# power finance & risk

The exclusive source for power financing and trading news

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#### **Web Datafest**

To cram in the news we've shunted the financing data charts to our Web site. For the full detail of this week's debt offerings and registrations head to www.iipower.com

### **DPL Homes In On Peaker Bids**

**DPL Inc.** has sliced in a half a shortlist of potential acquirers for the 872 MW of gas-peaker assets it's looking to unload. It expects to decide whether to sell the assets and to whom by mid October and won't be parting with the plants if the bids are too low.

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## SOUTH AFRICAN ISSUER PLOTS U.S. DEBUT

South African energy giant Eskom plans to tap the U.S. bond market at least once every 24 months, beginning with a benchmark-sized issue to gain critical mass next year. The staterun company plans to raise ZAR50 billion (\$6.8 billion) over the next five years to fund capital expenditures and will issue ZAR30 billion locally and ZAR20 billion in foreign denominations.

Caroline Henry, treasury manager in Johannesburg, says U.S. issuance is driven by asset managers liking to see a certain volume out in issue at any particular time.

The amount and type of bonds are not yet decided but Eskom's main criteria are price, tenor and non-restrictive covenants. The company does not have an advisor in mind, but frontrunners to lead the U.S. funding efforts are its international relationship banks, Citibank and JPMorgan Chase, which arranged a €500 million eurobond in February.

(continued on page 8)

## IRISH IPP LOOKS TO HOOK LEADS FOR U.K. CCGT

ESB International, the unregulated arm of Ireland's Electricity Supply Board, is looking for leads for a €500-600 million (\$635-762 million) financing for an 850 MW development at Marchwood industrial park near Southampton, England—the site of a former gas-fired power station. The redevelopment is expected to cost £400 million and be financed with 80% debt and 20% equity.

Kevin MacDermott, spokesman at ESB, says the Dublin-based company has launched a beauty pageant and will decide on leads at the end of this month or early next.

A banker speculates the sponsor will likely pick a handful of lenders to lead the nonrecourse financing. It tapped 10 banks three years ago to lead financing for its recently unveiled 800 MW Amorbietta plant in Bilbao, northern Spain. Expected frontrunners include Royal Bank of Scotland, which acted as lead arranger for syndication of the €685

(continued on page 8)

## **DEVELOPERS READY \$1.9B U.S. BOND FOR OATARI LNG**

Ras Laffan Liquefied Natural Gas Co. 3, a unit of RasGas Company—a state-run joint venture owned 70% by Qatar Petroleum and 30% by ExxonMobil Corp.—are looking to raise \$1.86 billion in a U.S. bond offering. The deal, expected next week, will help bankroll the estimated \$14.1 billion expansion of its liquefied natural gas production facilities in Ras Laffan Industrial City, Qatar.

Lehman Brothers and Goldman Sachs are joint bookrunners on the sale. Officials at the firms did not return calls.

An affiliate of ExxonMobil will also loan the company \$795 million to fund ongoing construction of its liquefaction units, bringing the amount of debt raised to \$2.65 billion. Robert Main, treasurer of RasGas in Doha, declined comment and a call to Bob Davis,

(continued on page 8)

## At Press Time

# **DPL Draws Up Final Bidder List For Peakers**

DPL Inc. has sliced in half a shortlist of more than 15 potential acquirers interested in 872 MW of gas-peaker assets it has on the block. "We have gone back to them and

told them to sharpen their pencils and give us final bids," says **Gary Stephenson**, v.p. of commercial operations in Dayton, Ohio.

Bids are being accepted on the three facilities until the month end and DPL expects to decide whether to sell the assets and to whom by mid October. "If we don't think we are getting fair value for these assets, they won't be sold," Stephenson says. The interested parties are an equal mix of financial and private equity players, traditional utilities and marketers, he adds, declining to name them or disclose details of the proposals DPL had received.

The assets are the 447 MW Darby Electric Generating Station in Mount Sterling, Ohio; the 206 MW Greenville plant in Greenville, Ohio; and the 219 MW Montpelier facility in Poneto, Ind.

Rich Straebel, a finance official at Pace Global Energy Services in Fairfax, Va., which is advising the company on its auction, did not return a call.

# **Favorites Emerge For Mirant Assets**

Hong Kong's CLP Group, the U.K.'s International Power and Japanese corporates Mitsui & Co. and Marubeni Corp. are being tagged as strong contenders to reach the second round of Mirant's Philippines generation asset auction, according to an official tracking the sale.

Credit Suisse is running the auction, which comprises two contracted coal-fired facilities: the 1.2 GW Sual Generating Plant in Sual, Pangasinan, and 704 MW Pagbilao Generating Plant in Pagbilao, Quezon. Mirant expects final bids for the assets in late October (PFR, 8/7) and to announce a winner in November. Corry Leigh, a spokeswoman at the Atlanta-based IPP, declined comment and Jason Fisher, an official at Credit Suisse in Singapore, did not return a call by press time. Press officers at International Power, Mitsui and CLP—formerly known as China Light & Power—declined comment and a spokesman at Marubeni could not be reached.

# **Eagle Energy Draws In 11 For Loan**

**Eagle Energy Partners**, the gas and power trader headed by ex-**Dynegy** officials, has landed 11 lenders in its **BNP Paribas** led syndication of a \$650 million credit facility. The deal, which is a refinancing of an original \$440 million loan BNP syndicated last September, launched Aug. 14 (PFR, 8/21).

The banks are: Fortis Capital, Bank of Tokyo-Mitsubishi UFJ, Natexis Banque Populaires, MetLife Bank, Allied Irish Bank, RZB Finance, Standard Chartered, Mizuho, Rabobank and DZ Bank—the last four of which are new lenders to the Houston-based energy marketer. Officials at BNP declined comment and officials at the other banks either did not return calls or did not provide comment ahead of press time. Eagle Energy CEO Griff Jones did not return a call.

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#### EDITORIAL

TOM LAMONT

Editor

STEVE MURRAY

Deputy Editor

PETER THOMPSON

Executive Editor [Chicago]

(773) 439-1090 MARK DeCAMBRE

> (212) 224-3293 KATY BURNE

> Reporter (212) 224-3165

STANLEY WILSON Washington Bureau Chief (202) 393-0728

> JANA BRENNING, KIERON BLACK Sketch Artists

### PRODUCTION

DANY PEÑA

Director

LYNETTE STOCK, DEBORAH ZAKEN
Managers

MICHELLE TOM, ILIJA MILADINOV, MELISSA ENSMINGER, BRIAN STONE, JAMES BAMBARA

JENNY LO Web Production & Design Director

MARIA JODICE Advertising Production Manager (212) 224-3267

## ADVERTISING AND BUSINESS PUBLISHING

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JESSICA SOMMAR Editor, Business Publishing (212) 224-3272

CHRIS DEANGELIS
Online Sales Director
(212) 224-3618

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#### **PUBLISHING**

ELAYNE GLICK Publisher (212) 224-3069

MIKE FERGUS Marketing Director (212) 224-3266

AMANDA CATERINA Associate Marketing Manager (212) 224-3096

VINCENT YESENOSKY

Senior Operations Manager (212) 224-3057

DAVID SILVA Senior Fulfillment Manager (212) 224-3573

#### SUBSCRIPTIONS/ ELECTRONIC LICENSES

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DAN LALOR

Director of Sales (212) 224-3045

NATALIE MAIR

Account Executive [London] (44-20) 7779-8076

KEN LERNER
Account Executive

Account Executive (212) 224-3043

GEORGE WITTMAN

Client Development Manager (212) 224-3019

#### REPRINTS

DEWEY PALMIERI

Reprint & Permission Manager (212) 224-3675 dpalmieri@institutionalinvestor.com

#### CORPORATE

CHRISTOPHER BROWN
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DAVID E. ANTIN Chief Operating Officer

ROBERT TONCHUK

Director/Central Operations & Fulfillment

Customer Service: PO Box 5016, Brentwood, TN 37024-5016. Tel: 1-800-715-9195. Fax: 1-615-377-0525 UK: 44 20 7779 8704 Hong Kong: 852 2842 6910 E-mail: customerservice@iinews.com

Editorial Offices: 225 Park Avenue South, New York, NY 10003. Tel: (212) 224-3293 Email: mdecambre@iinews.com

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# **GE Unit Scopes Rights To 512 MW Conn. Project**

GE Energy Financial Services is looking to acquire Towantic Energy, the project entity for a shelved 512 MW development in Oxford, Conn., originally slated for completion in 2002. Calpine, the ultimate parent of Towantic, has decided against pursuing the development, according to Alan Kosloff, an attorney in West Hartford working on behalf of the San Jose, Calif.-based energy company.

Amy Fisher, a managing director at GE EFS, spearheaded an Aug. 21 motion to extend Towantic's expiring construction permit until January 24 so as to have more time to review the asset (PFR, 9/4). Spokesman Andrew Katell declined to make Fisher available for comment, but said: "We are pleased that the [Connecticut Siting] Council approved our request for an extension and will immediately move to further, more detailed consideration of the project." Calpine spokesman Rick Barraza declined to provide additional detail.

Fred Cunliffe, an analyst at the council, believes GE EFS may be awarded a further 60 days on top of its 120-day extension to complete its acquisition, and more time still to construct the facility, but notes that citizens opposing the project could still derail a sale. It could not be ascertained how much Towantic may fetch.

The project was originally given the green light in 1999, when its construction certificate was held by Westport-based Arena Capital.

# Developers Invited To Boost Capacity In Conn.

The Department of Public Utility Control for the state of Connecticut on Friday launched a request for proposal inviting IPPs and other interested parties to bid for development incentives in the state. Don Downes, chairman, says the department has already seen interest from a number of companies. "They are just who you think they are—large energy suppliers," he says, declining to name them.

NRG Energy has been forthright since the RFP process began in May. Ray Long, director of governmental affairs at the Princeton, N.J.-based company, confirms it wants to upgrade about half of its nearly 2 GW generation in Connecticut and add 630 MW of base-load generation. "We are looking to repower four of our existing sites with new peaking base-load generators," he says. The move would boost NRG's capacity in the state by 124 MW.

Bridgett Neely, managing consultant with Boston, Mass.based London Economics International, which designed and is advising on the all-source RFP process, says bids will be evaluated on the basis of how far plans are projected to reduce energy prices. "We will be procuring mainly on an economic basis to see what the net benefit to Connecticut ratepayers will be," she says, adding that a diverse mix of respondents and fuel types will be solicited. Bidders have a registration deadline of Sep. 29; there is a pre-bid conference tabled for Oct. 10 in Hartford; and final bids are due Dec. 13.

Analysts forecast that Connecticut will need 629 MW of new or incremental capacity as early as next year. They further predict that by 2018 the need could be as high as 1.54 GW, which could jump to as much as 2.4 GW by 2021.

Hartford-based Connecticut Light & Power Company and New Haven-based United Illuminating Company will act as counterparties on the contracts awarded, buying the new capacity and passing the cost onto ratepayers. Each will sign contracts going out as far as 15 years.

# **Emirates IWPP Deal Draws Some Grousing**

Barclays Capital and Société Générale are getting a lukewarm reception from some lenders for a \$1.5 billion non-recourse financing to support the acquisition of a 535 MW independent water and power project in Fujairah, United Arab Emirates. A fortnight ago the leads were seeing interest from more than 20 banks, and commitments were believed to be trickling in (PFR, 9/4).

One banker says the terms are too tight and another says the word is the leads are "struggling heavily" to complete the book. Spreads on the deal begin at 65 basis points over LIBOR, stepping up to the 90s and the deal tenor is around 22 years. Officials at Barclays declined comment and officials at SocGen did not return calls.

It could not be determined how many banks have been invited to participate and how many have recommended the deal to their credit committees. Syndication is scheduled to close within weeks.

The funding is being arranged for acquiring entity Emirates SembCorp Water & Power Company, a joint venture owned 40% by an affiliate of Singapore-based SembCorp Industries and 60% by Taqa, a unit of the Abu Dhabi Water and Electricity Authority (Adwea). Adwea owns the existing gas-fired facility onsite and its neighboring 100-million-imperial-gallons-per-day desalination plant, both of which are on the block.

Some 85%, or \$1.275 billion, of the roughly 20-year package comes in the form of senior term loans, broken up into three portions. The remaining 15% is a \$225 million equity bridge

loan to fund a 225 MW expansion of generating capacity onsite, expected to be operational in the first quarter of 2009. Financing is supported by a 22-year PPWA with **Abu Dhabi Water &** Electricity Company.

# BNP, Lehman Wrap 0&M Star Loan

BNP Paribas has wrapped syndication of a \$278 million acquisition financing for O&M Star Generation, the holding entity owned by AIG Highstar Capital and Ontario Teachers' Pension Fund. Lehman Brothers acted as joint bookrunner on the deal, which bankrolls the bulk of a 50% stake in a pair of natural gas-fired plants known as Mulberry and Orange in Bartow, Fla. (PFR, 8/28).

A banker says the deal was nearly one and a half times oversubscribed because the qualifying facilities underpinning the financing are fully contracted, and therefore constitute minimal risk. About 30 lenders participated are in the syndicate, a third of which were banks. Allocations could not be learned.

Pricing on the unrated loan is LIBOR plus 300 basis points until the borrower secures a rating later this month, at which

point pricing will be tied to a ratings-based grid, details of which could not be ascertained.

O&M Star's 50% stake, already acquired from Arroyo Energy Investors, the energy private equity venture of Bear Stearns, complements AIG/Ontario's existing 50% stake via related subsidiary Northern Star Generation.

Officials at BNP declined comment, while calls to Chris Lee at AIG, Jim Leach at Ontario Teachers' and an official at Lehman were not returned.

# **BoTM Looks To Replenish London Project Finance**

Bank of Tokyo-Mitsubishi UFJ has lined up new hires who will be starting over the next few weeks, says a BoTM official. The official declined to name them, but notes they restock the team which saw departure three weeks ago of senior director Laurence Fumagalli, who joined European advisory firm Climate Change Capital, and Catherine Parker, another project finance official, who recently went on maternity leave.

**Stephen Crane**, head of structured finance at BoTM in charge of new hires, did not return a call.

## Corporate Strategies

# National Grid Continues To Tap EMTNs

National Grid returned to the European bond market last week, selling €750 million (\$952 million) of floating-rate notes via its €12 billion medium-term notes program. Kwok Liu, assistant manager of capital markets in London, says proceeds will mainly be used to help fund the impending \$11.8 billion acquisition of KeySpan Corp., expected to close in the first quarter.

The five-year, four-month notes were priced at a discount to yield 38 basis points over three-month EURIBOR. Managing the sale were joint bookrunners **Banc of America Securities**, **Dresdner Kleinwort Wasserstein** and **WestLB**, who Kwok says are on rotation among scores of banks that lend to the U.K. power grid operator. WestLB led the company's most recent European issuance in July, when it sold €300 million of floating-rate notes due 2008, with a coupon of 12.5 basis points over EURIBOR.

National Grid has a funding target of \$10 billion over the next two years and has already raised about half of that amount through a variety of euro-, sterling-, Canadian- and U.S. dollar-denominated offerings (PFR, 9/4). Market conditions will determine the location and size of the next

bond offering, says Kwok. Net debt at the company was £10.9 billion at March 31.

# **Energy East Saves \$4M Via Redemptions**

Energy East redeemed \$250 million of 5.75%, five-year notes, maturing Nov. 15, two months early by issuing \$250 million of 30-year, 6.75% notes via Citibank and JPMorgan Chase. The Portland, Maine, energy services and delivery company has now saved about \$4 million in interest, says Howard Coon, director of corporate finance, after recent refinancings: the redemption complements a July 17 issuance of \$250 million of 6.75%, 30-year notes led by Banc of America Securities and Wachovia, which was put towards the redemption of \$345 million of 8.25%, 30-year trust preferred securities callable after five years. All four banks that worked on the offerings are leads in the company's revolving credit agreements.

Coon says the funds will be allocated to working capital, but declined to detail specific projects in need of immediate investment

Energy East has \$1.3 billion in long-term debt outstanding at the corporate level—or \$3.9 billion factoring in debt at its operating utility subsidiaries.



# **Generation Auction & Sale Calendar**

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call Mark DeCambre, managing editor, at (212) 224-3293 or e-mail mdecambre@iinews.com.

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
Alloy Power/West Virginia Alloy	Hawk's Nest Glen Ferris	Fayette, W.Va. Fayette, W.Va.	102 4.6	Hydro Hydro	JPMorgan	Brookfield Power agreed to acquire both facilities. Terms not disclosed. Deal expected to close by year-end 2006.
American Electric Power	Plaquemine Cogeneration Facility	Plaquemine, La.	880	Gas/Steam	N/A	Dow Chemical Co. will pay AEP \$64 million at closing, which is expected in December.
American Securities Capital Investments (Primary Energy Ventures)	Naval Station North Island NTC Oxnard Kenilworth Greeley Roxboro Southport North Lake (15.4%) Cokenergy (15.4%) Ironside (15.4%) Portside (15.4%) Harbor Coal (15.4%)	San Diego, Calif. San Diego, Calif. San Diego, Calif. Oxnard, Calif. Kenilworth, N.J. Greeley, Colo. Roxboro, N.C. Southport, N.C. East Chicago, Ind. East Chicago, Ind. Portage, Ind. East Chicago, Ind. East Chicago, Ind.	47 41 25 49 30 82 60 120 75 95 50 64 N/A	Gas Gas natural gas natural gas natural gas natural gas solid fuel fired solid fuel fire waste energy waste energy waste energy natural gas pulverized coal	Lehman Brothers	Epcor Power is acquiring the assets for \$380 million. Deal slated to close in the 4th quarter
Atlantic City Electric Co.	B.L. England	Upper Township, N.J.	447	Coal/oil	Concentric Energy Advisors	Rockland Capital Energy Investments offered to buy for \$12.2 million so long as necessary approvals made by March 31.
BayCorp Holdings	Benton Falls	Benton, Maine	4.3	Hydro	Concentric Energy Advisors	N/A
Calpine	Dighton Power Plant	Dighton, Mass.	170	Gas	N/A	BG North America agreed to acquire for \$90.2 million. Deal approved by the court and expected to close by mid-November
	Russell City Energy Center	Hayward, Calif. 600	(propo	osed) Gas	N/A	GE Energy Financial Services has agreed to acquire a 35% stake. Auction set for Sept 19 to see if higher bids emerge ( PFR, 9/11).
	Westbrook Energy Center	Westbrook, Maine	528	Gas	N/A	Potential sale being discussed internally at the IPP (PFR, 8/14).
CMS Energy	Palisades	South Haven, Mich.	798	Nuclear	Concentric Energy	Entergy agreed to acquire for \$380 million (PFR, 7/17).
Complete Energy	Batesville	Batesville, Miss.	837	Gas	Dexia	First round bidding is underway (PFR, 7/10).
Constellation Energy	Big Sandy High Desert Holland Energy Rio Nogales University Park Wolf Hills	Wayne County, W.Va. Victorville, Calif. Holland Township, III. Seguin, Texas Chicago, III. Bristol, Va.	300 830 665 800 300 250	Gas (peaker) Gas Gas Gas Gas Gas (peaker) Gas (peaker)	Credit Suisse	Winner expected to be picked next month (PFR, 8/21).
Delta Power	Lowell Power	Lowell, Mass.	82	Gas	None	Active. Exact status uncertain.
Desert Power L.P.	Desert Power Plant	Rowley, Utah	100	Gas	N/A	MMC Energy signed non-binding letter of intent to acquire for \$3.5 million cash and assumption of \$28.7 million in debt. Facility needs repowering.
DPL Inc.	Darby Electric Generating Station	Mount Sterling, Ohio	447	Gas	Pace Global Energy Services	DPL plans to evaluate bids this month.
	Greenville Electric Generating Station Montpelier Electric	Greenville, Ohio	206	Gas	Pace Global Energy Services Pace Global	
	Generating Station	Poneto, Ind.	219	Gas	Energy Services	

# **Generation Auction & Sale Calendar** (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
Invenergy	Hardee Power Station	Bowling Green, Fla.	370	Gas	Morgan Stanley	Asset is up for sale. Timeline unclear (PFR, 7/3).
Lake Road	Lake Road Power Plant	Killingly, Conn.	840	Gas	Credit Suisse	Financial players who control the NEG- developed plant have recently put the asset up for sale (PFR, 9/11).
LEP Holdings	Liberty	Eddystone, Pa.	568	Gas	JPMorgan	Non-binding 1st round bids due next month (PFR, 8/17).
LS Power	LSP-Kendall Energy	Kendall, III.	1.2 GW	Gas	Goldman Sachs	Goldman selected to ready an auction (PFR, 7/17).
Mirant	Curacao Utilities Co. (25.5%)	Curacao	133	Asphalt/ Refinery Gas	JPMorgan	Initial marketing material distributed (PFR, 8/9).
	Grand Bahama	Grand Bahama	151	Oil		
	Power Co. (55%) Jamaica Public Service Co. (80%)	Island Jamaica	621	Oil/Hydro		
	PowerGen (39%)	Trinidad & Tobago	1.2 GW			
	Sual Generating Plant	Pangasinan, Philippines	1.2GW	Coal	Credit Suisse	First round bids are in.
	Pagbilao Generating Plant	Quezon, Philippines	704	Coal		
	Apex plant	Las Vegas, Nev.	518	Gas	JPMorgan	Initial marketing material distributed
	Bosque Shady Hills	Clifton, Texas Pascoe County, Fla.	537 469	Gas Gas/Oil		(PFR, 8/17).
	Sugar Creek	W. Terre Haute, Ind.	535	Gas		
	Zeeland	Zeeland, Mich.	840	Gas		
	West Georgia	Thomaston, Ga.	605	Gas/Oil		
Northeast Utilities	Northfield Mountain	Northfield & Irving, Mass.	1.1 GW	Pumped Hydro	JPMorgan	Energy Capital Partners is acquiring in a \$1.34 billion deal. Debt financing is close to launch
	Mt. Tom Station	Holyoke, Mass.	146	Coal		(PFR, 8/21).
	Cabot	Turners Falls, Mass.	61.8	Conventional Hydro		
	Turners Falls	Turners Falls,	6.4	Conventional		
		Mass.		Hydro		
	Bantam	Bantam, Conn.	0.3	Conventional Hydro		
	Bulls Bridge	New Milford, Conn.	8.4	Conventional Hydro		
	Falls Village	Falls Village, Conn.	11	Conventional Hydro		
	Rocky River	New Milford,	29	Pumped		
	(Candlewood Lake)	Conn.		Hydro		
	Shepaug	Southbury, Conn.	42.6	Conventional		
	(Lake Lillinonah) Stevenson	Monroe, Conn.	28.9	Hydro Conventional		
	(Lake Zoar)		20.0	Hydro		
	Robertsville	Colebrook, Conn.	0.6	Conventional		
	Scotland	Windham, Conn.	2.2	Hydro Conventional Hydro		
	Taftville	Taftville, Conn.	2	Conventional Hydro		
	Tunnel – Preston	Preston, Conn.	2.1	Conventional Hydro		
	Tunnel Jet – Preston	Preston, Conn.	20.8	Internal Combustion		
NRG Energy (NRG Flinders)	Northern Power Station	Port Augusta, South Australia	520	coal	N/A	Babcock & Brown agreed to acquire plants, related contracts, staff and coal assets.
	Playford Power	Port Augusta,	240	coal		Expected to close third quarter for a cash
	Station	South Australia	2-10	0001		consideration of A\$317 million (enterprise value A\$513 million).
TXU	45 peakers at 17 locations	Texas	10.3 GW	/ Gas	Bank of America	Sale is on hold as TXU reviews whether to dispose of assets (PFR, 8/7).

# Weekly Recap

The Weekly Recap is a summary of publicly reported power news stories. The information has been obtained from sources believed to be reliable, but PFR does not guarantee its completeness or accuracy.

### **Europe**

- Scottish Power and Scottish & Southern Energy have held talks about a £20 billion merger to create Britain's biggest utility. Preliminary negotiations took place earlier this summer at a series of meetings between Philip Bowman, chief executive of Scottish Power, his opposite number at SSE, Ian Marchant, and their advisors. Although this summer's talks were aborted without the two sides reaching agreement, they could be revived (*Daily Telegraph*, 9/11).
- Drax power station, the biggest producer of greenhouse gases in the U.K., has reduced the amount of biomass fuel it has been burning by 90% since April. Last year the company cut carbon dioxide output by burning crops but this strategy has been all but abandoned because there are insufficient incentives. The mainly coal-fired plant in north Yorkshire has been buying carbon credits instead. Drax today reported a first-half pre-tax profit rise from £13 million to £317million (*The Guardian*, 9/12).

### **Latin America**

- Brazil's National Electric Energy Agency, or Aneel, has rewritten the regulations for a postponed auction of transmission line concessions, which will now take place on Nov. 24. Rights to build and operate 14 transmission lines, covering 2,250 kilometers, were due to be auctioned Aug. 18 but the sale was suspended after two potential bidders, Isolux Wat and Elecnor, obtained injunctions stopping the sale. The bidders questioned rate calculations (*Dow Jones*, 9/12).
- BG Group is interested in bidding on constructing two liquefied natural gas regasification terminals in Brazil. Brazil's state-run oil company Petrobras unveiled plans in August to import up to 20 million cubic meters of LNG a day via two floating LNG regasification and storage vessels. BG already is investing in the construction of a regasification plant in Chile (Dow Jones, 9/13).
- Enron is trying to sell a \$165 million claim its water subsidiary Azurix won against the Argentine government in July. The sale could be tough, however, since the International Center for the Settlement of Investment Disputes has no enforcement power and Argentine officials have demonstrated an unwillingness to pay out rulings against the nation. Blackstone Group has the mandate to sell the assets (*Dow Jones*, 9/14).

### **North America**

- The Nuclear Regulatory Commission said a contractor at FirstEnergy's Beaver Valley nuclear power plant failed to perform required reviews on a repair project and covered it up. *The Pittsburgh Post-Gazette* reported the cover-up was caught, before work began, when a Beaver Valley clerk noticed supporting documentation for the reviews was missing (*Dow Jones*, 9/14).
- Duke Energy needs \$2 billion from ratepayers to build two coal-fired plants, according to CEO John Rogers. The company is looking for regulatory approval of the plants from the North Carolina Utilities Commission. The commission must judge whether the costs to customers would be justified. Duke has not built a big, around-the-clock coal-fired power plant since 1975 (*AP*, 9/12).
- Ex-Dynegy accountant Jamie Olis appeared in a federal district court in Houston to argue for a reduction in his sentence. At issue is how much Dynegy lost because of Project Alpha, which Olis helped run. Losses are a key component in calculating the length of a jail sentence. Prosecutors say the transaction led to more than \$100 million in shareholder losses, so Olis' current 24-year sentence should stand, but they would consider a 12 1/2-year sentence based on an analysis of how much Dynegy profited from the deal. The defense team says a loss figure can't be calculated accurately, however, and the judge should reduce his current sentence to five years, based on his low level at the company and lack of a prior record (*Houston Chronicle*, 9/12).
- Xcel Energy spent \$23 million on its efforts to ship nuclear waste to an Indian reservation in Utah, a project that may well be dead. The Interior Department scuttled the project last week by rejecting the lease that Xcel and other utilities had signed with the Skull Valley Band of Goshutes. The Goshute Band has not decided whether to appeal the decision (*AP*, 9/13).
- Florida Power & Light received local approval for the proposed Glades Power Park 1,960 MW coal-fired power plant in southern central Florida. Commissioners in mostly rural Glades County approved the plan but FP&L expects opposition from environmentalists as the plant goes through the approval process of local, regional, state and federal agencies. The two unit facility will cost \$2-3 billion (*Reuters*, 9/12).

## **IRISH IPP**

(continued from page 1)

million Amorbietta deal, HSBC, Calyon and ING Bank.

The Marchwood deal is expected to be pitched aggressively, adds the banker, because the greenfield plant will use cutting-edge, combined cycle gas turbine technology. Moreover, it benefits from a 15-year PPA with Scottish and Southern Energy, which recently agreed to acquire a 50% equity stake in the project for £40 million and to supply all fuel.

The redevelopment is expected to start early in 2007 with a view to bringing the new facility online by 2009. ESBI acquired the original plant when it bought project entity Marchwood Power from the U.K. arm of Aquila Energy Corp. in 2004. The company also co-owns and operates 350 MW Corby Power Station, in Northamptonshire.

—K.B.

## SOUTH AFRICAN

(continued from page 1)

Earlier this month Eskom sold ZAR881 million of bonds in the South African market. The 7.5% bonds, maturing in 2033, were priced to yield 8.88% and benchmarked off a recent 30-year government bond issuance yielding 8.55%. Standard Bank and Rand Merchant Bank advised on the company-led issue, rated A1 by Moody's Investors Service and BBB+ by Standard & Poor's.

The debt complements some ZAR2.1 billion in 7.48% bonds, also maturing in 2033, Eskom offered on March 15. Henry says the new, 27-year debt was intended to be 30-year debt when approved, but Eskom was not ready to seek funding three years ago. "It made more sense now because the South African yield curve is inverted, meaning long-bond rates are cheaper than nearer-term rates," she says.

Priority projects at the company include the construction of 1 GW in open-cycle peaking generation at Atlantis and Mossel Bay in the Western Cape, due to be operational by winter next year.

—Katy Burne

## **DEVELOPERS READY**

(continued from page 1)

spokesman at Exxon in Irving, Texas, was not returned.

Pricing and terms on senior-secured debt, which bears maturities of up to 2027, could not be ascertained. It is the second tranche to be issued under Ras Laffan 3's \$10 billion debt program, guaranteed by sister company Ras Laffan II. The company raised \$4.6 million in August last year, some \$2.25 billion of which was via another U.S. bond offering led by Lehman and Goldman. The balance was met with \$970 million in commercial bank loans and a \$1.38 billion loan from Exxon, according to Andrew Davison, v.p. and senior analyst at

Moody's Investors Service in London.

Moody's has assigned a rating of A1 to the new debt, while **Standard & Poor's** rates it A and **Fitch** rates it A+.

The company will likely raise the remaining \$2.75 billion permitted under its program in 2008 once construction of Ras Laffan's sixth LNG processing train is complete, adds Davison.

Estimates suggest that Ras Laffan II-3, viewed as one entity because they guarantee each other, will have an 11% share of global LNG production by 2011. Chris Hilgert, cfo of Houston-based developer Gulf Coast LNG Partners, speculates state-run energy companies such as Ras Laffan will soon have enough influence to consider contracting capacity themselves.

—K.B.

## **Alternating Current**

...with Mark Spark

Mark Spark is a switched-on, power-suited exec with the inside track on all things energy. E-mail him at mspark@iinews.com. He will bite.

What do Constellation Energy's Mayo Shattuck III (don't forget the three sticks) and Crosstex's Barry Davis have in common—apart from being CEOs of leading energy companies? Time's up. Both ranked in the top 10 CEO golfers in a recent GolfDigest.com league: Davis in eighth position and Shattuck tied for tenth.

Ever competitive, Shattuck is reportedly disappointed with his performance. He moaned that he would have played better if he hadn't been chipping away at his in-tray in an effort to expedite his company's long awaited merger with FPL Group, headed by Lewis Hay III (what's with all this thirds business?), tied for 112<sup>th</sup> place. But, looked at another way, if the two hadn't whiled away so many afternoons playing Tin Cup they may never have agreed to tie the knot. There's links and there's *the* links. The fate of their marriage now

depends on whether they can tee up approval from regulators. As for Davis, he's shown himself to be natural capable of

As for Davis, hes shown himself to be natural capable of steering clear of the rough. Some of us clearly need to sharpen our game. E-mail me your handicap and we'll commiserate.

## **Quote Of The Week**

"If we don't think we are getting fair value for these assets, they won't be sold."—**Gary Stephenson**, v.p. of commercial operations at **DPL Inc.** in Dayton, Ohio, underscoring that an auction of three gasfired peakers is not a fire sale (see story, page 2).