until 2040 to cover the local costs associated with specific health and safety issues (*AP*, 7/28).
- American Electric Power has proposed a settlement with Virginia's state utility regulatory agency that would clear AEP's path to join the PJM Interconnection high-voltage power grid operator. AEP agreed to ensure Virginia customers aren't hurt by AEP's membership, and that they also share any benefits. Also recouping from customers any PJM administrative costs, or any grid operator development and implementation costs, will only been done through a base rate case (*Dow Jones*, 7/28).
- Denali Power, a joint venture between Arclight Capital Partners and Caithness Energy, has agreed to buy National Energy & Gas Transmission's stake in 12 power plants and a natural gas pipeline for \$558 million. The portfolio spans seven states and has a combined generation capacity of more than 2,500 MW. The sale is part of NEGT's plan to exit bankruptcy (*Bloomberg*, July 27).

- The FERC has granted permission to Conjunction, the developer of the 125 mile "Empire Connection" electric transmission line connecting upstate New York with New York City, to submit a bid to the New York Power Authority's RFP for 500 MW of in-city generation. Conjunction has lined up new investors to inject \$100 million in additional equity to the \$400 million project. Kohlberg Kravis Roberts and Trimaran Capital Partners are already investors through their joint venture ITC Holdings Corp., an Ann Arbor, Mich.-based transmission company (*Bloomberg*, 7/28).
- Coral Energy Resources will pay \$30 million to settle charges it attempted to manipulate natural-gas transactions over a nearly two-year period. The Commodity Futures Trading Commission found that Coral reported "false, misleading or knowingly inaccurate natural-gas trading information" from 2000 through September 2002 to some firms that calculate indexes of natural-gas prices. The Royal Dutch/Shell Group affiliate settled without admitting or denying the charges (Wall Street Journal, 7/29).
- Ameren has cleared a regulatory hurdle in its proposed \$2.3 billion acquisition of Decatur, Ill.-based Illinois Power. St. Louis-based Ameren said the Federal Energy Regulatory Commission has approved the utility's purchase from Houston-

- based Dynegy. The Illinois Commerce Commission and the Securities and Exchange Commission still must approve the deal (*AP*, 7/28).
- BNP Paribas has closed a \$1 billion credit facility for Sempra Energy Trading, a unit of Sempra Energy. The facility, which is in multiple currencies and is both secured and revolving, has a two-year tenor and a 364-day extension option (*Reuters*, 7/28).
- FPL Group unit FPL Group Resources and Ras Laffan Liquefied Natural Gas Co. have signed a preliminary agreement to supply LNG to Florida markets via a proposed terminal and regasification facility in the Bahamas. RasGas is a joint venture between Qatar Petroleum and ExxonMobil. Under the deal about 800,000 million Btus per day will be delivered over a 25-year period beginning mid-2008 (*Reuters*, 7/27).
- TECO Energy's sales of its 50% stakes in the 1,000 MW each Odessa and Guadalupe plants to PSEG will add \$53 million in tax benefits and eliminate \$16 million in new investment over the next two years. The company said it recorded \$99 million in second quarter costs to write-down the plants, which PSEG purchased for a nominal price (*Bloomberg*, 7/27).





# **Generation Auction & Sale Calendar**

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call Will Ainger, managing editor, at (44-20) 7303-1735 or e-mail wainger@euromoneyplc.com.

Seller	Plants	Location	MW	Plant Type	Advisor	Status
AEP	Fiddler's Ferry	U.K.	2,000	Coal	Lexicon	Intention to sell.
	Ferry Bridge	U.K.	2,000	Coal	Lexicon	
	El Bajio	Mexico	600 (50%)	Gas	WestLB	
AES	Wolf Hollow	Texas	730	Gas	N/A	Ongoing.
	Granite Ridge	N.H.	720	Gas		
	Termomamonal	Colombia	90	Gas		
	Ottana	Italy	140	Gas	None	Ongoing
AES Fifoots Point	Fifoots Point	U.K.	363	Coal	KPMG (Administrator)	Looking to sell plant.
Allegheny Energy Supply	Armstrong	Penn.	356	Coal	J.P. Morgan	Ongoing.
Allegherry Ellergy Supply	Hatfield	Penn.	1,600 (75%)	Coal	Citibank	ongoing.
	Mitchell					
	Mitchell	Penn.	442	Coal	J.P. Morgan	
BP	Great Yarmouth	U.K.	400	Gas	J.P. Morgan	Intention to sell.
Black Hills Energy	Pepperell	Mass.	40	Gas	-	Intention to sell.
CenterPointEnergy	Texas Genco portfolio (12 plants)	Texas	14,175	Variety	-	Has agreed sale to KKR-led private equity consortium.
CMS Energy	Ensenada	Argentina	128	Gas	Not chosen	Announced intention to sell.
07	CT Mendoza	Argentina	520	Gas	J.P. Morgan	
	El Chocon	Argentina	1,320	Hydro	J.P. Morgan	
Citi-led bank group	Lake Road	Conn.	840	Gas	Lehman Bros.	Seperate auction for each plant.
(NEG developed plants)	La Paloma	Calif.	1,121	Gas	Lehman Bros.	
ConocoPhilips	Ingleside	Texas	440 (50%)	Gas	None	Looking to sell stake by June.
Damhead Power	Damhead	U.K.	800	Gas	E&Y	Has agreed sale to ScottishPower.
Delta Power	Lowell Power	Mass.	82	Gas	None	Actively pursuing a sale.
Duke Energy North America	Hot Spring Energy Facility	Ark.	620	Gas	CSFB	Has agreed sale with MatlinPatterson.
	Murray Energy	Ga.	1,240	Gas		
	Sandersville Energy	Ga.	640	Gas		
	Marshall Energy	Kty.	640	Gas/oil		
	Hinds Energy Facility	Miss.	520	Gas		
	Southhaven Energy	Miss.	640	Gas		
	Enterprise Energy	Miss.	640	Gas		
	New Albany Energy	Miss.	385	Gas		
	Lee Energy	III.	640	Gas	J.P. Morgan	
	Bridgeport Energy	Conn.	480 (67%)	Gas	v	
	Grays Harbor (in construction)		650	Gas		
	Deming Energy (in construction)		570	Gas		
	Griffith Energy (50%)	Ariz.	600	Gas		
	Maine Independence	Maine	520	Gas		
Dynegy	Oyster Creek	Texas	424 (50%)	Gas	N/A	Has agreed sale to Centennial Power.
. 01	Hartwell	Ga.	300 (50%)	Gas	·	Has agreed sale to G.E. Capital.
	Michigan Power	Mich.	123 (50%)	Gas		
	Commonwealth	Va.	340 (50%)	Gas		
El Paso Europe	Enfield	U.K.	396 (25%)	Gas	No Advisor	Looking to exit Europe.
•	EMA Power	Hungary	70	Coal		-
	Kladna	Czech Rep.	350	Coal		
		T				

# **Generation Auction & Sale Calendar** (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status
El Paso North America	Bayonne	N.J.	186	Gas		Final bids due.
(Merchant assets)	Berkshire	Mass.	261 (56.41%)	Gas		
,	Camden	N.J.	149	Gas		
	CDECCA	Conn.	62	Gas		
	Eagle Point	N.J.	233	Gas		
	Fulton	N.Y.	45	Gas		
	Milford	Conn.	540 (45%)	Gas		
	Newark Bay	N.J.	147	Gas		
	Pawtucket	R.I.	67	Gas		
	Rensselaer	N.Y.	79	Gas		
	San Joaquin	Calif	48	Gas		
El Paso North America (Contracted assets)	Midland Cogen Prime	Miss. N.J.	1,500 (44%) 66 (50%)	Gas Gas	Citigroup	Set to sell majority of QF portfolio to ArcLight.
	Time					
Edison Mission Energy	Derwent	U.K.	214 (33%)	Gas	CSFB/Lehman	Has received initial non-binding bids.
	Dinorwig	U.K.	1,728	Pumped-storage		
	Ffestiniog	U.K.	360	Pumped-storage		
	ISAB Energy	Italy	512 (50%)	Waste		
	ICPV4	Italy	312 (50%)	Wind		
	Spanish Hydro	Spain	86	Hydro		
	Doga Energy	Turkey	180 (80%)	Gas		
	CBK	Philipinnes	728 (50%)	Pumped-storage		
	Clyde	N.Z.	432 (51%	Hydro		
	Kwinana	Australia	116 (70%)	Gas		
	Loy Yang B	Australia	1,000	Gas		
	New Plymouth	N.Z.	464 (51%)	Gas		
	Oakey	Australia	300 (12%)	Gas		
	Ohaaki	N.Z.	104 (51%)	Gas		
	Otahuhu A	N.Z.	45 (51%)	Gas		
	Otahuhu B	N.Z.	372 (51%)	Gas		
	Poihipi	N.Z.	55 (51%)	Steam		
	Roxburgh	N.Z.	320 (51%)	Hydro		
	Te Rapa	N.Z.	45 (51%)	Gas		
	Valley Power	Australia	300 (60%)	Gas		
	Wairekei	N.Z.				
			165 (51%)	Steam		
	Paiton Tri Energy	Indonesia Thailand	1,230 (40%) 700 (25%)	Coal Gas		
Endesa	Conatillor	Chile	172	Hydro	N/A	Ongoing.
EnCana	Cavalier	Alberta	106	Gas	HSBC	Launched sale in April. Looking to
Ellodiid	Balzac	Alberta	106	Gas	HSBC	exit generation business.
	Kingston	Ontario	110 (25%)	Gas	HSBC	exit generation business.
Energy Investors Fund	Multitrade	Va.	79.5 (60%)	Biomass	None	Intention to sell.
Lifergy investors i unu	Crockett	Calif.	240 (24%)	Gas	None	intention to sen.
Entergy Asset Management	Crete	III.	320	Gas	Deutsche Bank	ArcLight is set to acquire Entergy's 50% stake.
	Robert Ritchie	Ark.	544	Gas/oil		Launched sale in September.
	Warren Power	Miss.	314	Gas		Eduliched Sale III Ochtember.
	Top of Iowa	lowa	80	Wind		
		La.	425 (49%)	CHP		
	RS Cogen					
	Roy S. Nelson	La.	550 (20%) 550 (70%)	Coal		
	Harrison County	Texas	, ,	Gas		
F	Independence	Ark.	842 (15%)	Coal	FOV	Fundada e esta
Ernst & Young Corporate Finance (representing	Bear Swamp	Mass.	599	Hydro	E&Y	Exploring sale.
secured creditors)	M et o		000	0		U 1 00 0 11 11
Exelon	Mystic 8	Mass.	800	Gas	Lehman Bros.	Has shortlisted bidders.
	Mystic 9 Fore River	Mass. Mass.	800 800	Gas Gas		
F:( D					FOVALLER	FID
Fife Power	Fife	U.K.	115	Coal	E&Y (Administrator)	El Paso placed plant in administration.
HSBC-led creditor group	Attala	Miss.	526	Gas	HSBC	Ongoing.
InterGen	El Bajio	Mexico	600 (50%)	Gas	No Advisor	Ongoing.

# **Generation Auction & Sale Calendar** (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status
KBC-led creditor group	Milford	Conn	542	Gas	Lazard	Ongoing
LG&E Power	Roanoke Valley	N.C.	178 (50%)	Coal	N/A	Ongoing.
	Gregory Power	Texas	550 (50%)	Gas		- 3- 3
	Palm Springs	Calif.	42 (50%)	Wind		
	Tyler	Minn.	27 (50%)	Wind		
	Van Horn	Texas	41 (33%)	Wind	N/A	Sent out RFP in April.
	Tarifa	Spain	30 (46%)	Wind	14//	Soft out in April.
Mirant	Kendall	Mass.	270	Oil	CSFB	Ongoing.
iviliant	Shady Hills	Fla.	474	Gas	BofA	ongoing.
	West Georgia	Ga.	640	Gas	DOIA	
	Bosque County	Texas	538	Gas		
	Wichita Falls	Texas	77	Gas		
Morrow Power	Boardman	Ore.	28	Gas	Marathon Capital	Looking to select bidder by June.
N.: IF O	0.1.0	5	050 (040)	0 1		
National Energy Gas	Cedar Bay	Fla.	258 (64%)	Coal	Lazard	Set to sell contracted plants to Archight
& Transmission	Panther Creek	Penn.	80 (55%)	Coal		
	Logan	N.J.	226 (50%)	Coal		
	Northampton	Penn.	110 (50%)	Coal		
	Indiantown	Fla.	330 (51%)	Coal		
	Carneys Point	N.J.	245 (51%)	Coal		
	Selkirk	N.Y.	345 (42%)	Gas		
	Altresco Pittsfield	Mass.	173 (89%)	Gas		
	Masspower	Mass.	267 (13%)	Gas		
	Scrubgrass	Penn.	87 (51%)	Coal		
	Colstrip Energy	Mont.	40 (17%)	Coal		
	Hermiston	Ore.	474 (25%)	Gas		
	Salem Harbor	Mass.	745	Coal & Oil		
	Pittsfield	Mass.	173	Gas		
	Brayton Point Station	Mass.	1,599	Coal		
	Manchester Street Station	R.I.	495	Gas		
Nations Energy	Bayport	Texas	80	N/A		Considering liquiditing the company.
	Mungo Junction	Ohio	32			
	Southbridge	Mass.	7			
Oman (Ministry of Housing,	Rusail	Oman	730	Gas	CSFB	_
Electricity & Water)	Ghubratt	Oman	507	CHP	001 5	
Lieutifully & Water)	Wad AlJazzi	Oman	350	Gas		
Deliant France	Carr Street	N.Y.	95	Oil	Caldanaa	0
Reliant Energy					Goldman	Ongoing.
	Astoria	N.Y.	1,276	Gas		
	Gowanus	N.Y.	549	Gas		
	Narrows	N.Y.	281	Gas		
SG-led bank group	Athens	N.Y.	1,080	Gas	Blackstone	Assessing bids.
(NEG developed plants)	Covert	Mich.	1,170	Gas		
	Harquahala	Ariz.	1,092	Gas		
	Millennium	Mass.	360	Gas		
		<b>-</b> .	1,320	Gas	Morgan Stanley	Ongoing.
STEAG	Iskenderun	lurkev			. 5	- 3 - 3
STEAG	Iskenderun Termopaipa IV	Turkey Philippines	185	Gas		Set to sell Guadalupe and Odessa to PSEG
	Termopaipa IV	Philippines	185			Set to sell Guadalupe and Odessa to PSEG
STEAG TECO Energy	Termopaipa IV  Odessa Power Station	Philippines Texas	185	Gas		Set to sell Guadalupe and Odessa to PSEG
	Termopaipa IV  Odessa Power Station Guadalupe Power Station	Philippines Texas Texas	185 1,000 1,000	Gas Gas		Set to sell Guadalupe and Odessa to PSEG
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station	Philippines Texas Texas Texas	185 1,000 1,000 477	Gas Gas Gas		Set to sell Guadalupe and Odessa to PSEG
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station	Philippines  Texas Texas Texas Ark.	1,000 1,000 477 540	Gas Gas Gas Gas	N/A	·
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station Gila River Power Station	Philippines  Texas  Texas  Texas  Ark.  Ariz.	1,000 1,000 477 540 2,300	Gas Gas Gas Gas Gas	N/A	·
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station Gila River Power Station McAdams Power Station	Philippines Texas Texas Texas Ark. Ariz. La.	1,000 1,000 477 540 2,300 599	Gas Gas Gas Gas Gas		Set to sell Guadalupe and Odessa to PSEG  Considering exiting the merchant energy business.
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station Gila River Power Station McAdams Power Station Commonwealth Chesapeake	Philippines  Texas  Texas  Texas  Ark.  Ariz.  La.  Va.	1,000 1,000 477 540 2,300 599 315	Gas Gas Gas Gas Gas Gas	N/A Goldman	·
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station Gila River Power Station McAdams Power Station	Philippines Texas Texas Texas Ark. Ariz. La.	1,000 1,000 477 540 2,300 599	Gas Gas Gas Gas Gas		·
	Termopaipa IV  Odessa Power Station Guadalupe Power Station Frontera Power Station Dell Power Station Gila River Power Station McAdams Power Station Commonwealth Chesapeake	Philippines  Texas  Texas  Texas  Ark.  Ariz.  La.  Va.	1,000 1,000 477 540 2,300 599 315	Gas Gas Gas Gas Gas Gas		·

# Financing Record (JULY 21 - JULY 28)

### **Bonds**

Issue Date	Maturity	Issuer	Amount (\$ mil)	Offer Price	Coupon (%)	Type of Security	Spread to Benchmark	Moody's	S&P	Bookrunner(s)
7/28/04	8/15/14	Chesapeake Energy	300	100	7	Senior Notes	241	Ba3	BB-	UBS/BofA/Bear Stearns/ Lehman/Morgan Stanley
7/28/04	8/15/09	EnCana	250	99.838	4.6	Global Notes	83	Baa2	A-	ABN Amro/Lehman
7/28/04	8/15/34	EnCana	750	99.123	6.5	Global Notes	125	Baa2	A-	ABN Amro/Lehman
7/28/04	7/31/34	WP&L	100	99.718	6.25	Notes		A2	BBB+	BofA/Wachovia

### M&A

Date Effective	Date Announced	Target Name	Target Advisors	Target Country	Acquiror Name	Acquiror Advisors	Acquiror Country	Value (\$mil)
7/22/04	7/22/04	Fernwasser Sachsen-Anhalt	-	Germany	Investor Group	-	Germany	26.351
-	7/23/04	City of Fukusima-Hyd Power Stn	-	Japan	Tohoku Electric Power	-	Japan	27.237
7/23/04	7/23/04	El Paso Merchant-Domestic Power	-	U.S.	Redwood	-	U.S.	28
-	7/25/04	TNP Enterprises	Goldman Sachs	U.S.	PNM Resources	B of A	U.S.	1,024.00
7/26/04	7/26/04	Custer Gas Service	-	U.S.	Heritage Operating	-	U.S.	-
-	7/26/04	Kyushu Chinetsu-Vapor Prod Equ	-	Japan	Kyushu Electric Power	-	Japan	-
-	7/26/04	Shanxi Xishan Puxing Resources	-	China	Shanxi Xishan Coal Electricity	-	China	14.516
-	7/26/04	Yixing Xinhongyan Envi Sci	-	China	Asia Environment Holding	-	Singapore	0.363
-	7/27/04	Meiya Power	-	Hong Kong	Asian Infrastructure Mezzanine	-	Singapore	84.6
-	7/27/04	NEGT Gas-Power Plants	Lazard	U.S.	Denali Power	-	U.S.	558
-	7/27/04	Suizhou Zhongran City Gas	-	China	Central Asia Natural Gas	-	China	0.423
-	7/27/04	Texas Independent Energy	-	U.S.	PSEG Global	-	U.S.	0.5
	7/28/04	Evergreen Asset Group	-	Hong Kong	Discovery Investments	-	U.S.	-
-	7/28/04	Undisclosed Power Plants	-	U.S.	John Hancock Life Insurance	-	U.S.	28

Source: Thomson Financial Securities Data Company. For more information, call Rich Peterson at (973) 645-9701.

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### **BABCOCK JV**

(continued from page 1)

that owns the 32.3 MW Trapani project, the 38.55 MW Palermo project and the 23.8 MW Vizzini project. The former has obtained all key construction permits. The authorization process for the Palermo and Vizzini developments is expected to be completed within the next few month, says one potential bidder. He adds a fully permitted portfolio could fetch some EUR40 million for the sellers.

The sale likely reflects B&B and Infrastutture's reluctance to inject the large amounts of equity capital necessary to bring these projects to fruition. "Wind farms are capital intensive and it's difficult to draw in debt financing without a strong offtake contract," says another financier.

Infrastrutture focuses on the development of distributed generation and renewable power and has been involved in the construction of over 15 GW of generation in Italy and across Europe. It retains an equity stake in some 1.5 GW of generation.

-Will Ainger

## **ARCLIGHT/CAITHNESS**

(continued from page 1)

Pennsylvania, New Jersey, New York, Massachusetts, Montana and Oregon and were sold by the former PG&E National Energy Group as part of its emergence from bankruptcy protection. "They were the last big portfolio of contracted assets out there," says Revers of the auction process. Lazard Freres advised NEGT.

If the B loan is secured against the contracted generation assets and the pipeline, it will likely draw strong lender support, says one financier. "It'll be a blow-out," he declares.

With bullish sentiment in the high-yield market, Arclight/Caithness will be looking to achieve pricing of around 200 basis points over LIBOR, says the financier, but he notes that commercial banks and even the bond market might be able to provide better pricing, depending on the credit rating of the offtakers. Another driver toward executing a B loan could be the sponsors' desire to lever the assets as fully as possible through the adoption of a first- and second-lien structure, as has been seen in the recent \$460 million Coleto Creek financing (PFR, 7/19) and the imminent MatlinPatterson loan (PFR, 7/24).

Lehman also launched a \$196 million B loan for ArcLight's \$301 million acquisition of a 12-plant merchant portfolio from Aquila over the winter (PFR, 1/20).

—Angela Salvucci

### **CREDITORS PUT**

(continued from page 1)

peak conditions, says the official.

A Lehman Brothers-led auction of the Exelon Boston plants faltered last year, largely because potential acquirers were deterred by their heavy debt burden (PFR, 11/25). Exelon turned the plants' keys over to its creditors at the beginning of the year.

The plants include Mystic 8 and 9 and Fore River, all 832 MW gas-fired plants, and Mystic 7, a 560 MW oil and gas-fired plant.

**Peter Marquis**, the Lazard director leading the auction, declined comment. Calls to BNP were not returned.

-A.S.

## **U.K. DEVELOPER**

(continued from page 1)

RES was founded in 1980 as a subsidiary of the Sir Robert

### McAlpine

construction company and over the past 20 years has developed 20 projects in the U.K. and Ireland as well as several large scale wind farms in the U.S., mainland Europe, the Caribbean and Japan.



Four Burrows

The upcoming financing will cover six to eight projects in the U.K. and Ireland, including the Atalhullion (26 MW) and Rigged Hill (5 MW) projects in County Londonderry, and the Four Burrows Wind Farm in England. The financing will likely cover some 100 MW of operational capacity.

-W.A.

### **News In Brief**

First Call Associates, an executive search firm that specializes in the energy sector, has hired Sybilla Mason, a manager at energy consultancy The Structure Group. Mason, whose industry experience includes stints at Enron and Sempra Energy Trading, will be based in Boca Raton, Fla.

#### **Quote Of The Week**

"I don't want to constrain our thinking by limiting ourselves within the Texas border."—Jack Fusco, newly installed chief executive at Texas Genco, commenting on the IPP's power plant expansion plans (see story, page 4).