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A PUBLICATION OF INSTITUTIONAL INVESTOR, INC.

AUGUST 10, 2009

VOL. XII, NO. 31

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Banco Santander has joined **BP Alternative Energy** and Dominion's financing for the Fowler Ridge wind farm.

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TURBINE LOANS SEEN POISED FOR COMEBACK

The market for turbine loans is positioned for a revival as U.S. legislation supporting renewables and an increase in the supply of existing turbines facilitate project development. "The market is beginning to open up a little bit. It's a combination of the passage and digestion of the legislation that's helping get projects off the ground," says **Mike Lorusso**, managing director in energy at **CIT Group** in New York. However, bankers caution that the latest incarnation of the loans will be structured more conservatively than their 2007-08 predecessors.

The U.S. **Department of Treasury's** cash grant program has enabled renewable project finance and development and is in turn leading to an increase in demand for turbines. Also, many developers postponed turbine orders following the financial crisis this past fall and the subsequent decline in project development has left a supply of machines (PFR, 12/24).

(continued on page 8)

EXELON: WE'RE DONE FOR NOW

Exelon is unlikely to pursue other acquisitions this year, especially not for another independent power producer. **NRG Energy** has a generation portfolio that fit fairly seamlessly with the Chicago-based utility's assets whereas the other firms do not.

A spokesman says the company has no imminent acquisition plans for IPPs or other firms. "At this point [we] see no better growth opportunity than Exelon itself."

Regulatory hurdles would also be an issue. **Mirant** has plants in Maryland and with Exelon's plants in Pennsylvania it would raise antitrust issues. The same is true for **Reliant**, which has overlapping assets in Pennsylvania, **Calpine** in Texas and **Dynegy** in Illinois. As it was, Exelon would have had to sell its assets in Texas and sell NRG's assets in PJM in order to comply with anti-trust laws, analysts say.

(continued on page 8)

BIDDERS SCOUT BANKS FOR PLANT CONVERSION

Developers are talking to lenders for financing supporting their \$1 billion bids into Mexican state-owned utility **Comisión Federal de Electricidad's** tender to convert its fuel-oil fired Manzanillo plant to use natural gas. They include Asian sponsors that have participated in past CFE tenders, such as **Marubeni**, **Mitsubishi** and **Mitsui**. Other bidders, including those from the Americas and Europe, could not be confirmed. Bids are due in the next few weeks and winners will be announced before year-end.

Under its Obras Publicas Financiadas program, CFE will pay the sponsor for all costs

(continued on page 8)



Check www.iipower.com during the week for breaking news and updates.

Santander Joins BP, Dominion Wind Deal

Banco Santander has joined the roughly \$300 million in financing backing BP Alternative Energy and Dominion's Fowler Ridge wind farm in Benton County, Ind. Leads Bank of Tokyo Mitsubishi-UFJ, BBVA and Société Générale have each reportedly taken \$50 million tickets in the syndication. Bank officials either declined to comment or did not return calls and the size of Santander's commitment could not be immediately learned.

The eight-year term loan supports the first 400 MW phase of the 750 MW project, which began operations in April. The funds will likely take out a bridge facility or free up sponsors' equity in the project, a banker notes. The deal is set to wrap later this month.

Lenders have expressed concern over the debt sizing of the transaction and the mixture of Vestas and Clipper turbines in the project (PFR, 7/31). Construction on the 199.5 MW second phase, which consists of 133 General Electric SLE 1.5 MW turbines, began last month and is slated for operation in 2010.

Arclight Unit To Purchase PPL Hydro

Black Bear Hydro, owned by ArcLight Capital Partner's ArcLight Fund III, has filed for approval of its purchase of five Maine hydro plants with the U.S. Federal Energy Regulatory Commission. The assets, owned by PPL Corp. subsidiary PPL Maine, include:

- An 8.9 MW station in Ellsworth.
- A 3.44 MW station in Medway.
- A 6.4 MW station in Milford.
- A 2.78 MW station in Orono.
- The 1.95 MW Stillwater station in Old Town.

The purchase is part of a larger transaction that includes the acquisition PPL Maine's Bangor-Pacific Hydro Associates and its 13 MW hydro facility in West Enfield. Daniel Revers, managing partner at ArcLight in Boston and Jesse Dillon, senior counsel of PPL Corp. in Allentown, Pa., did not return calls.

Bids Due On EIF Assets

First round of bids for six assets in Energy Investors Funds U.S. Power Fund are being taken by Barclays Capital this week. The assets for sale include a 66.7% stake in the Neptune Regional Transmission System (PFR, 6/26).

Potential bidders will likely include infrastructure funds that would benefit from adding contracted assets to their portfolios, says a banker familiar with the deal, but who is not bidding on the assets. "I would expect infrastructure funds to consider buying these assets," says the banker. "These are good quality contracted assets." Another banker notes that among the assets being sold, Neptune would provide a good revenue stream for an owner. Bidders may include Industry Management Funds, Abatis and Atlantic Power, the banker speculates. IFM, Abatis and Atlantic Power declined comment.

Sellers in general have been holding back in this financial climate because assets are priced too low, but these particular assets are attractive, bankers say. EIF did not return a call for comment. Barclays declined to comment on who is bidding.

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Institutional Investor, Inc. ISSN# 1529-6852

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**Institutional
Investor NEWS**
INTELLIGENCE FIRST

German Co. Probes Banks On Wind

Developer **Juwi International** is talking to German banks about financing and developing wind projects in the U.S. “These are hypothetical conversations and we’re helping them out with possible rates,” says a project financier at a German bank in New York. **Richard Zachariason**, coo of subsidiary **juwi Wind US** in Cleveland, was not available to comment and his assistant declined to make another official available. **Ralf Krueger**, coo in Wörrstadt, Germany, did not respond to e-mail.

The developer has several relationship lenders. **NordLB**, **Bremer Landesbank** and three undisclosed partners closed \$202 million in financing supporting affiliate **juwi solar**’s 53 MW photovoltaic facility in Brandenburg (PFR, 4/24). **LBBW** provided the parent company with structured financing and organized equity investors for **juwi solar**’s \$172 million, 40 MW Waldenpolenz wind farm in Saxony, Germany (PFR, 1/15). Bank officials in New York either declined to comment or did not return calls.

juwi Wind US has a 1 GW development pipeline of projects in Indiana, Michigan and Ohio. The company is also developing the 60 MW Flat Water wind farm in Richardson County, Neb., a 130 MW wind farm in Nemaha County, Kan., a 100 MW wind farm in Iowa and another wind farm in Minnesota.

Terra-Gen To Hunt Term Loan For Alta Wind

Terra-Gen Power will look to secure a term loan for the first 150 MW phase of its 3 GW Alta Wind Energy Center in Tehachapi, Calif., says a project financier in New York. The loan will take out a one year \$140 million financing the developer secured last week to fund its purchase of 100 General Electric 1.5 MW turbines. The size of the future term loan could not be immediately learned.

Calyon led the one-year deal, which priced in the range of 300 basis points over LIBOR. **CIT** and **Prudential Capital Group** participated. The strength and experience of the sponsor and the technology made the deal particularly attractive, says **Mike Lorusso**, director at CIT in New York.

“If you get in early, you have a good chance to get in on the term financing of the project,” notes **Adam Umanoff**, partner at **Chadbourne & Parke** in Los Angeles. Chadbourne represented Terra-Gen in the deal. **John O’Connor**, cfo in New York, Calyon and Prudential officials declined to comment or did not return calls.

Southern California Edison has a PPA with the first phase of the project, which is expected to go online next year. The operational and finance schedule of the remaining phases of the project could not be learned.

Light Winds Lead Investors To Drop Securitizations

A drop in wind patterns across Germany and France have kicked up a trading storm for the €235 million (\$363 million) Luxembourg-based **Breeze Finance** wind farm securitization. Recent low wind flow cut power generation at the farms located throughout the two countries resulting in a profit revision. Following a **Moody’s Investors Service** ratings report investors sold out of their notes, while deal hunters were quick to snap up the bonds they felt were undervalued, according to **Alexander Lazanas**, co-head of asset-backed securities sales and trading at **Evolution Securities**. The volume of trading and pricing of trades could not be determined.

In its report, Moody’s says wind flow had been approximately 30% lower than expected in the winter months. This led to the rating agency eyeing Breeze Finance’s Baa2-rated senior class and Ba1-rated junior class for a possible downgrade. When originally rating the deal, Moody’s deduced that over the whole portfolio there was only a 10% chance wind flows over the next 20 years would be lower than third-party advisor estimates.

Moody’s officials could not provide immediate comment.

Mexican LNG Financing Hooks Lenders

More than three lenders have joined in the \$700 million financing backing the **Mitsui**-led consortium’s 500 million cubic feet per day regasification terminal in Manzanillo City, Mexico, according to a deal watcher. **Calyon** and **Mizuho Corporate Bank** are leading the deal, which is slated to close next month. Calyon and Mizuho officials either declined to comment or did not return calls and the identity of lenders joining the deal could not be immediately learned.

Korea Export-Import Bank is providing a \$270 million loan and guaranteeing another \$210 million tranche, says the deal watcher. The remaining debt will be funded by a non-KEIC wrapped tranche. The deal has a tenor of construction plus 12 years. Pricing and ticket sizes could not be immediately learned.

Mexico’s state-owned **Comisión Federal de Electricidad** awarded Mitsui and partners **Korea Gas** and **Samsung** the mandate to build and operate the facility for 20 years. CFE will distribute the gas to power the 1.2 GW Manzanillo I and the 700 MW Manzanillo II thermal plants. The facility is slated for operation in 2011 (PFR, 6/20/08). Spanish oil and gas company **Repsol** has a 15-year gas supply contract valued at \$15 billion, which would come from the Peru LNG liquefaction terminal. A Mitsui spokeswoman in New York did not return a call.

Bond Refi Readied On Northeast Assets

Barclays Capital is set to lead a bond offering for natural gas-fired assets in New England and New Jersey owned by **North American Energy Alliance** to repay existing debt outstanding to the bank. Bankers at Barclays would not disclose timing or particulars around the deal. NAEA is co-owned by **AllCapital** and **Industry Funds Management** and is an investment of one IFM's infrastructure funds. It is unclear whether the bonds will be issued at the IFM level or NAEA.

IFM directed calls to NAEA, which did not return a call for comment.

CIT Gets S&P Rating On BRSP Withdrawn

CIT Group withdrew its ratings request from **Standard & Poor's** for the \$290 million BRSP loan refinancing a leveraged lease because of the discrepancy in ratings. **Moody's Investors Service** rates the debt B2. S&P lowered the debt rating to CCC in step with CIT's downgrade citing that the debt is not ring fenced from the rest of the company in line with the rating agency's guidelines.

The discrepancy in the ratings became a concern for investors. "To address that anomaly we requested to have it withdrawn," says **Mike Lorusso**, CIT managing director in energy.

BRSP is a special purpose vehicle set up to house the remainder of a 2006 loan backing a leveraged lease (PFR, 6/5). The deal is named for the plants, Broad River, an 847 MW plant in Gaffney, S.C., which has a PPA with **Progress Energy**, and South Point, a 520 MW merchant plant located in Bullhead City, Ariz., which are leased to **Calpine** by CIT.

Adding American CEO, Irish Wind Co. Seeks Projects

Mainstream Renewable Energy will continue to seek greenfield projects and acquisitions in North American wind development, says **Adrian LaTrace**, the company's newly-appointed ceo for the region.

LaTrace declined to say whether the company was talking to lenders, though says it plans to raise more capital for projects. "We have ongoing requirements for new equity," he says. The company is looking at wind development in states surrounding Illinois and in Ontario, Canada.

The Dublin-based company made its foray into North American wind development in March when it formed a

C\$840 million (\$781 million) joint venture with **Alberta Wind Energy Corporation** in Canada. It added to its portfolio in June, buying a portfolio of wind development projects in Illinois (PFR, 6/19). Construction on each of the first development projects in those portfolios will begin next year.

Sumitomo Scouts U.S. Wind, Solar

Trading and investment concern **Sumitomo Corp. of America** is looking to make equity investments in U.S. wind and solar projects. Legislation encouraging and subsidizing renewable development has spurred the firm's entrance into the market, says **Masao Miyamoto**, executive v.p. in New York. The firm is in discussions with several developers and other parties to purchase a stake in a wind project before year-end. He declined to identify sellers or specify assets under consideration.

The subsidiary of Tokyo-based **Sumitomo Corp.** is interested in operational or near operational wind facilities for tax equity and non-tax equity purposes, Miyamoto says, adding the returns on wind assets are high enough to warrant non-tax equity stakes for the firm. Sumitomo will use its experience in developing solar in Europe to take stakes in the early development phases of U.S. solar projects. The firm is open to 100% ownership of facilities or taking stakes in assets with partners experienced in developing or owning renewables, he notes, declining to specify investment goals.

Sumitomo broke into the U.S. wind market with its purchase of a 42.5% stake in the 120 MW Stanton wind farm from **AIG Financial Products** at the end of last month.

Enel Unit Hooks Up With Solar Co.

Enel North America, a subsidiary of Italian utility Enel, has signed a letter of intent with a solar developer as it seeks entrance into the North American solar market. An agreement for building out a several-hundred megawatt development pipeline will likely come to fruition before year-end, says **Michael Storch**, executive v.p. of strategy in Andover, Mass. He declined to identify the partner.

The companies are considering building utility-scale projects in Arizona, California, Colorado, New Jersey, New Mexico and Ontario, Canada. They are considering using cash grants or tax equity investment to finance the projects, Storch explains. He declined to specify project details.

In other news, the company has secured tax equity financing for its 148.5 MW Smoky Hills wind farm. **JPM Capital Corp.**, **New York Life Insurance** and **Union Bank of California** unit **Bankers Commercial Corp.**, are taking stakes in the deal,

according to documents filed with the U.S. **Federal Energy Regulatory Commission**.

The company and its wind development partner **TradeWind Energy** had been looking to close roughly \$140 million in tax equity on the on the project located in Lincoln and Ellsworth Counties, Kan. (PFR, 3/13). **Rob Freeman**, president of TradeWind in Lenexa, Kan., and bank officials did not return calls.

Energy Fund Uses Niche Managers

Global Fund Exchange plans to pitch its Earth, Wind & Fire energy fund to high net worth investors and pensions and endowments beginning Sept. 1 for a Dec. 1 launch. The fund mimics a fund of funds but limits the number of managers it invests with so does not refer to itself as such. "Most fund of funds have a check the box approach," says **Lauralouise Duffy**, ceo. "We don't look to exclude managers. We look at what we want and then find managers who do it."

The firm is targeting \$200 to \$250 million, says **Michael D'Arpino**, business development director in New York. "As the industry grows that may change," D'Arpino says. "I don't see us being able to put more than that to work in the

current environment."

The fund sets itself apart from its peers by using a broad range of managers that are experts in their field, Duffy says. "We're not looking for the 100 best managers in the energy sector," Duffy says. "We're aligning ourselves with niche managers. The best hydro [energy] specialist may be in Scandinavia. The best wind manager in Germany."

Investments include six areas: traditional energy, clean technologies, carbon emissions, natural resources, water and agriculture, as well as managed futures and a general hedging portfolio, which could include exchange traded funds, currency swaps and volatility arbitrage strategies to manage correlation.

It does not invest any more than 10% in any one strategy and allocates money to managers who invest in specific areas within one of those six such as shale gas and deepwater drilling. It is 62% invested in equities that reflect those strategies and the rest in futures, derivatives or small private investments.

The fund may seek to invest in private equity firms that focus on generation assets and tend to lock up capital, but not at least for the next 12 to 25 months, underscoring investors' concerns about liquidity, D'Arpino adds.

Corporate Strategies

FirstEnergy Unit Pays Down Revolver With Notes

FirstEnergy Solutions is using notes to pay down an outstanding \$1 billion on its parent company **FirstEnergy Corp.**'s \$2.5 billion revolving credit facility. FES, which has a \$1 billion limit on the three-year revolver, priced the notes in a public offering last Tuesday and was expected to close the deal last week. **Jim Pearson**, cfo in Akron, Ohio, did not return calls.

The deal consists of \$400 million in 4.8%, six-year notes, \$600 million in 6.05%, 12-year notes and \$500 million in 6.8%, 30-year notes. The company likely varied the notes' tenors to meet market demand and to balance its debt maturity schedule, says **Todd Shipman**, an analyst at **Standard & Poor's** in New York. **Barclays Capital**, **Credit Suisse**, **Morgan Stanley** and **Royal Bank of Scotland** led the deal. S&P rates the notes BBB. The remaining proceeds will go toward general corporate purposes.

The company has been using the revolver to fund pollution control equipment on its coal-fired fleet and for general corporate purposes. Roughly two-thirds of FES' 14,186 MW portfolio is coal-fired and the remaining capacity is nuclear. The

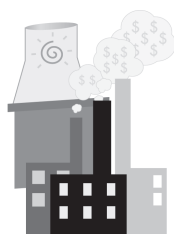
company has also used the revolver to fund its \$253.6 million purchase of a partially built, 707 MW gas-fired plant in Fremont, Ohio from **Calpine** (PFR, 2/8/08).

NiMo Issues Bonds For Infrastructure

Niagara Mohawk Power Corp. plans to use proceeds from a \$750 million bond issue for general corporate purposes and investment in infrastructure. The bonds, issued last week, were upsized from \$500 million and were issued at the **NiMo Power Corp.** subsidiary level. The yield on the bonds is 4.88% over 10 years.

"We continue to evaluate opportunities and enter the market when we feel it is best to do so," says a spokesman for UK-based **National Grid** in Waltham, Mass., of why the company came to market now. National Grid, NiMo's parent, plans a £3billion (\$5 billion) per year investment program over the each of the next three years, the spokesman adds.

Bank of America/Merrill Lynch, **Morgan Stanley** and **Barclays Capital** were joint bookrunners on the deal. Banks either would not comment or did not return calls for comment. Executives at National Grid were not available for comment.



Generation Auction & Sale Calendar

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call Jeanine Prezioso at (212) 224-3226 or e-mail jprezioso@iinews.com.

| Seller | Plants | Location | MW | Plant Type | Advisor | Status/Comments |
|---|------------------------|--------------------------------------|-------------------|--------------|-------------------------------|--|
| AES | Warrior Run | Cumberland, Md. | 205 | Coal | Goldman Sachs | Shopping PJM assets (PFR, 5/21). |
| | Red Oak | Sayreville, N.J. | 832 | Gas | | |
| | Ironwood | South Lebanon Township, Pa. | 720 | Gas | | |
| | Amman East | Jordan | 370 | Gas | Citi, HSBC | Quietly marketing Middle East portfolio along with a few one-off assets (PFR, 2/23). Bids submitted by around 10 parties for portfolio (PFR, 6/15). |
| | Barka | Muscat, Oman | 456 (35%) | Gas | | |
| | Ras Laffan | Qatar | 756 (55%) | Gas | | |
| | Lal Pir | Punjab, Pakistan | 362 (55%) | Oil | N/A | Looking for joint venture partner for wind business (PFR, 3/16). |
| | Pak-Gen | Punjab, Pakistan | 365 (55%) | Oil | | |
| | Cartagena | Cartagena, Spain | 1,200 | Gas | | |
| | Kilroot | near Carrickfergus, Northern Ireland | 560 | Coal and Oil | | |
| | Various | U.S. | 1,174 | Wind | | |
| | Hulunbeier | Inner Mongolia, China | 50 (49%) | Wind | | |
| | InnoVent | France | 30 (40%) | Wind | | |
| | Hargicourt | Hargicourt, France | 12 (40%) | Wind | | |
| | Hescamps | Hescamps, France | 5 (40%) | Wind | | |
| | Pléchéâtel | Pléchéâtel, France | 4 (40%) | Wind | | |
| | Various | Bulgaria, China, France and Scotland | 410 development | Wind | | |
| | Various | Latin America | TBA | Various | TBA | Tipped that assets are for sale (PFR, 5/18). |
| AlIG Financial Products | Bruce Mansfield | Shippingport, Pa. | 830 (80%) | Coal | Commonwealth Capital Advisors | Shopping interest in Unit 1 with sale likely to close before year-end (PFR, 12/1). |
| Allco Finance Group | Various | New Zealand | 538 | Wind | N/A | Prepped to sell by end of third quarter (PFR, 6/23). |
| Allied Waste Industries | Trinity Oaks | Trinity Oaks, Texas | 3.2 | Landfill | N/A | Fortistar to acquire with financing to be provided by Catepillar Financial Services (PFR, 11/24). |
| American Shoreline | N/A | Texas, Mexico | 3,000 development | Wind | N/A | Spinnaker Energy planning to purchase (PFR, 2/9). |
| ArcLight Capital Partners | Hobbs Generating | near Hobbs, N.M. | 600 | Gas | Credit Suisse | Selling newly commercial asset (PFR, 10/3). |
| | Juniper Generating | near Bakersfield, Calif. | 298 | Gas | Barclays Capital | Indicative bids taken mid-Sept. for portfolio of nine assets (PFR, 10/3). |
| Astoria Project Partners | Astoria | Astoria, N.Y. | 575 | Gas | Merrill Lynch | Buyers looking to sell undetermined amount of equity in plants (PFR, 7/20). |
| | Astoria II | Astoria, N.Y. | 500 development | Gas | | |
| Babcock & Brown | South Trent | Nolan and Taylor Counties, Texas | 101 | Wind | Marathon Capital | First round bids taken March 6 (PFR, 3/2). Diamond Castle Holdings in running to purchase (PFR, 4/20). Riverstone bought 4 GW of development assets. |
| | Majestic I | near Panhandle, Texas | 80 | Wind | | |
| | Majestic II | near Panhandle, Texas | unknown | Wind | | |
| | Butler Ridge | Wisconsin | 54 | Wind | | |
| | Wessington Springs | South Dakota | 50 | Wind | | |
| | Gulf Winds | Kenedy County, Texas | 238 | Wind | | |
| BARD Engineering | BARD Offshore 1 | off coast of northwest Germany | 400 development | Wind | UniCredit HVB | Looking to sell offshore farm in development (PFR, 2/9). |
| British Petroleum | N/A | Port Talbot, Wales | 870 development | Gas | N/A | Shopping 100% interest in development (PFR, 9/12). |
| Caithness Energy (DCE) | Shepherd's Flat | Gilliam and Morrow Counties, Ore. | 909 development | Wind | Citigroup | Teasers dispatched (PFR, 10/20). |
| Centrica | Lynn and Inner Dowsing | off Lincolnshire coast, U.K. | 194 | Wind | N/A | Looking to sell once portfolio refinanced (PFR, 6/1). |
| Chermac Energy | Various | Texas, N.M., Okla., Kan. | 675 development | Wind | NorthWinds Advisors | Looking for buyers (PFR, 5/4). |
| City of Victorville | Victorville 2 | Southern California | 570 development | Gas/Solar | Goldman Sachs | Teasers dispatched (PFR, 6/30). Took infomal bids June 26 (PFR, 7/13). |
| | | Logistics Airport, Calif. | | | | |
| Cobisa Corp. | Cobisa-Greenville | Dallas-Fort Worth, Texas | 1,750 | Gas | Pace Global Energy Services | Company facing financing troubles (PFR, 6/22). |
| Colmac Energy | N/A | near Mecca, Calif. | 47 | Biomass | Bodington & Co. | Sale iced due to financial markets (PFR, 1/19). |
| Connectiv Energy | Various | PJM Interconnection | 3,700 | Various | Credit Suisse | Status unclear. |
| Con Ed Development | Genor | Puerto Barrios, Guatemala | 42 (49.5%) | Oil | | Industry Funds Management did not acquire. Partner is Olympus Power. |
| | Ada Cogeneration | Ada, Mich. | 29 (48%) | Gas | | |
| Constellation Energy | West Valley | West Valley, Utah | 200 | Gas | N/A | Planning to sell to MidAmerican Energy Holdings Co. (PFR, 12/8) even though merger has been canceled. |
| Complete Energy Holdings | La Paloma | McKittrick, Calif. | 1,022 | Gas | JPMorgan | Has agreed to merge with GSC Acquisition Co. in \$1.3B deal (PFR, 5/16). Pending shareholder vote. |
| | Batesville | Batesville, Miss. | 837 | Gas | | |
| Coram Energy | N/A | Tehachapi, Calif. | 15 repowering | Wind | Marathon Capital | Seeking buyers for portfolio (PFR, 3/9). |
| | N/A | Tehachapi, Calif. | 93 | Wind | | |
| | N/A | Knob Hill, Vancouver Island, B.C. | 393 | Wind | | |
| | N/A | Banks Island, B.C. | 525 | Wind | | |
| | N/A | Porcher Island, B.C. | 198 | Wind | | |
| | N/A | McCauley Island, B.C. | 233 | Wind | | |
| CP Power Investments (Starwood Energy Investors II and Tyr Capital) | Panoche | Firebaugh, Calif. | 49 | Gas | N/A | Looking for new offtakers or buyers for facilities (PFR, 7/28). |
| | Vaca-Dixon | Vacaville, Calif. | 49 | Gas | | |
| DKRW Wind | Various | U.S. | 6 GW development | Wind | Marathon Capital | Looking for strategic partner (PFR, 12/29). |
| DTE Energy | East China | East China, Mich. | 320 | Gas | N/A | Seller exploring options, including outright sale. |

Generation Auction & Sale Calendar (cont'd)

| Seller | Plants | Location | MW | Plant Type | Advisor | Status/Comments |
|--|---|--|---|--|---|--|
| Dynegy | Sandy Creek Plum Point | Riesel, Texas Osceola, Ark. | 900 (32%) 665 (21%) | Coal Coal | Barclays Capital | Company tapped advisor to run sale process (PFR, 3/2). |
| EarthFirst Canada | Dokie Ridge | Chetwynd, B.C. | 300 construction | Wind | N/A | GE EFS and Plutonic Power are considering purchasing project (PFR, 6/15). |
| Electrabel | Langerlo Vilvoorde | Langerlo, Belgium Vilvoorde, Belgium | 556 385 | Coal Gas | N/A | E.ON agreed to acquire plants in asset swap deal (PFR, 12/22). |
| Energy Future Holdings (Luminant) | Sandow 4 Sandow 5 | Milam Co., Texas | 545 (50%) 581 (50%) | Coal Coal | Credit Suisse | Reportedly planning to sell stakes to Perennial Power Holdings (PFR, 2/18). |
| Energy Investors Funds | Crockett Cogeneration Hamakua Glen Park Mustang Station Black Hawk | Crockett, Calif. Hawaii near Watertown, Conn. Denver City, Texas Borger, Texas | 240 60 32 490 230 | Gas Biomass Hydro Gas Gas | N/A | EIF put stakes of assets on block (PFR, 6/29). |
| Energy Investors Funds and Power Development Corp. | Waterside Power | Stamford, Conn. | 72 | Oil | Barclays Capital | ArcLight Capital Partners planning to buy (PFR, 2/23). |
| Entergy Corp. | 50% stake in Top Deer Wind Ventures RS Cogen Roy S. Nelson Warren Power Harrison Independence Robert Ritchie | Worth County, Iowa Carsen County, Texas Lake Charles, La. Westlake, La. Vicksburg, Miss. Marshall, Texas Newark, Ark. Helena, Ark. | 40 40 212 60 225 335 121 544 | Wind Coal Gas Gas/Oil Gas Gas Coal Gas/Oil | New Harbor | Seller wants about \$520M for the assets. Bidders shortlisted to four players: two financial, two infrastructure (PFR, 6/18/07). |
| E.ON | Lippendorf Bexback Farge Zolling Unknown Trausnitz Tanzmühle Various | Nukieritzsch, Germany Bexback, Germany Bremen, Germany Zolling, Germany Zolling, Germany Trausnitz, Germany Tanzmühle, Germany Bavaria, Germany | 446 79 350 449 20 (50%) 2 3 300 | Coal Coal Coal Coal Biomass Hydro Hydro Hydro | N/A N/A N/A | Signed MOU with EnBW to purchase to increase competition in sector (PFR, 12/22). Electrabel will acquire through asset swap (PFR, 12/22). Agreed to sell 300 MW of hydro to Verbund. |
| Exergy Development Group | Various | Upper Midwest, Northwest | 3,600 | Wind | Marathon Capital | Sale process has been reignited. |
| First Wind | Stetson Sheffield Various | Danforth, Maine Vermont North America | 57 40 development 3,000 pipeline | Wind Wind Wind | Credit Suisse JPMorgan, Credit Suisse, Goldman Sachs | Newly operational asset on the block (PFR, 3/2). Hunting buyers (PFR, 3/9). Company filed S-1 to IPO as UPC Wind. |
| Fishermen's Energy | N/A | off coast of Atlantic City, N.J. | 350 development | Wind | N/A | Consortium planning to add institutional partner to project (PFR, 7/20). |
| FPC Development | Shady Oaks Green River Boone County | Lee County, Ill. Lee County, Ill. Boone County, Ill. | 120 development 467 development 200 development | Wind Wind Wind | N/A | Mainstream Renewable Power purchased (PFR, 6/22). |

For a complete listing of active Generation Auction & Sale Calendar, please go to iipower.com

Project Finance Deal Book

Deal Book is a matrix of energy project finance deals that PFR is tracking in the energy sector. The entries below are of new deals or deals where there has been change in their parameters or status. To report updates or provide additional information on the status of financings, please call Jeanine Prezioso at (212) 224-3226 or e-mail jprezioso@iineews.com.

Live Deals: North America

| Sponsor | Project | Location | Lead(s) | Loan | Loan Amount | Tenor | Notes |
|------------------------------|--|---------------------------|-----------------------|------------------------|-------------|-------|---|
| Hudson Transmission Partners | Hudson Transmission (8 miles Transmission) | Ridgefield, N.J.-New York | | TBA | TBA | TBA | TBA Closing in on leads (PFR, 8/3). |
| Mitsui, Korea Gas, Samsung | Manzanillo (500 bcf LNG Regas) | Manzanillo, Mexico | Mizuho, KEXIM, Calyon | Construction/Term Loan | TBA | 12-yr | Three lenders join (See story, page 3). |

Live Deals: Asia/Pacific

| Sponsor | Project | Location | Lead(s) | Loan | Loan Amount | Tenor | Notes |
|-----------------------------|-----------------------|---------------------------|---------|------|-------------|-------|--|
| Macquarie Capital Wind Fund | Silverton (1 GW Wind) | Barrier Ranges, Australia | | TBA | TBA | TBA | TBA Talking to banks for financing first phase (PFR, 8/3). |

For a complete listing of the Project Finance Deal Book, please go to iipower.com.

EXELON: WE'RE

(continued from page 1)

When Exelon made its initial pitch to NRG shareholders in November, NRG's stock was trading around \$22. Exelon first offered 0.485 shares for each NRG share, eventually bumping up the offer to 0.545 per share as NRG's stock price rose to around \$24 per share. With Exelon's shares trading at \$51 that translated to \$27.79 per share.

Some market watchers suggested Exelon should have offered cash. But the spokesman says the company never considered offering cash as it would not have afforded NRG shareholders "the opportunity to participate in the future growth of a combined company." An NRG spokeswoman would say only that the offer was inadequate. "It was always about value," she said.

—Jeanine Prezioso

BIDDERS SCOUT

(continued from page 1)

associated with the conversion in a lump sum after the estimated three-year construction period. The short-term construction financing is attractive to lenders wary of taking long-term commitments in uncertain markets. The brevity of the deal is expected to facilitate CFE's evaluation process, which has been hindered by long-term financing negotiations in other tenders (PFR, 9/26/08). Company spokesmen either declined to comment or did not immediately return calls.

The conversion project comes as a Mitsui-led consortium prepares to wrap financing for its \$900 million regasification terminal, also in Manzanillo City (see story, page 3). The terminal will supply gas to the plant and also to the 1,200 MW Manzanillo I and the 700 MW Manzanillo II plants.

—Sara Rosner

TURBINE LOANS

(continued from page 1)

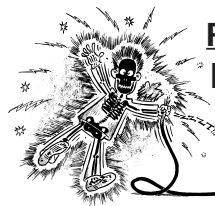
Developers will be required to have more equity in the turbine purchases, put down a stronger collateral package and loans will have shorter tenors, say bankers. Proven technologies from **General Electric**, **Siemens**, **Vestas** and **Gamesa** are also the most likely to entice lenders into a turbine supply deal.

Loan pricing is also higher, in the upper range of 300 basis points over LIBOR, compared to pricing in the high 200 bps range early last year. **Calyon** wrapped a \$140 million financing this week backing **Terra-Gen Power's** purchase of 100 **General Electric** 1.5 MW turbines for its Alta Wind Energy Center in Tehachapi, Calif. (see story, page 3). "Turbine supply loans are a more risky form of debt. If we can get a turbine financing across the finish line, it bodes well for construction and term facilities," says **Adam Umanoff**, partner at **Chadbourne &**

Alternating Current

Power Lunch

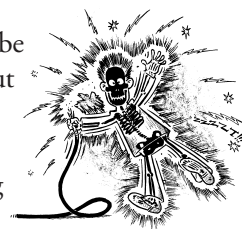
Drive Thru Fuels Electric Power



With bathing suit season in high gear, patrons of fast food establishments may be feeling a bit self conscious about

digging into their next pail of fries.

However, a Hillside, N.J.-based **Burger King** is giving their customers something to feel good about every time they pull up to the drive-through window – with an electricity producing speed bump, according to Web site **Cleantechnica.com**.



The MotionPower speed bump, produced by **New Energy Technology** in Burtonsville, Md., features a modular device which captures the friction energy between cars and the pavement that would otherwise dissipate as heat and turns it into viable electricity. The company has plans to go beyond burgers and hopes to implement the bump at toll booths, traffic intersections, rest areas, travel plazas and international border crossings.

With over 251 million vehicles on the road, that's a lot of clean renewable power. Maybe Burger King can use some of the emissions credits to offset part of the 20% of methane emitted yearly by cows in the U.S. Moooooo!

Parke in Los Angeles.

WestLB's mandate to line up banks for a \$270 million turbine supply loan for the **Lehman Brothers**-owned **SkyPower** is the last turbine supply deal bankers recall (PFR, 9/5/08). That transaction was put on hold due to the Lehman bankruptcy filing.

—S.R.

Quote Of The Week

"The market is beginning to open up a little bit. It's a combination of the passage and digestion of the legislation that's helping get these projects off the ground." —**Mike Lorusso**, managing director at **CIT Group** in New York, on the expected increase in turbine supply loans (see story, page 1).

One Year Ago In Power Finance & Risk

Charlie Randolph replaced **David Nadelman** as managing director of loan and high yield markets at **Royal Bank of Scotland**, and **Nadelman** moved to head of leveraged loan and bond syndicate. [Randolph left the bank amid a broad restructuring that included the exit of the bank's LatAm team (PFR, 6/19). **Nadelman** maintains the same position.]