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Calyon Snags Acquisition Financing

Calyon has landed the lead on financing for a **Cogentrix** portfolio, after **BNP Paribas** was reportedly close to taking the mandate.

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Beowulf, NGP To Tap Debt
Beowulf Energy and **Natural Gas Partners** are planning to fund the \$342 million acquisition of the California generation portfolio with equity and debt.

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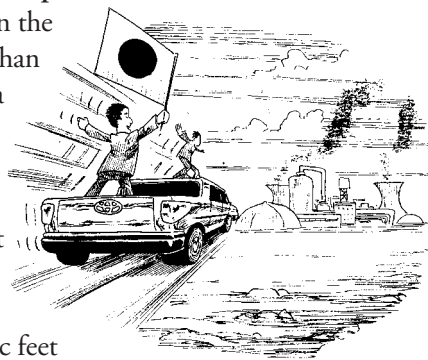
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TOYOTA READIES FORAY INTO U.S. GENERATION

Toyota Tsusho Corp., a unit of automaker Toyota Group, is looking to acquire and develop gas-fired generation in the U.S. "Toyota's objective is to build a platform other than auto, and energy is that platform," says **Curly Baca**, a Houston-based consultant to the company and former international business development executive at **Enron**. "We're looking to buy power assets here, but as far as the capital, it is project specific. We don't want to just bring money—we want to bring an offtake and we might want to restructure the debt."

The strategy involves importing 250 million cubic feet



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Leads Sought

EIF TARGETS FINANCING FOR FRESNO PROJECT

Energy Investors Fund is set to take pitches from firms to lead debt financing for a 400 MW gas-fired, greenfield Panoche project in Fresno, Calif. One banker says the RFP is to finance construction beginning early next year. Officials at the private equity firm in New York and San Francisco declined to comment or did not return calls.

Panoche has a 20-year PPA with **Pacific Gas & Electric** and is wholly-owned by EIF's **United States Power Fund II**. The dollar amount of the RFP could not be determined and would vary depending on the bank.

Upon completion, Panoche will be a simple cycle, natural gas-fired facility generation station addressing the need for peaking energy in the San Francisco Bay and greater Fresno load centers.

(continued on page 8)

Good Timing?

BANKS TO PITCH \$800M ABU DHABI FINANCING

Citigroup, **Sumitomo Mitsui Banking Corp.** and **Calyon** are preparing to syndicate as early as next week \$800 million in construction financing for an independent power and water project known as **Fujairah II** in Abu Dhabi. Separately, the **Japan Bank of International Cooperation**, which has a \$1.2 billion chunk of the debt to syndicate, plans to hold off. **Naoki Tamaki**, senior representative for JBIC in Dubai, says, "Many local investors in the Mideast are facing problems with long-term financing because of liquidity problems. As a result, many international banks want to see what will happen first before they get involved in any deals." It is unclear whether either group was hoping for concurrent syndication.

The total project cost is \$2.7 billion, with \$700 million coming from equity. **International Power** and **Marubeni Corp.**, sponsors of the 2 GW/130 million gallons per

(continued on page 8)

Check www.iipower.com during the week for breaking news and updates.



At Press Time Singapore Genco Portfolio Bidding Process Launched

The bidding process for the sale of investment firm **Temasek Holdings'** portfolio of three Singapore generation companies

began Monday, with **Tuas Power** to be sold first, according to a company statement. Tuas has 2,670 MW of steam-powered capacity, while **PowerSeraya** has 3,100 MW of gas-fired capacity and **Senoko Power** has 3,300 MW of oil-fired capacity. The Tuas Power divestment, which will be done through a trade sale, is expected to be competed by the end of the first quarter next year.

Possible bidders include **Tokyo Electric Power Co.**, **General Electric Co.**, the U.K.'s **International Power**, Australia's **Babcock & Brown** and **Hong Kong Electric Holding Co.** Temasek is reportedly expecting about \$3 billion (\$2.05 billion) for the sale. **Credit Suisse** and **Morgan Stanley** are advising (PFR, 6/22).

GE, Wachovia Win Horizon Tax Equity Auction

General Electric Capital and **Wachovia Investment Holdings** won a tax equity wind financing auction for a **Horizon Wind Energy** portfolio last Friday, according to **Federal Energy Regulatory Commission** filings issued yesterday. **Michael Skelly**, chief development officer for Horizon in Houston, did not return phone calls regarding pricing or other details.

The portfolio includes the Elkhorn Valley 101 MW project in Union County, Ore., the Prairie Star 101 MW project in Mower County, Minn., the Twin Groves II 198 MW project in McLean County, Ill., and the 200 MW Lone Star II project in Shackelford County, Texas. According to sources close to the deal, the closing is expected by year-end.

Citigroup, which advised **Energias de Portugal** on its \$2.9 billion purchase of Horizon from **Goldman Sachs** in March, led the first Horizon tax equity auction (PFR, 6/8).

Calyon Pockets Lead for EIF Cogentrix

Calyon has landed the mandate to lead a \$700-\$900 million financing backing **Energy Investors Fund's** purchase of a portfolio of plants from **Cogentrix Energy**. According to one deal watcher, **BNP Paribas** was reportedly close to snagging the mandate, but dropped out for reasons which could not be determined. EIF will acquire 80% of Cogentrix interest in 2,336 MW of contracted generation (PFR, 9/21).

The deal watcher says pricing is aggressive on what he calls a landmark deal, due to it likely being one of the first high-yield offerings in energy since the credit crunch—though precise launch timing could not be ascertained. The deal could be risky since debt from this deal will likely be held at a new holding company level, while the plants included in the portfolio have previous debt tied to them, says the deal watcher, adding that holding company financing is structurally subordinated to project level debt, making it more risky. Officials at BNP and Calyon declined to comment, and **Ed Canaday**, a spokesman at Cogentrix parent, **Goldman Sachs**, directed calls to EIF, who also declined to comment.

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**Institutional
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INTELLIGENCE FIRST

Beowulf, Partner To Tap Debt For Calif. Acquisition

Beowulf Energy and Natural Gas Partners will fund the \$342 million acquisition of City of Vernon, Calif.'s power portfolio from a combination of equity and debt from **Lehman Brothers**, which advised on the sale. **Paul Prager**, head of Beowulf, did not reveal the exact debt to equity ratio. Calls to officials at Lehman were not returned by press time.

Prager said the 134 MW combined cycle gas-fired Malburg Generating Station facility within the portfolio made the assets attractive. "We were drawn to this portfolio by the southern California exposure and the municipal nature of the plant," he tells *PFR* via e-mail while traveling. "We obviously like the entire portfolio, but as the largest asset, Malburg is the centerpiece."

The portfolio also includes a 22 MW interest in the uprating project at the 2 GW Hoover Power Plant hydro facility on the Arizona/Nevada border near Las Vegas, as well as an 11 MW interest in the 3.8 GW Palo Verde Power nuclear plant in Wintersburg, Ariz. The Malburg facility has a 15-year tolling agreement with the City of Vernon, extendible on an optional basis for an additional five years.

Prager compared the City of Vernon favorably with a previously acquired **Centennial Power** portfolio (*PFR*, 5/04), saying it was complementary to its general Western focus and attention to the California market specifically. He added that it was possible that the present portfolio may be expanded or repowered, but did not elaborate.

Niagara Plant Syndication Draws Eight More

Commitments from eight banks are in for the \$244 million loan tied to **Northland Power's** 265 MW Thorold CoGen project at Niagara Falls, Ontario, according to a banker.

Allied Irish Bank came in this week as the final bank to commit. **Scotia Capital**, **Canadian Imperial Bank of Commerce**, **Royal Bank of Canada**, **National Bank of Canada**, **Union Bank of California**, **Fortis Capital**, **Bank of Tokyo-Mitsubishi** and **Allied Irish Bank** each signed up for a slug of \$35 or \$45 million. The leads **BMO Financial**, **Manulife Financial** and **Sun Life Financial** have already closed and funded the deal. Syndication will wrap Thursday Oct. 25 when assignments take place.

Total financing comes to \$451 million, with Manulife and Sunlife splitting a 20-year \$207 million tranche at undisclosed amounts. The \$244 million bank tranche has a tenor of five years after construction ends around 2010. Details on banks' specific tranches were not available, but with several banks committed at each level, allocations could need to be scaled

back. Pricing is in the range of 125-150 basis points. Rounding out the \$520 million total cost is a \$30 million, eight-year subordinated loan from **Northland Power Income Fund**, a separate entity managed by Northland Power, and an equity commitment from Northland Power (*PFR*, 8/31).

Wind Developer Acquires Consultancy

Kevin Romuld, owner of wind resource and energy analysis firm **Romuld Wind Consulting** in Grand Forks, N.D., has joined Minneapolis developer **National Wind** as v.p. to head up a new wind resource assessment operation. Romuld's company was acquired by National Wind for an undisclosed amount in an effort to boost development plans. "It's extraordinarily hard to find anyone that financial institutions and utilities can trust about these assessments," explains **Leon Steinberg**, National Wind CEO. "Detailed and accurate assessments of wind resources are critical."

National Wind will construct meteorological towers on company properties to gather the data needed to assess the viability of proposed 50 MW-plus utility-scale wind projects. The company will hire an additional crew of three to build these towers, as well as an additional five to six staffers to work with Romuld, who did not return calls by press time. The company is currently developing two wind facilities in Iowa and Minnesota with a combined capacity of 330 MW.

Nev. Solar Deal Syndicated

Leads are syndicating a fully-funded \$140 million term loan for **Acciona Solar Power's** 64 MW Nevada Solar One project near Boulder City, Nev. The deal is a refinancing of a construction loan (*PFR*, 5/7), and lead banks **Banco Santander**, **BBVA** and **La Caixa** are looking to sell down approximately 60-80% of the new loan, says one banker, who anticipates good appetite given interest in renewable debt.

Roughly five banks active in the renewables market will be approached, but the leads have seen interest from as many as 20 banks. No bank meeting is planned and pricing has yet to be set for the deal, which launched two weeks ago and should close within a few weeks.

Nevada Solar One, a parabolic trough facility that uses mirrors to concentrate the sun's rays into high-temperature heat, came online in April. It is the largest solar thermal plant built in the world in 16 years and has a 20-year PPA with **Nevada Power** and **Sierra Pacific Power** (*PFR*, 5/4). The sponsor, Acciona Solar Power, is the holding company for the Spanish **Acciona Energy's** North American affiliate. CFO **Susan Nickey** and officials at lead banks declined to comment on the deal.

Empire State Wind Syndication Wraps

Noble Environmental Power's \$561.5 million funding package for three wind projects in upstate New York has wrapped oversubscribed. Eleven banks joined the two leads **Dexia Credit Locale** and **HSH Nordbank**, and sub-underwriters **Royal Bank of Scotland** and **Scotia Capital**. The deal closed Oct. 16, according to a banker.

The group of lenders, a mix of banks that are regular players in the U.S. wind sector and a few new players, committed to tickets of \$45 million each, and oversubscription reduced ticket size to around \$35 million for all except some relationship banks. Sub-underwriters RBS and Scotia reduced their \$70 million slugs to \$40 million during syndication, and the leads each retained \$50 million. Pricing was "quite high compared to the other deals," said the banker, noting it was negotiated over a year ago and is generous for the sector. It starts at LIBOR plus 125, and steps up twice to undisclosed levels during the loan's maturity. Lender banks involved in the deal could not be learned.

The \$561.5 million funding comprises an 11-year, \$305 million construction loan converting to a term loan of up to \$330 million, a \$179 million equity bridge loan of the same tenor, and roughly \$77 million in 10-year debt service reserve

and energy hedge letters of credit. The exact size of the term loan will be decided at term conversion in approximately one year.

GE Energy Financial Services committed \$209 million in tax equity to the portfolio, consisting of 100.5 MW Bliss in Wyoming County, and 100.5 MW Clinton and 81 MW Ellenburg in Clinton County (PFR, 9/28). Officials at sponsor and the banks involved either did not return calls or declined to comment.

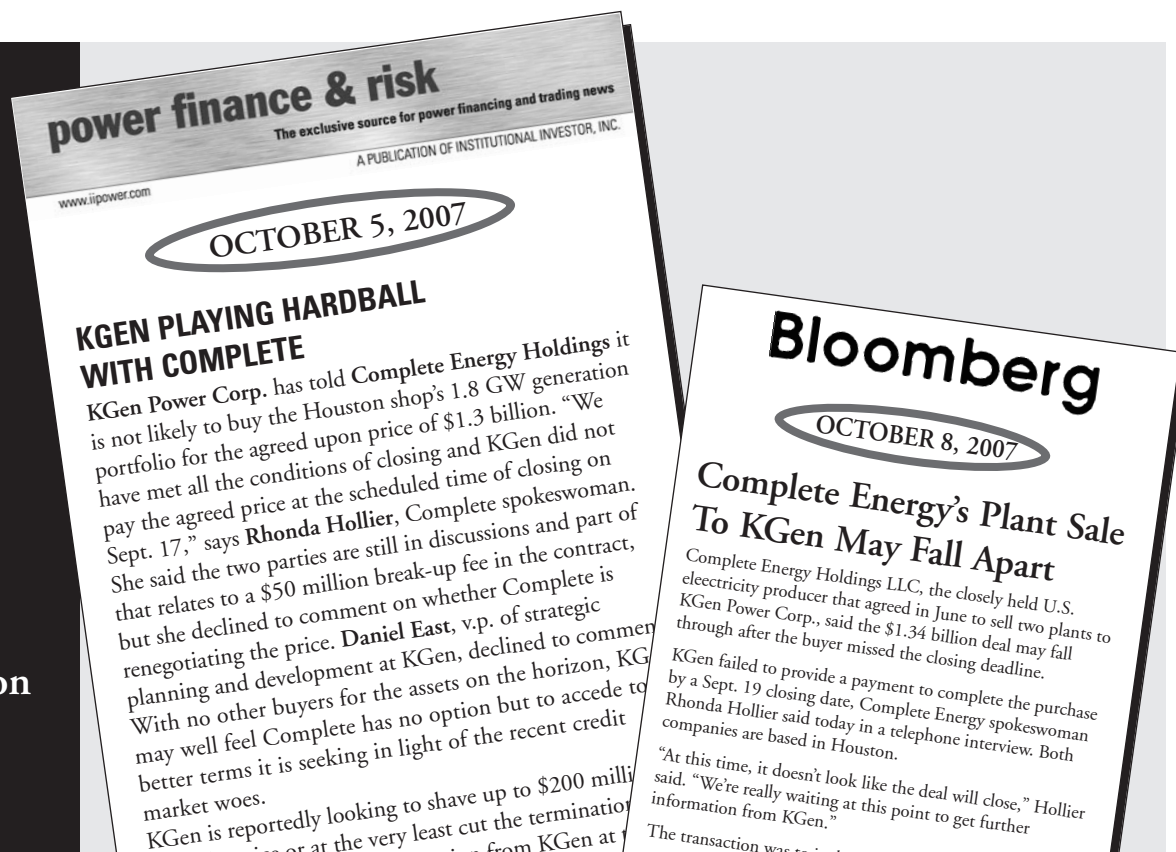
Final Bids Due For ConEd Sale By Month-End

Final bids are due Oct. 31 for parties interested in buying **Consolidated Edison Development**. Initial offers for the 1,697 MW IPP portfolio were taken in July and second round survivors reportedly included **Marubeni Power International**, **Tenaska Power Fund**, **Energy Capital Partners**, **AllCapital** and **American National Power** (PFR, 7/6). ConEd is said to be looking for \$1.2 billion for the portfolio, which has close to \$1.35 billion replacement value.

Calls to Consolidated Edison Development CEO **Charles Weliky** were not returned by press time, and **David Whitcher**, who is running the auction process at Morgan Stanley, declined comment about the process or the staple financing.

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Corporate Strategies

Ala. Power Picks Edwards Jones For Call, Coupon

Alabama Power recently issued \$200 million in 30-year bonds and did so with Edwards Jones as the sole bookrunner because the firm offered a call provision and a 6% coupon. "Other banks have been issuing debt for financial institutions at much higher rates and we would be competing with that," says **Earl Long**, assistant treasurer at parent **Southern Co.** in Atlanta. Since Edward Jones is not handling those deals, Long thinks the utility wasn't jostling with other Edward Jones deals. Calls to Edward Jones were not returned by press time.

The senior insured bonds were issued retail Oct. 11 and mature Oct. 15, 2037. The company will be able to call the paper at par in five years. Until then, it is noncallable. Alabama Power has \$5.37 billion in debt outstanding.

Louis Dreyfus Arm Adds On For Growth

Louis Dreyfus Highbridge Energy has wrapped an add-on \$750 million to a \$1.75 billion loan to support growth at the energy arm of the commodity-trading **Louis Dreyfus Group**. The facility will provide "ample capital and liquidity to achieve their growth objectives," says **Aashish Mohan**, director in the syndications group at **BNP Paribas**, the sole lead arranger for the original deal last year and the add-on.

The add-on, which launched around July 20 and closed Sept. 19, was planned early in the year and had been an original accordion feature of the \$1.75 billion revolver. This add-on comprises a \$250 million five-year facility that increases the revolver to \$2 billion and a \$500 million facility with a one-year tenor. The \$500 million was originally issued as part of the 2006 deal as a tranche related to contango to be used for natural gas inventory (PFR, 10/20). With this September add-on, Louis Dreyfus converted the contango tranche, which had not closed since the company had not needed it, into the one-year facility.

Mohan and **Kyle Hoffman**, an associate in the syndications group at BNP Paribas, said that due to the number of European banks involved, the lead waited to close the deal since it can be challenging to go through credit in August – a common vacation month in Europe. There are 22 banks involved with the deal, including Calyon, Rabobank, Fortis, Societe Generale, Bank of Tokyo-Mitsubishi, Citibank, Natixis, Standard Chartered, and Bank of Montreal. Relationship banks were targeted for the deal, and there were no specific tiers, but tickets range from \$30-\$200 million with pricing at 62.5 basis points over LIBOR, according to Hoffman and Mohan. "It's a good name. It's well-

renowned with a strong bank market following," says Mohan about the tight pricing. Officials at Louis Dreyfus declined to comment on the deal.

Black Hills Tempted By Generation Seller's Market

Black Hills Corp. decided to consider selling some of its independent power production facility in the western U.S. due to what it sees as a seller's market. **Mark Thies**, executive v.p. and cfo in Rapid City, S.D., says gas-fired plants in Colorado, Nevada and southern California as potentially very attractive to buyers. "These areas need lode growth and natural gas assets help states meet renewable energy portfolio standards by backing up wind," he says.

Thies pointed to some significant transactions in the market as potential positive indicators for other sellers, including the **Energy Investors Funds** purchase of the **Cogentrix Energy** portfolio (PFR, 9/21). Black Hills has 989 MW of generation capacity in five Western U.S. states overall.

The company announced last Thursday it had hired **Credit Suisse** in an advisory role for a three- to six-month strategic review that Black Hills will conduct before making any potential sale decisions. "We might sell all of them, or we might not sell any," says Thies. "But we feel the market's pretty strong right now, and it's a good time to take a look at what our options are. We've had a relationship with Credit Suisse since 2001."

Allegheny Refis To Tap Favorable Rates

Allegheny Energy is aiming to cut funding costs in its refinancing of \$215.5 million in tax-exempt bonds via subsidiary **Allegheny Energy Supply Co.** "We did this for the interest expense savings," says **Barry Pakenham**, treasurer and v.p. of Allegheny Energy in Greensburg, Pa. "We are able to get a much better rate now than we did when we issued the bonds, so we decided to make the move."

Goldman Sachs and **Bear Stearns** are the co-leads for the refinancing, while **National City Corp.** and **Sovereign Bank** are the co-managers. "We chose these banks because of our long-standing relationship with them and their expertise in the market," Pakenham says.

The company is refinancing both \$89.5 million of 5.25%, 30-year tax-exempt pollution control bonds maturing on Nov. 1 and \$126 million of 5.5%, 30-year tax-exempt pollution control and solid waste disposal bonds currently redeemable. The weighted average interest rate of the new 30-year bonds is 5.34%. Pakenham said the bonds priced last Thursday.



Generation Auction & Sale Calendar

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call **Katy Burne**, Managing Editor, at (212) 224-3165 or e-mail kburne@iinews.com.

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
Airtricity North America	Various	North America	6,500	Wind	Credit Suisse	E.ON agreed to buy for \$1.4 billion (PFR, 10/8).
American Electric Power	Fort Phantom	Abilene, Texas	362	Gas	N/A	Took indicative bids Sept. 7 (PFR, 9/7).
	Abilene Power Station	Abilene, Texas	18			
	Lake Pauline	Quanah, Texas	35			
	Rio Pecos	Girvin, Texas	136			
	Oak Creek	Bronte, Texas	75			
	Paint Creek	Stamford, Texas	218			
	San Angelo	San Angelo, Texas	110			
ArcLight Capital Partners	Crete Energy Venture	Crete, Ill.	203 (50%)	Gas	Lehman Brothers	Tenaska Capital Management to acquire. Debt to be led by Lehman Brothers and Calyon (PFR, 9/26).
	Lincoln Generating	Manhattan, Ill.	656 (90%)	Gas		
Astoria Energy	Astoria plant	Queens, N.Y.	500 MW; 1 GW permitted	Gas	N/A	Owners fielding offers. Suez Energy acquiring a 30% stake (PFR 9/29).
Atlantic Power Corp.	Jamaica Private Power Corp	Kingston, Jamaica	60	Oil	N/A	Atlantic's 24.1% stake (14 MW) being sold. Buyer unknown.
Barry Bates and Michael Underwood	Thompson River Cogen	Montana	16	Coal, Waste Wood	Energy Advisory	Teasers went out late June. Plant has a 20-year PPA with Avista Utilities.
Besicorp-Empire	To be constructed	Rensselaer, N.Y.	535	Gas Cogen	Merrill Lynch	Being bought by Energy Capital Partners (PFR, 7/19). Debt to be led by Barclays and Union Bank of California.
Bicent Power	Mountain View	Palm Springs, Calif.	67	Wind	Goldman Sachs	Teasers dispatched early Sept. (PFR, 9/17).
Bluff Power Partners E/S Solutions	McCommas Bluff	Dallas, Texas		Landfill Gas	CRG Partners	Federal district court approved Section 363 auction. Cambrian Energy Development named stalking horse, replacing Montauk Energy Capital.(PFR, 10/12).
Calpine	Acadia Energy Center	Eunice, La.	1,016 (50%)	Gas	Miller Buckfire	Sold to Cajun Gas Energy for \$189 million (PFR, 8/6).
	Fremont Energy Center	Sandusky County, Ohio	512	Gas		Plant 70% complete.
	Hillabee Energy Center	Alexandra City, Ala.	774 MW	Gas		Teasers dispatched mid-June (PFR, 6/18).
Catamount Energy	Sweetwater	Nolan County, Texas	505 (50%)	Wind	Goldman Sachs	Unsolicited approaches have been made to backer Diamond Castle Holdings (PFR, 8/31).
	Ryegate Power	Vermont	20	Wood waste		
	Rumford	Rumford, Me.	85	Cogen		
CIT Group	RockGen Energy Center	Cambridge, Wis.	460	Gas	Bear Stearns	Status unclear.
Central Vermont Public Service	Various	Vermont	70 in summer, 86 in winter	Hydro	Morgan Stanley	Believed to be in advanced stages.
City of Vernon	Malburg Generating Station	Southern Calif.	134	Gas	Lehman Brothers	Beowulf Energy and Natural Gas Partners agreed to buy for \$342 million. Lehman Brothers involved in debt financing.
	Palo Verde Power	Southern Calif.	11	Nuclear		
	Hoover Upgrading	Southern Calif.	22	Hydro		
CMS Enterprises	Dearborn Industrial Generation	Dearborn, Mich.	710	Gas	JPMorgan	Teasers dispatched 10/9 (PFR, 10/9).
	Kalamazoo	Comstock, Mich.	68	Gas		
	Livingston	Gaylord, Mich.	150	Gas		
Conduit Capital	Various	Latin America Caribbean	939 net ownership	Diverse	BNP Paribas	Agreed to sell 155 MW Colombian coal plant 10/5 (PFR, 10/10).
Con Ed Development	CEEMI	Springfield, Mass.	185	Gas, Oil, Hydro	Morgan Stanley	Final bids due Oct. 31. In the running are American National Power, AllCapital, Energy Capital Partners, Marubeni Power and Tenaska Power Fund (PFR, 10/17).
	CEEMI expansion	Springfield, Mass.	96	Gas, Oil		
	Newington Energy	Newington, N.H.	525 (99.5%)	Gas		
	Ada Cogeneration	Ada, Mich.	29 (48%)	Gas		
	Lakewood	Lakewood, N.J.	246 (80%)	Gas		
	Ocean Peaking Power	Lakewood, N.J.	339	Gas		
	Rock Springs	Rising Sun, Md.	670 (50%)	Gas		
	Genor	Puerto Barrios, Guatemala	42 (49.5%)	Oil		
	Ever Power Wind	NEPOOL, NY, PJM	500 planned	Wind		
Complete Energy Holdings	La Paloma	McKittrick, Calif.	1,022	Gas	Morgan Stanley	Purchase and sale agreement terminated Oct. 15.
	Batesville	Batesville, Mis.	837	Gas		
Desert Power	Desert Power plant	Rowley, Utah	65 installed	Gas	Miller Buckfire	Lender of record, Morgan Stanley, to acquire.
Dominion Resources	Dresden Energy	Muskingum County, Ohio	580	Gas	N/A	American Electric Power agreed to buy for \$85 million.
DONG Energy	Energi E2	Spain	265	Predominantly Wind	NM Rothschild & Sons, FIH	E.ON to buy for EUR722M (\$988.7 million).
DTE Energy	Crete Energy Venture	Crete, Ill.	304 (50%)	Gas	Lehman Brothers	Tenaska to acquire (see above).
	East China	East China, Mich.	320	Gas	N/A	Seller exploring options, including outright sale.
	River Rouge	Detroit, Mich.	240	Gas	N/A	On books at scrap value, decommissioned.
Dynegy	Plum Point	Osceola, Ark.	665 MW (40%)	Coal	N/A	Stake in the asset being shopped (PFR, 8/17).
Electricite de France International unit	Saltillo	Ramos Arizpe, Coahuila	248	Gas	JPMorgan Chase	Mitsui and Japanese utility believed to be in pole position.
Controladora del Golfo	Anahuac (RB2)	Valle Hermoso, Tamaulipas	495	Gas		
	Lomas de Real (RB3)	Valle Hermoso, Tamaulipas	495	Gas		
	Valle Hermoso (RB4)	Valle Hermoso, Tamaulipas	500	Gas		
	Electricidad Aguila de	Altamira	495 (51%)	Gas		

Generation Auction & Sale Calendar (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status/Comments
Entergy Corp.	Altamira					
	Gasoducto del Rio	54 km pipeline	330,000M Btu/D			
	50% stake in Top	Worth County, Iowa	40	Wind	New Harbor	Seller wants about \$500 million for the assets. Bidders shortlisted to four players: two financial; two infrastructure (PFR, 6/18).
	Deer Wind Ventures	Carsen County, Texas	40			
	RS Cogen	Lake Charles, La.	212	Gas		
	Roy S. Nelson	Westlake, La.	60	Gas/Oil		
	Warren Power	Vicksburg, Miss.	225	Gas		
	Harrison	Marshall, Texas	335	Gas		
	Independence	Newark, Ark.	121	Coal		
Robert Ritchie	Helena, Ark.	544	Gas/Oil			
Offtake Contract	Sam Rayburn Power Agency	50-80				
Fluor	Greater Gabbard	Thames Estuary, U.K.	500	Wind	RBC Capital Markets	Specs went out in late Aug. for Fluor's 40% stake (PFR, 8/20). Co-owned by Airtricity.
Foresight Wind Energy	Various	Arizona, New Mexico	2 GW pipeline	Wind	CP Energy	Delayed (PFR, 10/8).
General Electric	Baglan Bay	Port Talbot, Wales	510	Gas	Lexicon Partners	GE deferred sale until next year.
Globeleq	Emerging market portfolio	Asia, Africa, Americas	2,082	Mixed	Lehman Brothers	Americas assets to be sold to D.S. Constructions and Israel Corp. Asia and Africa assets to be sold to Tanjong Energy Holdings and Aljomaih in \$1 billion deal.
Goldman Sachs (Cogentrix Energy)	Indiantown	Martin County, Fla.	355	Coal	Goldman Sachs	Energy Investors Funds agreed to buy portfolio through United States Power III affiliate (PFR, 9/19). Banks set to lead acquisition financing unclear.
	Logan	Logan Township, N.J.	218	Coal		
	Cottage Grove	Cottage Grove, Minn.	245 (35%)	Gas/Oil		
	Whitewater	Whitewater, Wis.	236.5 (35%)	Gas/Oil		
	Scrubgrass	Venango County, Pa.	85 (50%)	Coal/Waste		
	Selkirk	Selkirk, N.Y.	345 (47.2%)	Gas		
	Northampton	Northampton County, Pa.	112 (80%)	Coal/Waste		
	Quachita	Sterlington, La.	804 (80%)	Gas		
	Carneys Point	Carneys Point, N.J.	262 (60%)	Coal		
	Richmond	Richmond, Va.	209 (80%)	Coal		
	Rocky Mount	Rocky Mount, N.C.	118 (80%)	Coal		
	Morgantown	Morgantown, Va.	60 (15%)	Coal/Waste		
	Plains End I, II	Golden, Colo.	182 (80%)	Gas		
	Rathdrum	Rathdrum, Idaho	275	Gas		
	Kelson Holdings	Dogwood	Pleasant Hill, Mo.	620		
Redbud		Luther, Okla.	1,230	Gas		
Cottonwood		Deweyville, Texas	1,230	Gas		
Magnolia		Benton County, Miss.	922	Gas		
La Compagnie du Vent	Various	France	98 MW installed	Wind	Calyon	Preliminary bids were taken August 10 (PFR, 8/20).
Landfill Energy Systems	Various	Various	80	Landfill gas	Ewing Bemiss	Final bids taken July 25. Macquarie Power and Infrastructure Income Fund tipped to have won (PFR, 8/10).
LS Power	Bosque	Laguna Park, Texas	805 (570)	Gas	N/A	In second round (PFR, 9/19). GE Energy Financial Services acquired with a \$160 million loan from WestLB. (PFR, 7/16). To be acquired by CMS Energy for \$517 million.
	Shady Hills	Shady Hills, Fla.	477	Gas/Oil	N/A	
Mirant Corp.	Zeeland	Zeeland, Mich.	946	Gas	N/A	JP Morgan took first-round bids June 12 from bidders including US Power Generating Co. (PFR 4/5).
	Diverse U.S. assets	PJM, NEPOOL, Calif.	10,650	Various	JPMorgan	
National Grid	Ravenswood Station	Queens, N.Y.	2,450	Gas	Merrill Lynch	Teasers to go out later this month (PFR, 10/8).
Noble Environmental Power	Various	NY, Mich.	385	Wind	Goldman Sachs	First round bids reportedly taken August 13 (PFR, 8/21).
PSEG Global	Electroandes	Andean region, Peru	180	Hydro	JPMorgan	Statkraft Power Invest to buy for circa \$390 million.
	Chilquinta Energia (50%) Luz del Sur (38%)	Chile Peru			Citigroup	
Reliant Energy	Channelview	Lyondell, Texas	830	Gas	Houlihan Lokey	Filed for bankruptcy protection Aug. 21.
Ridgeline Energy	Various	Idaho, Oregon, Washington	3,700 in development	Wind	Marathon Capital	Back in play after talks were nixed with a southern U.S. utility (PFR, 10/8).
Temasek Holdings	PowerSeraya	Singapore	3,100	Gas	Credit Suisse, Morgan Stanley	Bids reportedly launched last week. Tuas may be sold first at \$3 billion (\$2 billion). (See page 2)
	Senoko Power		3,300	Oil		
	Tuas Power		2,670	Steam		
TransAlta	Western Canada, Ontario	Diverse U.S.	404	Gas, Coal	BMO Capital Markets	In second round.
Trinergy	Various	Italy, Germany, Ireland, U.K. Spain	648	Wind	RBC Capital Markets	International Power agreed to buy portfolio for EUR 1.8 billion (\$2.5 billion).
Tyche Power Partners	Brooklyn Navy Yard	Brooklyn, N.Y.	286	Gas Cogen	Credit Suisse	Status unclear.
UPC Wind	Various	North America	3GW in development	Wind	JPMorgan	Market test did not lead to a sale, so company is reportedly weighing an IPO (PFR, 6/8).
Waterbury Generation	Waterbury Generation	Waterbury, Conn.	96	Gas	N/A	Energy Capital Partners in negotiations to buy development rights (PFR, 8/29)
Wheelabrator Technologies	Shasta	Anderson, Calif.	49	Biomass	ABN Amro	Seller evaluating strategic options, including a sale (PFR, 7/23)

EIF TARGET

(continued from page 1)

EIF has used a number of firms in the past for its debt needs, including **Lehman Brothers** (PFR, 4/8) and it is also tapping **Calyon** to lead another deal (see related story, page 2).

—*Thomas Rains*

BANKS TO

(continued from page 1)

day project, are slated to close on the funds next month. **HSBC** is advising **Adwea**, the state-owned water and electricity authority that owns 60% of the project, on the tender (PFR, 4/5).

Regarding the \$800 million, one banker says, "These banks are taking risk on a project where the risk structure is quite good." He notes there is offtake support and high demand for power in the region. "It's about as safe as you can get."

Tickets on offer and price talk could not be learned, but last year's \$1.5 billion non-recourse financing for 535 MW Fujairah I, led by **Barclays Capital** and **Société Générale**, priced first at 70 basis points and fell to 65 post construction (PFR, 9/15/06). The banker noted that in this case, however, flex language would not apply, because Adwea does not use flex language in its deals.

Calls to officials at Calyon and Marubeni were not returned by press time, while a spokeswoman at International Power declined comment. Officials at Sumitomo Mitsui and Citi also declined comment.

—*Mark Bonamo*

TOYOTA READIES

(continued from page 1)

per day of liquefied natural gas from North Africa into the Gulf of Mexico, marketing the gas via a new undisclosed partner and using a portion of that supply at its own generating facilities. They in turn will supply power to its seven U.S. manufacturing plants. "We don't want to just buy a plant and then own it. We have development skills, though we are not an operator. We have the ability to finance. We will have the ability to bring fuel and with the factories we will have the ability to bring some offtake," explains Baca. The energy push is spearheaded by **Hiroumi Ohara**, a seconded representative from Japan. He did not return calls.

Thanks to Toyota Tsusho's merger last year with trading outfit **Tomen Corp.**, which already has an IPP subsidiary, Toyota has a natural home for its future energy assets. Tomen previously owned 1,797 MW in North America, but sold out several years ago to help repair its balance sheet in the wake of a commercial real estate crash in Japan. It still owns 150 MW in the Philippines, 245 MW in Pakistan, 60 MW in Indonesia and

three GW of development projects in Asia. Separately, it owns 40% of wind developer **Eurus Energy Holdings Corp.**, alongside **Tokyo Electric Power Co.**, whose 60% interest is passive.

Preferred locations for its North American generation include California and Texas, because of the favorable regulatory climate and demand in these states. "We don't have to compete with Canadian gas in Northeast and those markets are pretty liquid," says Baca. An ideal target is the 830 MW Tenaska Frontier plant in Shiro, Texas, which Tenaska sold to **JPower USA Development Co.**, last year (PFR, 5/4/06). The company could have as much as \$300-400 million in equity annually at its disposal.

—*Katy Burne*

Calendar

- **Dow Jones** will host Alternative Energy Innovations 2007 at the Sofitel San Francisco Bay in Redwood City, Calif., tomorrow and Wednesday. Call (866) 291-1800 for details.
- **Financial Research Associates** will host the 2nd Annual Investing In Solar conference Oct. 29-30 at the Flamingo Hotel in Las Vegas. To register, visit www.frallc.com and follow the conference link, email tmclaughlin@frallc.com or call (704) 889-1291.
- **Point Carbon** will present Carbon Market Insights Americas Oct. 29-31 at the Javits Center in New York. To register, visit www.pointcarbon.com or call (202) 289-3930.
- **American Wind Energy Association** will host its 3rd annual Wind Energy Fall Symposium Nov. 1-2 at the La Costa Resort & Spa in Carlsbad, Calif. To register, visit www.awea.org.

Quote Of The Week

"It's extraordinarily hard to find anyone that financial institutions and utilities can trust about these assessments. Detailed and accurate assessments of wind resources are critical."—**Leon Steinberg**, *ceo of Minneapolis developer National Wind*, on why it acquired a specialized wind consultancy (see story, page 3).

One Year Ago In Power Finance & Risk

Louis Dreyfus Energy Services was seeking \$2 billion in short-term financing comprising a \$1.5 billion revolver and a \$500 million tranche to support its capital expenditure goals. [After forming a partnership with **Highbridge Capital Management**, **Louis Dreyfus Highbridge Energy** added on \$750 million to the original deal—which itself was upsized during syndication to a \$1.75 billion revolver—by exercising an accordion feature and converting the \$500 million tranche. (See story, page 5).]