

Power Finance & Risk

Exclusive Insight on Power M&A and Project Financing

By the publisher of GlobalCapital

● LATAM

Colombian Company Wins Transmission Contracts

Colombia's **Interconexión Eléctrica** has won two contracts to construct transmission lines in Peru. [page 5](#)

● MERGERS & ACQUISITIONS

Southern Power Plans Solar Sale

The **Southern Co.** subsidiary plans to sell up to one-third of its over-1.7 GW solar portfolio. [page 8](#)

● PEOPLE & FIRMS

Goldman Power Banker Heads to Private Firm

Peter J. Solomon Co. has hired an ex-**Goldman Sachs** managing director as it ramps up its involvement in power. [page 12](#)

Guidance Issued for Tesla Solar ABS Deal

Max Adams

Bookrunners issued pricing guidance on Oct. 31 for an ABS offering by Tesla backed by leases and power purchase agreements originated by its **SolarCity** subsidiary.

Sole lead bookrunner **Credit Suisse** issued guidance of 200 to 215 basis points over interpolated swaps for the \$265 million senior 'A' class, while the yield on the \$75 million 'B' tranche is being guided at 7.75% to 8%. The 'A' and

'B' notes have weighted average lives of 9.83 years and seven years, respectively.

Those spreads are wide of where the last solar securitization, from **Mosaic**, was priced (PFR, 10/18). The Tesla deal is backed by leases and power purchase agreements tied to residential solar systems, whereas Mosaic's was backed by loans, which investors say are easier to underwrite and understand. Mosaic priced its offering at 185 bps [PAGE 10 »](#)

BBVA Rearranges Energy & Infra P.F. Group After Leader Heads to ING

Richard Metcalf

BBVA is shuffling several senior bankers within its global project finance team after its global head of energy project finance departed to take up a role at **ING Capital** in New York.

Gonzalo Ruiz de Angulo, who

was one of several survivors of a round of cuts to BBVA's New York-based project finance team in September of last year (PFR, 9/19/16), left the bank in July to become director of utilities, power and renew- [PAGE 11 »](#)

Sponsor Targets Q1 Close for PJM Gas-fired Project

Richard Metcalf

A developer is aiming to close debt financing for a 1 GW quasi-merchant gas-fired project in Michigan in the first quarter of next year.

The sponsor, **Indeck Energy**, is aiming to raise about half of the \$1 billion needed to build the Niles Energy Center project in the debt market, says **Bill Garth**, the company's vice president of finance in Buffalo [PAGE 5 »](#)

Lincoln Begins Marketing Texas Wind Duo

Richard Metcalf

Lincoln Clean Energy has hired a financial adviser to run a sale process for a pair of wind projects totaling 503 MW in Texas.

The company is looking to sell up to 100% of the cash equity in the 253 MW Amazon Wind Farm Texas in Scurry County and the 250 MW Willow Springs project in Haskell County.

Jeff Bezos, ceo [PAGE 6 »](#)

● D.C. BUZZ

Trade Panel Outlines Solar Import Remedy Options

The **U.S. International Trade Commission's** four sitting members have released three separate recommendations for temporarily restricting foreign imports of solar panels into the U.S. [PAGE 2 »](#)



ITC headquarters in Washington, D.C.



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● D.C. BUZZ

Trade Panel Outlines Solar Import Remedy Options

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Two of the four seated members issued individual recommendations, with two of their colleagues issuing a joint recommendation. Two seats on the six-person commission are vacant.

The panel found injury to the U.S. crystalline silicon solar cell industry in a Sept. 22 ruling after reviewing a petition brought by bankrupt solar manufacturers **Suni-va** and **SolarWorld** (PFR, 9/29).

Proposals now head to the **White House**, where President **Donald Trump** will need to make a decision on how to proceed before the end of January.

All of the recommendations are for a four-year "remedy period".

The commission's chairman, **Rhonda Schmittlein**, a Democrat appointed by President **Barack Obama**, has recommended a tariff rate of 10% on the first 500 MW of solar cells imported into the U.S., with a 30% tariff on all cells imported thereafter. Schmittlein also recommended a 35% tariff on solar modules. Both tariffs would be incrementally reduced over the four-year period under Schmittlein's plan.

Vice Chair **David Johanson**, a Republican appointed by Obama, and **Irving Williamson**, a Democrat appointed by President **George W. Bush**, issued a joint recommendation of 30% tariffs on imports of solar

cells in excess of 1 GW. Under their recommendation, the tariff rate would decrease by 5% each following year while the capacity benchmark of solar cells needed to trigger the tariff would increase by 200 MW annually.

Johanson and Williamson are also pitching a 30% first-year tariff for imports of solar modules which will decrease by 5% each following year.

Meredith Broadbent, a Republican commissioner appointed by Obama, recommended a cap on imports of both cells and modules that would begin at 8.9 GW and increase by 1.4 GW every year of the four-year period.

All of the proposals request that over a dozen countries with which the U.S. has free trade agreements be excluded from the remedy, including countries that are parties to the Central America Free Trade Agreement—Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua and the Dominican Republic. The commissioners have requested that Australia, Colombia, Israel, Jordan, Panama, Peru, Singapore and beneficiary countries under the Caribbean Basin Economic Recovery Act be excluded as well.

Both Johanson and Williamson's proposal and Broadbent's plan would exclude Canada as well, while Broadbent suggested Trump allocate "no less than 720 MW" to Mexico in the first year and increase the number by 115 MW each year. ■

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Do you have questions, comments or criticisms about a story that appeared in **PFR**? Should we be covering more or less of a given area? The staff of **PFR** is committed as ever to evolving with the markets and we welcome your feedback.

Feel free to contact **Richard Metcalf**, editor, at (212) 224-3259 or richard.metcalf@powerfinancerisk.com

GENERATION AUCTION & SALE CALENDAR ●

These are the current live generation asset sales and auctions, according to Power Finance and Risk's database.
A full listing of completed sales for the last 10 years is available at <http://www.powerfinancerisk.com/AuctionSalesData.html>

Generation Sale ■ DATABASE

Seller	Assets	Location	Adviser	Status/Comment
● Alterra Power Corp.	Portfolio (364 MW Hydro, Solar, Wind)	Canada, U.S.	National Bank Financial, Marathon Capital (seller), BMO Capital Markets (buyer)	Innergex is acquiring the portfolio as part of its purchase of the company (see story, page 7).
Apex Clean Energy	Portfolio (12 GW, Wind, Solar)	U.S., Canada	CohnReznick	A sale process for the developer has moved into a second round (PFR, 8/14).
ArcLight Capital Partners	Portfolio (1.6 GW Wind)	U.S.	BAML	ArcLight has put the portfolio, known as Leeward Renewable Energy, up for sale (PFR, 10/9).
ArcLight Capital Partners	New Covert (1,040 MW Gas)	Van Buren County, Mich.	BNP, Whitehall	ArcLight has mandated banks to execute a potential sale of the asset (PFR, 10/30).
Ares-EIF	Portfolio (1,918 MW Coal)	U.S.	Citi	Indications of interest were expected this summer (PFR, 7/3).
Ares-EIF, I Squared Capital	Oregon Clean Energy Center (869 MW Gas)	Lucas County, Ohio	Barclays, Credit Suisse	A sale process for the project is underway (PFR, 5/15).
● Ares-EIF, Highstar Capital	Linden (974.1 MW Gas)	Union County, N.J.		Two Japanese utilities are acquiring the project (see story, page 6).
Beal Bank	Gila River Units 1 and 2 (1.1 GW Gas)	Maricopa County, Ariz.		Salt River Project will acquire the units for \$330 million (PFR, 10/23).
Dayton Power & Light	Portfolio (973 MW Gas)	Midwestern U.S.		DPL is seeking a buyer for the assets (PFR, 9/11).
● Dynegy	Portfolio (26 GW Gas, Oil, Coal)	U.S.	Citi (seller), Credit Suisse (buyer)	Vistra will acquire Dynegy, including its generation assets (see story, page 7).
Edison International	SoCore Energy (160 MW DC Distributed Solar)	U.S.	Marathon Capital	The auction for the company is entering a second round (PFR, 10/30).
Energy Capital Partners	Wheelabrator Technologies (1.2 GW Biomass)	U.S., U.K.		ECP has put the company up for sale (PFR, 8/21).
First Solar	Unknown project (250 MW Solar)	Texas	HSBC	First Solar has put the project, said to have a corporate PPA, up for sale (PFR, 10/9).
GE Energy Financial Services	Fairview (1,050 MW Gas, 25%)	Jackson County, Pa.	Citi	GE EFS is marketing its stake in the project (PFR, 9/5).
Infinity Renewables	Portfolio (6.6 GW Wind, Solar)	U.S.	CIBC	The company is for sale (PFR, 6/5).
Innovative Solar Systems	Portfolio (460 MW Solar)	Texas		The company is seeking a buyer for the three-project portfolio (PFR, 10/9).
Kenon Holdings	IC Power (3,894 MW Gas, Hydro, Oil, Wind)	Latin America, Caribbean, Israel		Kenon has entered negotiations to sell the subsidiary (PFR, 7/31).
● Lincoln Clean Energy	Amazon (253 MW Wind)	Scurry County, Texas	Whitehall & Co.	Whitehall is running a sale for the assets (see story, page 1).
	Willow Springs (250 MW Wind)	Haskell County, Texas		
LS Power	Carville (501 MW Gas)	St. Gabriel, La.	RBC Capital Markets	LS Power has hired RBC to sell the merchant facilities (PFR, 8/14).
	Hog Bayou (237 MW Gas)	Mobile, Ala.		
Morgan Stanley	NaturEner USA (399 MW Wind)	Montana	Morgan Stanley	Morgan Stanley is selling NaturEner, which owns development wind assets in Alberta as well as the 399 MW operational wind portfolio in Montana (PFR, 5/15).
● NextEra Energy Resources	Portfolio (691 MW Wind, Solar)	California, North Dakota, Texas		NextEra Energy Resources is dropping a portfolio of assets into NextEra Energy Partners (see story, page 8).
Pacific Gas & Electric	DeSabra (26.7 MW Hydro)	Butte Creek and West Branch Feather River, California	Bodington & Co.	Bodington is running an auction for the assets (PFR, 9/25).
	Miocene (2.9 MW Hydro)			
	Mustang (100 MW Solar)	Kings County, Calif.		
Renova Energia	Portfolio	Latin America		A period of exclusive negotiations with Brookfield Asset Management has expired (PFR, 10/23).
● Southern Power	Portfolio (1,760 MW Solar)	U.S.	Citi	Southern Power is planning to sell up to one-third of its solar portfolio (see story, page 8).
TerraForm Power, 51%	Portfolio (2.6 GW Solar, Wind)	U.S.	Morgan Stanley, Centerview Partners (seller)	Brookfield Asset Management has closed its acquisition of SunEdison's stake in the yield company (PFR, 10/23).
● Tradewind Energy	North English (340 MW Wind)	Poweshiek County, Iowa		MidAmerican Energy Co. is acquiring the project (see story, page 8).
TransCanada Corp.	Portfolio (76 MW Solar)	Ontario	Scotiabank (seller)	Axiom Infrastructure is acquiring the assets (PFR, 10/30).

● New or updated listing

The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed.

To report updates or provide additional information on the status of financings, please call Fotios Tsarouhis at (212) 224 3294 or e-mail fotios.tsarouhis@powerfinancerisk.com

PROJECT FINANCE

Deal Book is a matrix of energy project finance deals that Power Finance & Risk is tracking in the energy sector. A full listing of deals for the last several years is available at <http://www.powerfinancerisk.com/Data.html>

Live Deals: Americas

Sponsor	Project	Location	Lead(s)	Deal Type	Loan Amount	Tenor	Notes
Advanced Power	South Field (1.1 GW Gas)	Columbiana County, Ohio	GE EFS	Debt	TBA	TBA	GE EFS is left lead on the debt raise. Other joint lead arrangers will be selected later this year (PFR, 5/1).
American Power Ventures	Renaissance (1 GW Gas)	Greene County, Pa.	Fieldstone (adviser)	Debt, Equity	\$900M		Fieldstone Private Capital Group is raising debt and equity for the project (PFR, 4/17).
Ares-EIF, Highstar Capital	Linden (974.1 MW Gas)	Union County, N.J.	Morgan Stanley	Term Loan B	\$946.1M		The loan was repriced at 325 bps over Libor (see story, page 10)
Brookfield Renewable	Erie Boulevard (872 MW Hydro)	New York, Pennsylvania, Maryland, West Virginia	Citi, Scotia	Private Placement	\$305M	13-yr	Bids from investors were due on Oct. 16 for the deal, which refinances a 12-year note issued in 2005 (PFR, 10/16).
The Carlyle Group	Nautilus Power (1.75 GW Gas)	U.S.	Morgan Stanley, Credit Suisse, Goldman Sachs	Term Loan B	\$573.6M	TBA	The loan was repriced at 425 bps over Libor (see story, page 10)
Centrais Eléctricas de Sergipe	Porto de Sergipe (1.5 GW LNG-to-power)	Brazil	IFC	Debt	\$200M		The International Finance Corp. is considering financing the project (PFR, 10/23).
Clean Energy Future	Trumbull (940 MW Gas)	Trumbull County, Ohio	BNP Paribas (financial adviser)	Debt	TBA		Deal watchers have tipped the Trumbull project to reach financial close before the end of 2017 (PFR, 9/11).
				Equity	TBA		
EIG Global Energy Partners	Cerro Dominador (210 MW Solar)	Antofagasta, Chile	TBA	Debt	\$700-800M		The sponsor plans to raise between \$700 million and \$800 million in bank debt (PFR, 9/18).
Enel Brasil	Volta Grande (380 MW Hydro)	Rio Grande, Brazil	TBA	Bridge loan	~\$295M		Enel is seeking a bridge loan to a potential capital markets take-out (PFR, 10/9).
Indeck Energy	Niles (1 GW Gas)	Niles, Mich.	Whitehall & Co. (adviser)	Debt	\$500M		The sponsor aims to close debt financing in the first quarter of next year (see story, page 1).
LNG Group Panama, Gunvor, Gu Xin Group	Telfers (656 MW Gas)	Panama	Société Générale (adviser)	Mini-perm	\$661M	7-yr	The sponsors of the LNG-to-power project were aiming to close the debt financing by the end of September (PFR, 9/18).
				Letter of Credit Facility	\$75M		
New Energy Solar (Walsh & Co.)	Golden Fields I (54 MW Solar)	Kern County, Calif.	KeyBanc Capital Markets	Private Placement	\$62.5M	24-yr	The projects are contracted under PPAs expiring in 2036 and 2041, and the notes have an average life of 13.2 years (PFR, 10/16).
	Stanford (54 MW Solar)			Letter of Credit Facility	\$21.5M		
NTE Energy	Reidsville (500 MW Gas)	Rockingham County, N.C.	TBA	Debt	\$595M		The sponsor took proposals from banks on Oct. 6 (PFR, 10/16).
Panda Power Funds	Mattawoman (990 MW Gas)	Prince George's County, Md.	BAML, BNP Paribas, Investec, NH Financial Group	Debt, Equity	\$500M		Bank of America Merrill Lynch has joined the lender group (PFR, 10/30).
Phoenix Energy	Portfolio (15 MW Biomass)	California	Karbne (adviser)	Equity	\$100M		Karbne is working with Phoenix to find an equity investor (PFR, 10/30).
Powin Energy	Stratford ESS (8.8 MW/40.8 MWh Battery)	Ontario	Brookfield	Debt	C\$5.5M (\$4.3M)	C+3-yr	Brookfield Asset Management is financing the project's construction (PFR, 10/30).
Quantum Utility Generation	Moundsville (643 MW Gas)	Marshall County, W.Va.	TBA	Debt	TBA		Quantum could launch a debt financing for the project this year (PFR, 2/6).
			BNP Paribas	Equity			
Silicon Ranch Corp.	Portfolio (200 MW Solar)	Georgia	TBA	Debt	TBA		The sponsor plans to finance and build the four projects in the portfolio over the next four years (PFR, 9/18).
			TBA	Tax Equity	TBA		
Sunrun	Portfolio (Resi)	U.S.	TBA	Debt	\$303M	7-yr	The back-leveraged debt is secured on cash flows from leases and PPAs (PFR, 10/30).
True Green Capital	Portfolio (Distributed Solar)	U.S.	TBA	Debt	\$700M		True Green plans to raise \$700 million of tax equity and debt (PFR, 10/23).
			TBA	Tax Equity			
UKA Group	Portfolio (400 MW Wind)	U.S.	TBA	Debt, tax equity	TBA	TBA	The Germany-based developer is seeking debt and tax equity for its first U.S. assets (PFR, 10/30).
X-Elio	Xoxocotla (70 MW Solar), Guanajuato (60 MW Solar)	Xoxocotla and Los Rodríguez, Mexico	TBA	Development Bank Debt	\$87.35M	20-yr	X-Elio has requested proposals for debt financings for \$128.6 million worth of projects, including Xoxocotla and Guanajuato (PFR, 10/23).
			TBA	Commercial Debt		16-yr	

New or updated listing

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Sponsor Targets Q1 Close for PJM Gas-fired Project

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Grove, Ill.

Located in the city of Niles, the project is expected to be financed on the basis of a heat rate call option hedge, the terms of which will be finalized nearer to the time.

Indeck hired **Whitehall & Co.** to advise on the financing for

the project in 2015.

Mark Halpin, a director at Whitehall in New York, is leading on the deal. "It's on track for the first quarter," he said, without providing further details.

The project has an interconnection agreement with **AEP Indiana Michigan Transmission Co.** and a scheduled commercial

operation date of April 2020.

Capacity cleared at \$76.53/MW-day in the AEP zone of PJM in the latest auction, for delivery year 2020/2021, the results of which were announced in May (PFR, 5/24).

Developers with gas-fired projects in the queue in PJM are hoping that older units in the region,

and coal-fired plants in particular, continue to retire despite recent initiatives launched by the administration of President **Donald Trump** that appear to be aimed at keeping them online.

"Just when you think they're going to retire, someone throws them a lifeline," says a market participant. ■

Peru Grants Colombian Co. Dual Transmission Contracts

Colombian state-owned holding company **Interconexión Eléctrica** has beaten competition from four other bidders to win two contracts to build transmission lines in Peru that will require an investment of \$272 million.

Interconexión Eléctrica will be responsible for the design, financing, construction, operation and management of the 500 kV Mantaro-Nueva Yanango-Carapongo Link and the 500 kV Nueva Yanango-Nueva Huánuco Link projects, as well as substations for both lines.

The Mantaro to Carapongo project will require a \$149.6 million investment, while the Nueva Yanango to Nueva Huánuco project is expected to cost \$122.4 million.

ProInversion, Peru's state agency to promote private investment, awarded the contracts, noting in a statement that the winning bid offered an economic proposal that would cost 50% less than the maximum amount permitted.

The concessions cover a construction period of 46 months and an operation and maintenance period of 30 years from the signing of the contracts.

The other bidders were:

- a consortium of Italy's **Terna Plus** and Spain's **Cobra Instalaciones y Servicios**,
- Spain's **Red Eléctrica Internacional**,
- China's **CSG-PowerChina** consortium and

■ Peru's own **Conelsur**.

The Peruvian power sector has been on international financiers' radars in recent months, with **Fenix Power Peru** placing a debut \$340 million 10-year bond in September (PFR 09/12) and Peru-based Latin American power producer **Inkia Energy** marketing a 10-year bond to buy back \$450 million of debt last week (see story, page 11).

Peru has long-term foreign currency ratings of A3 from **Moody's Investors Service** and BBB+ from **S&P Global Ratings** and **Fitch Ratings**, and commercial banks such as **BBVA** have been involved in recent transmission line financings in the country. ■

#PowerTweets

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Jeff Bezos @JeffBezos Oct 19
Fun day christening Amazon's latest wind farm.
#RenewableEnergy

CBS News @CBSNews Nov 2
Secretary of Energy Rick Perry says fossil fuels can help prevent sexual assault by keeping the lights on
[cbsn.ws/2gX1FoR](https://www.cbsnews.com/news/energy-secretary-keeps-lights-on/)

Richard Metcalf @richmetcalf Oct 25
Whitefish got Puerto Rico contract by being "the first to show up" & because it "didn't ask for an advance payment". [nyti.ms/2h7ja6m](https://www.nytimes.com/2017/10/25/us/politics/whitefish-ports-secured-puerto-rico-contract.html)

Holly Fletcher @hollyfletcher Nov 2
Every so often I get an itch for it to be my week to do the Alternating Current for @PowerFinRisk.

Lucas Bifera @airlucas Nov 2
Energy industry on notice that #ESG principles taking root w/ active fund managers too, climate metrics top focus via @GoldmanSachs #GSSF1

Donald J. Trump @realDonaldTrump Nov 3
Great Tax Cut rollout today. The lobbyists are storming Capital Hill, but the Republicans will hold strong and do what is right for America!

● MERGERS & ACQUISITIONS

Lincoln Begins Marketing Texas Wind Duo

◀ FROM PAGE 1

of **Amazon**, christened the Scurry County project earlier this year by smashing a bottle on one of the turbines, and it reached full commercial operations on July 14. The Willow Springs project is in commissioning, with commercial operations due to begin before the end of the year.

Whitehall & Co. is running the sale and distributed teasers to potential investors two weeks ago, a deal watcher tells *PFR*.

NON-UTILITY PPA

The Amazon Wind Farm Texas is the fifth and largest U.S. renewable project to be supported by power purchase agreements signed with **Amazon** (PFR, 9/26/16).

The online commerce giant will buy 90% of the project's output under a long-term contract. The balance of the project's capacity is contracted to an undisclosed entity.

The \$360 million project was financed about a year ago with a construction loan arranged by **MUFG** and **Bank of America**

Merrill Lynch (PFR, 10/3/16).

The loan bridged to a tax equity investment by BAML and **GE Energy Financial Services**, whose parent, **General Electric**, provided the turbines for both of the projects being marketed by Lincoln.

13-YEAR HEDGE

BAML has also been heavily involved in the financing of the Willow Springs project, which has a 13-year fixed price physical power hedge with Merrill Lynch Commodities.

BAML and **Rabobank** arranged a construction and term loan for the \$330 million project earlier this year, and BAML is also one of two tax equity investors in the project, again alongside GE EFS (PFR, 4/4/17).

About 90% of the whole 503 MW portfolio's output is contracted through 2022 and about 70% continues to be under contract to the end of the life of the Merrill Lynch power hedge in 2030, according to the teas-

er, implying that the Amazon offtake is split into a five-year and a 13-year portion.

Both of the projects are located in the ERCOT West region, outside of the constrained Texas panhandle, notes the teaser, adding that the two projects are forecast to produce \$44 million of revenue in 2018.

Lincoln, a portfolio company of **I Squared Capital**, is aiming to close financing for a further 725 MW of projects in the Midwest and Texas by the end of next year.

A call to **Declan Flanagan**, ceo of Lincoln in Chicago, was not returned by press time. An official at Whitehall in New York declined to comment. ■

FAST FACT

More than 352 MW

More than 70% of the capacity of the two projects, representing about 352 MW, is contracted through 2022, according to the teaser.

Japanese Investors to Acquire Linden Stake

An established joint venture between two Japanese utility companies is acquiring a 50% equity interest in the six-unit Linden Cogeneration gas-fired project in Union County, N.J.

Ares-EIF and **Highstar Capital** are each selling 25% of the 974.1 MW facility to the jointly-owned investment vehicle, **JERA Co.**, according to an Oct. 27 filing with the U.S. **Federal Energy Regulatory Commission**. The two private equity firms own 50% of the project each.

Based in Tokyo, JERA is half-owned by **Chubu Electric Power Co.** and half by a subsidiary of **Tokyo Electric Power Co.** called **TEPCO Fuel & Power**.

The J.V. was the largest equity investor in **Advanced Power's**

1.1 GW Cricket Valley Energy Center combined-cycle gas-fired project in Dover, N.Y., which reached financial close on Jan. 24 (PFR, 1/24, PFR, 1/13).

The Linden Cogen project's \$946.1 million term loan B was repriced two weeks ago. **Morgan Stanley** was the sole bookrunner on the deal, which cut the margin on the loan from 425 basis points over Libor to 325 bps (see story, page 10).

OFF CONTRACT

Five units of the Linden facility totaling 761.6 MW became merchant earlier this year when their power purchase agreement with **Consolidated Edison Company of New York** expired on April 30. The five units sell their output into **New York**

ISO. EDF Energy Services is the plant's energy manager.

Unit 6, which has a capacity of 212.5 MW and interconnects with **PJM Interconnection**, sells its output to **Phillips 66 Co.**'s nearby Bayway oil refinery under a contract that expires in 2032. Excess capacity from Unit 6 is sold in the PJM market, according to the filing.

Moody's Investors Service, which rates the project's term loan B, factored the looming expiration date of the ConEd PPA into its Ba3 rating in June 2016, noting at the time that the contract was "unlikely to be renewed".

The report, which was published on the occasion of a \$1.125 billion refinancing of the loan (PFR, 6/16/16), cited the project's

"location within a highly constrained load pocket, strong historical operating performance and long-dated, albeit fairly modest contracted revenue stream" as its main credit attributes.

However, Moody's capped the rating at Ba3 in part due to the facility's reliance on merchant markets.

The term loan B also has a BB rating from **S&P Global Ratings**, which the rating agency affirmed on June 16.

Representatives at Ares-EIF and Highstar Capital's parent, **Oaktree Capital**, in New York did not immediately respond to inquiries.

Officials at JERA in Tokyo could not immediately be reached for comment. ■

MERGERS & ACQUISITIONS ●

Vistra Reveals Dynegy Acquisition Plan

Vistra Energy has entered into an agreement to acquire Dynegy through an all-stock transaction.

The acquisition of Houston-based Dynegy, which owns a 26 GW portfolio of mostly gas-fired assets, would increase the total size of Vistra's fleet to 40 GW.

Both companies' boards have voted to greenlight the transaction and the deal is expected to close in the second quarter of 2018, the companies said in a joint statement issued on Oct. 30.

The deal will not require refinancing of either company's debt but "preserves flexibility for opportunistic refinancing" in the future, according to the statement.

Under the terms of the deal, Dynegy shareholders will receive

0.652 shares of Vistra for every Dynegy share. Based on Vistra's closing share price of \$20.30 on Oct. 27, the deal values Dynegy at \$13.24 a share.

Dynegy stock, which trades on the **New York Stock Exchange**, leaped about 20% on Oct. 25 when the *Wall Street Journal* reported that the companies were in advanced talks to merge, and closed at \$11.18 on Oct. 27.

Should Dynegy and Vistra's shareholders approve the deal, the Dynegy shareholders will own 21% of the merged company, while Vistra's will own the remaining 79%.

The deal will also need to be okayed by regulators including the **Federal Trade Commission**, the **Federal Energy Regulatory**

Commission and the **Public Utilities Commission of Texas**, but these are not likely to be a problem, according to an analyst report from **RBC Capital Markets**.

"We do not see any regulatory challenges to the deal," wrote RBC analyst **Shelby Tucker** in the note, published on the day of the announcement. "Vistra plus Dynegy minus retirements will be less than 20% of the capacity in **ERCOT** and will not require any divestitures."

Vistra's recent announcements that it plans to retire three Texas coal-fired plants totaling 4.2 GW prompted talk of M&A and financing activity in the state at the **Platts** Financing U.S. Power conference in New York two

weeks ago (PFR, 10/27).

Gas-fired assets make up more than 60% of Dynegy's 12-state portfolio, 84% of which is located in three markets: **ERCOT**, **PJM Interconnection** and **ISO New England**.

Citigroup is acting as Vistra's financial adviser and **Credit Suisse** as the buyer's capital markets adviser. Law firm **Simpson Thacher & Bartlett** is also advising Vistra.

PJT Partners and **Morgan Stanley**, meanwhile, are advising Dynegy, while **Skadden, Arps, Slate, Meagher & Flom** is providing legal counsel.

Three of Dynegy's directors will be added to Vistra's eight-member board when the transaction closes. ■

Innergex Offers Big Premium for Alterra

Innergex Renewable Energy has offered to acquire **Alterra Power Corp.**, including its 364 MW operational renewable project portfolio, for a total consideration of \$1.1 billion, including the assumption of the target's debt.

The purchase price, \$8.25 per share to be paid in cash and Innergex stock, represents a 20% premium over Alterra's 20-day weighted average share price.

"We believe the premium valuation implies that significant value has been attributed to Alterra's development pipeline," wrote analysts at **RBC Capital Markets** in a note on Oct. 31.

Besides its operational portfolio, which comprises stakes in wind, hydro, and solar projects in the U.S. and Canada and two geothermal plants in Iceland, Alterra has stakes representing 118 MW in three under-construction projects and 686 MW of projects identified as in "advanced-stage" development.

The sponsor owns a further 490 MW of U.S. wind projects that have been qualified for the production tax credit.

Innergex has obtained a \$150 million five-year subordinated, unsecured loan from **Caisse de dépôt et placement du Québec** to fund the cash component of the deal.

The buyer has also negotiated an increase in the size of its existing credit facility with two Canadian banks to insure it has sufficient liquidity to fund the development of its expanded development pipeline, assuming the transaction closes.

"HALLOWEEN TREAT"

At least two-thirds of Alterra's shareholders will need to approve the deal at a special meeting in December, but the RBC analysts expect them to accept the offer, describing it as a "Halloween treat" for them.

Ross Beaty, executive chairman of Alterra, who holds a roughly 31% stake in the company, is expected to tender all of his Alterra shares for Innergex stock.

"This is an excellent transaction for Alterra shareholders," Beaty said in a statement. "I look forward to tendering my Alterra shares into Innergex and remaining a significant

shareholder for many years to come."

The transaction also requires court and regulatory approvals in the U.S. and Canada and third-party consents.

National Bank Financial and **Marathon Capital** are advising Alterra on the deal and **BMO Capital Markets** is advising Innergex.

Raymond James is advising a special committee comprising independent directors of Alterra that approved the deal and recommended it to Alterra's shareholders.

The law firms advising on the deal are **Borden Ladner Gervais** (target), **McCarthy Tétrault** (buyer) and **Blake, Cassels & Graydon** (special committee). ■

FAST FACT

\$8.25

Innergex is paying \$8.25 a share to buy Alterra, representing a 20% premium over the target's 20-day average share price.

● MERGERS & ACQUISITIONS

NextEra Preps Convertible-funded Renewables Dropdown

NextEra Energy Resources is dropping down a 691 MW contracted renewables portfolio comprising three wind projects and a stake in a solar asset into its yield company, **NextEra Energy Partners**.

The yieldco will pay \$812 million for the assets and assume approximately \$459 million in tax equity liabilities, under the terms of the recently agreed deal. The purchase price also considers \$268 million of non-recourse debt associated with the Desert Sunlight solar project, according to a NextEra Energy Partners investor presentation.

A portion of NextEra Energy Partners' acquisition of the portfolio will be funded with the proceeds from an issuance of convertible preferred units.

The wind projects are the 149.7 MW Brady I and 149 MW Brady II wind projects in Stark and Hettinger counties, N.D., and the 249.7-MW Javelina I wind facility in Webb County, Texas.

Both Brady projects have

30-year contracts with **Basin Electric Power Cooperative**, according to a filing with the U.S. **Federal Energy Regulatory Commission**. **Bank of America Merrill Lynch** and **Bank of New York Mellon** own the tax equity associated with the Brady projects (PFR, 10/5/16).

The Javelina project sells its output to the **Dow Chemical Co.** and other offtakers under contracts with a weighted average life of 16 years from its 2015 commercial operations date, according to a the investor presentation and data compiled by the **American Wind Energy Association**.

The solar asset included in the dropdown is a 25.9% stake in the 550 MW Desert Sunlight solar project in Riverside County, Calif.

Desert Sunlight has a 25-year PPA with **Pacific Gas & Electric** for 300 MW of its output. The balance of its capacity is sold to **Southern California Edison** under a 20-year contract.

The dropdown is expected to close before the end of the year. ■

Berkshire Unit to Buy Iowa Wind Project

A **Berkshire Hathaway Energy** subsidiary is acquiring a wind asset that **Tradewind Energy** is constructing in Iowa.

MidAmerican Energy Co. will purchase the 340 MW North English project in Poweshiek County, from Lenexa, Kan.-based Tradewind, a subsidiary of Italian utility company **Enel**.

The facility, which is being constructed approximately 60 miles outside the state capital of Des Moines in the southeastern part of the state, will cost approxi-

mately \$500 million to construct, according to a statement issued by Tradewind on Nov. 1.

The project does not have a power purchase agreement in place, but anticipates selling its output to a regional utility, according to Tradewind's website.

Vestas is supplying the project's turbines.

Representatives of Tradewind in Kansas City, Mo., and Berkshire Hathaway in Des Moines did not immediately respond to inquiries. ■

Southern Unit Plots Solar Sale

Southern Power is planning to sell an up-to-one-third stake in the 27-project solar portfolio it has built up through acquisitions over the past five years.

The **Southern Co.** subsidiary's interests in the projects represent 1,760 MW of capacity, all of which is contracted under long-term power purchase agreements with various utilities.

Southern has hired **Citigroup** as financial adviser and expects to launch the sale process before the end of the year with a view to closing a potential transaction in mid-2018.

"We believe this portfolio has tremendous value in the market, considering the quality of long-dated contracts tied to the underlying assets," said **Art Beattie**, Southern's executive vice president and

cfo, on the company's third quarter earnings call on Nov. 1.

The projects' offtakers include **Southern California Edison**, **San Diego Gas & Electric Co.**, **Austin Energy** and Southern Power sister company **Georgia Power**.

Southern's president and ceo, **Thomas Fanning**, would not be drawn by analysts on how much the company expected the stake to fetch. "We're going to let the market dictate what prices are," he said.

The six-state portfolio is almost entirely the result of a series of acquisitions, starting in 2012, from developers including **SunPower**, **First Solar**, **RES America Developments**, **Cypress Creek Renewables** and **Recurrent Energy**. ■

Fund Reveals Solar Price Tag

APG Asset Management, a subsidiary of Dutch pension manager **Stichting Pensioenfonds ABP**, announced last week that it has invested approximately €330 million (\$384 million) of equity into a three-project portfolio in the western U.S.

The Amsterdam-based pension vehicle owns an indirect 49.6% interest in CD Clean Energy and Infrastructure V, the **Capital Dynamics**-managed fund that acquired the projects this year.

The portfolio comprises the 328 MW Mount Signal 3 project in Calexico, Calif., the 280 MW California Flats project in Monterey County, Calif., and the 250 MW Moapa project in Clark County, Nev.

The **California State Teachers' Retirement System** owns an identical shareholding in the fund, while Capital Dynamics itself holds the remaining 0.8%.

The fund acquired the Moapa and California Flats projects from **First Solar** and the Mount Signal 3 project from 8minutenergy Renewables in three transactions earlier this year (PFR, 1/25, PFR, 8/22, PFR, 7/11).

GE Energy Financial Services and **Goldman Sachs** have invested tax equity in Moapa, which has a 25-year PPA with the **Los Angeles Department of Water and Power**.

California Flats, whose first 130 MW phase is set for completion late this year, is contracted under a 25-year power purchase agreement with **Apple**. The project's second 150 MW phase, which is due to be complete by the end of 2018, has a 25-year PPA with **Pacific Gas & Electric**.

Mount Signal 3 has a long-term PPA with **Southern California Edison** and is due online next year. ■

MERGERS & ACQUISITIONS ●

Algonquin Partners with Abengoa, Moves to Buy Yieldco Stake

Algonquin Power & Utilities Corp. is forming a joint venture with **Abengoa** as it moves to acquire the bulk of the Spanish conglomerate's stake in yield company **Atlantica Yield**.

Algonquin has agreed to buy a 25% stake in Atlantica—more than half of Abengoa's 41.5% interest—for about \$608 million.

Abengoa will use proceeds of the sale, one of several in recent months, to pay down debt.

Gonzalo Urquijo, Abengoa's executive chairman, called the deal "a key milestone for the restructuring" of the company and a step toward the normalization of Abengoa's financial situation, in a statement. The Seville-based company entered restructuring talks with its creditors in late 2015 (PFR, 12/1/15).

The purchase price comprises an initial payment of \$24.25 a share and a contingent payment of up to \$0.60 a share, payable two years after the closing of the acquisition.

Algonquin plans to finance the deal partly through a \$500 million common stock offering. The Canadian utility holding company, rated BBB by both **S&P Global Ratings** and **DBRS**, will finance the rest of the purchase with either debt or a preferred share issuance.

Algonquin has also secured the right to acquire the rest of Abengoa's stake at the same price within 60 days of the closing of the initial acquisition.

NEW MARKETS FOR ALGONQUIN

In a parallel deal, Abengoa and Algonquin are forming a joint venture that will focus on the development of clean energy and water infrastructure globally.

The J.V., **Abengoa-Algonquin Global Energy Solutions**, will prioritize the completion of a pipeline of near-term construction projects, including those of Abengoa, which has an expected cost of \$300 million.

The joint venture will have a preferential right for all projects developed by Algonquin and will examine opportunities in new technologies like solar storage, according a statement issued by Abengoa.

The investment in Atlantica and the joint venture were described as "first steps" in Algonquin's planned expansion outside

of North American markets by the utility's ceo, **Ian Robertson**, in a statement issued on Nov. 2.

Atlantica, which used to be called **Abengoa Yield** but was rebranded in early 2016 as it sought to distance itself from its financially troubled sponsor (PFR, 1/13/16), owns a 21-project portfolio totaling 1.7 GW and approximately 1,100 miles of transmission lines, as well as two desalination plants. The assets are spread across the Americas, Europe and Africa.

Among the assets is a 12.5% stake in the 114-mile, 3.2 GW Ten West Link transmission line in California and Arizona that the yieldco agreed to acquire from **Starwood Energy Group Global** earlier this year (PFR, 2/28).

All of Atlantica's generation assets are contracted, with an average offtake life of 21 years as of the beginning of 2017.

SALE PROCESS

Abengoa hired **Lazard**, **CaixaBank** and **Santander** to run a two-round auction process for its stake in the yieldco earlier this year (PFR, 5/5).

Algonquin participated in the first round, but not the second, according to a deal watcher, who adds that the auction process did not result directly in a sale agreement, but that Algonquin and Abengoa hammered out a deal subsequently.

Raymond James is acting as Algonquin's

lead financial adviser and **Scotia Capital** is also advising the company.

The potential deal was described as "positive [for Algonquin] from a value accretion perspective," by **RBC Dominion Securities** analysts **Nelson Ng** and **Trevor Bryan** in a note circulated July. Algonquin had previously attempted to expand into Europe, the analysts noted, while warning that investors "will be more cautious on assets in countries such as Algeria and Uruguay".

No shareholder approvals are required for the acquisition, but Abengoa's creditors must sign off on the deal, which the companies expect to close in the first quarter of 2018.

Herbert Smith Freehills is Abengoa's legal adviser, while Algonquin is working with **Husch Blackwell** and **Pinsent Masons**.

Other recent divestitures by Abengoa as it works through its restructuring process have included the sale of most of its interest in the 907 MW Norte III combined-cycle gas-fired project in Mexico to **Macquarie Capital** and **Techint Engineering & Construction** in September (PFR, 9/6). Abengoa retains a small stake in the project which it plans to sell in the near future (PFR, 9/12).

In the same month, Brazil's **Ministry of Mines and Energy** canceled nine transmission line licenses held by Abengoa (PFR, 9/26). The company stopped construction on the projects in 2015 as it headed toward bankruptcy. The company is liable for fines for failing to complete construction, Brazil's official government gazette, *Diário Oficial da União*, said at the time. ■

Atlantica Yield Stock Price, Oct. 27 to Nov. 2



Source: Nasdaq

● STRATEGIES

Guidance Issued for Tesla Solar ABS Deal

◀ FROM PAGE 1

over swaps for the senior class.

“Traditionally investors have been paid more [for lease and PPA deals],” said a solar energy finance adviser speaking about the Tesla transaction. “A big pool of loans is just easier to understand.”

Tesla’s deal was expected to be priced on Nov. 2.

The preference investors express for solar loans when bidding has been reflected in the kinds of deals offered in the solar securitization market this year. Of the six solar ABS transactions to be priced in 2017, the Tesla deal last week was only the second to be backed by leases and PPAs. **Sunnova** priced the last

lease and PPA offering in April, selling the senior bonds at a 4.95% yield (PFR, 4/14).

Another solar industry observer highlighted the size of the Tesla deal—\$340 million—com-

“The bookrunners are confident that there is demand there”

pared to other deals. At \$265 million, the ‘A’ tranche alone is larger than the whole Sunnova offering.

“It speaks to the size and scale of the SolarCity program,” said a buy-side source. “The

bookrunners are confident that there is demand there despite the slowdown in solar ABS origination.”

The source added, though, that some solar capital markets participants are concerned that Tesla will not prioritize the SolarCity business as it looks to catch up in the development of its Model 3 sedan, which is behind schedule in production. The company announced a wave of layoffs, from within both the Tesla and SolarCity units, in September, letting go of 205 SolarCity workers from its Roseville, Calif., office. In total, as many as 1,200 Tesla and SolarCity employees have been laid off, according to published reports. Tesla acquired SolarCity in November 2016. ■

Power Borrowers Plunder Hot Term Loan B Market

Two fossil fuel-fired generators repriced loans and **TerraForm Power** set out to refinance its debt last week amid borrower-friendly conditions in the leveraged finance market.

Morgan Stanley was left lead on the two repricings, for the Linden Cogeneration gas-fired project in New Jersey and **The Carlyle Group**’s Nautilus Power portfolio, while **RBC Capital Markets** is arranging the \$300 million term loan B for TerraForm Power.

The deals are the latest in a wave of repricings that have taken place this year as borrowers have chipped away at their coupons while investor demand for leveraged loans, including those from the power sector, has remained strong.

Market conditions are such that one issuer, **Atlantic Power Corp.**, was able to reprice the same loan twice this year, cutting the margin by 150 basis points in total (PFR, 10/11).

The strength of the economy and earnings against a backdrop of stable oil prices and a better global macro environment has also had a squeezing effect on pricing, note analysts at **Bank of America Merrill Lynch** in a recent research report, adding that there could be further to go in 2018.

“In our opinion, this credit cycle has some more steam left, and consequently, defaults should head lower and spreads tighter next year,” write the analysts.

The \$946.1 million term loan B backed by **Ares-EIF** and **Highstar Capital**’s 974.1 MW Linden facility in Union County, N.J., was repriced at 325 basis points over Libor, a 100 bp reduction, and sold at par on Oct. 25.

Price talk on the repricing had been between 300 bps and 325 bps. The term loan B, initially issued in June 2016, matures in 2023 and has Ba3 and BB ratings from **Moody’s Investors Ser-**

vice and **S&P Global Ratings** (PFR, 6/16/16).

Japanese joint venture **JERA Co.** is in the process acquiring a 50% stake in the project (see story, page 6).

Carlyle achieved a more modest reduction on the \$573.6 million term loan B for Nautilus Power. The deal, originally priced at 450 bps in May, was repriced at 425 bps, the wide end of price talk, on Nov. 2.

Credit Suisse and **Goldman Sachs** were bookrunners alongside Morgan Stanley on the Nautilus deal.

The loan, which matures in 2024, originally refinanced the approximately 1.75 GW gas-fired portfolio, previously known as Essential Power, after Carlyle acquired it from **IFM Investors** in 2016 through its Carlyle Power Partners II fund. Morgan Stanley also led on the initial deal (PFR, 2/2/16).

Moody’s and S&P rate the Nautilus loan B1 and B+, respectively.

Meanwhile, pricing has flexed down from initial price talk of 325 bps to 275 bps on TerraForm Power’s loan.

The former **SunEdison** yieldco, which was acquired by **Brookfield Asset Management** earlier this month (PFR, 10/17), will use the proceeds to pay down a non-recourse term loan signed in December 2015.

S&P Global Ratings upgraded TerraForm Power’s debt by three notches on Oct. 17, following the closing of Brookfield’s acquisition of the yieldco, from B- to BB- (PFR, 10/17). Moody’s followed suit a week later, upgrading the loan from B3 to B1 on Oct. 24.

Representatives of Ares-EIF, Highstar parent **Oaktree Capital**, and Morgan Stanley in New York and The Carlyle Group in Washington, D.C., did not immediately respond to inquiries. A spokesperson for Brookfield in Toronto referred inquiries to TerraForm Power and a representative of the yieldco in Bethesda, Md., did not respond to a request for comment. Officials at Morgan Stanley, RBC, Credit Suisse and Goldman Sachs in New York either could not be reached by press time or declined to comment. ■

PEOPLE & FIRMS ●

BBVA Rearranges Energy & Infra P.F. Group After Leader Heads to ING

◀ FROM PAGE 1

ables in the Americas at ING, according to his **LinkedIn** profile.

Ines Serrao, who was vice president in project finance at BBVA, moved to ING along with Ruiz de Angulo and has been a v.p. in his group since July.

Last year's downsizing at BBVA's New York office was the result of a business review of its corporate and investment banking division in the U.S.

The headcount across the firm's offices in New York, Houston and Dallas was cut by 35

following the review. Several bankers, including **Edmundo Lujan**, executive director for Latin America project finance, have been relocated to Madrid.

BBVA has selected **Borja Sáez de Montagut**, the bank's Madrid-based head of EMEA and Asia project finance, to replace Ruiz de Angulo, says a spokesperson for the bank in the Spanish capital. **Luis Miguel Palancar**, head of project finance in Spain, will take over as EMEA and Asia project finance chief.

Mikel Peña, the firm's head of global infrastructure project finance in Madrid, will meanwhile focus on opportunities in Mexico, South America and the U.S. when he takes over from **Miguel Ángel Fernandez Abad** as head of Americas project finance. Peña will remain in Madrid.

Fernandez Abad has shifted into a new position in BBVA's portfolio management team.

A spokesperson for ING in New York confirmed the arrival of the two bankers from BBVA but declined to comment further. ■

STRATEGIES ●

Inkia Energy Hits Road for New Bond

Latin American generator **Inkia Energy** began marketing a 10-year bond last week, as the company looks to buy back \$450 million of debt at a time of uncertainty over its ultimate ownership.

The Peru-based company, which had an operating capacity of around 3.4 GW at the end of 2016, has hired **Credit Suisse** and **Scotiabank** as global coordinators on the bond, with **Citi** joining as a bookrunner. The global coordinators are also acting as dealer-managers on the debt buyback.

Inkia is issuing the bonds, which have a bullet maturity in 2027, to finance the early repayment of its outstanding \$450 million 2021 notes, which bear interest at 8.375%, at their call date.

WEAKENED TERMS

Moody's Investors Service notes that the bondholder protections on the new deal are "significantly weaker" than those of the existing debt, particularly the clauses relating to change of control, which impose limits on

merger, consolidation and asset-sale activity.

The change of control clause is particularly pertinent given uncertainties around Inkia's ownership.

Inkia is 100% owned by **IC Power**, which is in turn owned by **Kenon Holdings**. In July, Kenon entered into negotiations to sell IC Power after being approached by several buyers (PFR 7/26).

"Most of those subsidiaries operate under less predictable market frameworks including several non-investment grade Latin American and Caribbean countries"

Kenon is in advanced talks with a "top tier financial investor" that already has Latin American power sector holdings, with the intention of agreeing the terms of sales of IC Power's assets in Latin America and the Caribbean, the company revealed in a statement on Oct. 26. There is no assurance

that the discussions will lead to a sale.

Inkia is rated Ba3 by Moody's and also has BB- and BB ratings from **S&P Global Ratings** and **Fitch Ratings**, respectively.

The company relies on three key subsidiaries, according to Moody's. These are Peruvian independent power producer **Kallpa Generation**—which owns 1.6 GW of gas-fired and hydro capacity following a merg-

El Salvador, Jamaica, Nicaragua and Panama. However, its subsidiaries in those countries do little to strengthen Inkia's creditworthiness, according to Moody's.

"Most of those subsidiaries operate under less predictable market frameworks including several non-investment grade Latin American and Caribbean countries and they largely operate as either merchants or under short-term contracts," write the ratings agency's analysts. "These factors limit Inkia's ability to rely on these cash flows to meet its capital requirements."

Inkia's long-term contracted assets in Peru, Nicaragua and Panama accounted for 60% of its Ebitda at the end of last year, according to S&P. ■

FAST FACT

3.4 GW

Peru-based Inkia's operational fleet, which includes gas-fired and hydro assets, totaled some 3.4 GW at the end of 2016.

● PEOPLE & FIRMS

Boutique Snags Ex-Goldman M.D. for Power Push

A New York-based boutique investment bank has hired a former **Goldman Sachs** managing director as it increases its profile in power and renewables.

Peter J. Solomon Co. announced the appointment of **Jeff Pollard** as m.d. and head of power and renewables on Oct. 30, building on the launch of its energy and infrastructure advisory practices last year.

PJSC's move into energy and infrastructure in 2016 coincided with its entry into an alliance with French corporate and investment bank **Natixis**, which will allow the two firms to "provide best-in-class advisory and lending solutions for our power and renewable clients," PJSC's ceo **Marc Cooper** said in a statement.

George Ward and **John Rice**, both veterans of **Tudor, Pickering, Hold & Co.**, joined PJSC in May last year to launch and co-head the Houston-based energy practice as managing directors. **David Hopkins**, an oil and gas specialist who previously worked at **Macquarie Capital**, joined the team as a managing director at the same time.

Pollard joined Goldman as an associate in 2006 and was promoted to managing director in 2011, working on several of

the largest merger and acquisition transactions of the past decade in the independent power producer sector.

He was part of the team advising **Constellation Energy Group** on its merger with **Exelon Corp.** in 2011 (PFR, 4/8/11, 4/29/11) and advised **Energy Capital Partners** on its \$3.45 billion sale of the 5.5 GW EquiPower portfolio to **Dynegy** in 2014 (PFR, 8/29/14). In 2015, he advised **MACH Gen** on its \$1.175 billion sale out of bankruptcy to **Talen Energy** (PFR, 7/21/15).

More recently, in 2016, he advised **American Electric Power** on the \$2.17 billion sale of its 5.2 GW coal- and gas-fired portfolio to a joint venture between **Blackstone** and **ArcLight Capital Partners** (PFR, 9/14/16) and **First Reserve Infrastructure** on the sale of its North American generation portfolio to a consortium of investors led by **BlackRock** (PFR, 2/7).

Pollard left Goldman last month and *PFR* understands that his responsibilities are being assumed by other bankers.

A spokesperson for Goldman Sachs in New York declined to comment. ■



Jeff Pollard

● ONE YEAR AGO



NextEra Energy finalized its plans to wholly acquire transmission utility **Oncor Electric Delivery Co.** from **Energy Future Holdings** and other minority owners (PFR, 11/7/16). [**Sempra Energy** has since agreed to acquire Oncor after the NextEra deal was blocked by the **Texas Public Utilities Commission**.]

● FIVE YEARS AGO

Hurricane Sandy knocked out *Power Intelligence's* editorial and production office in New York as well as the Manhattan offices of several banks, forcing project financiers to stay in touch via cell phones (PFR, 11/5). [The Caribbean, Texas and southeastern U.S. have been assailed by four major storms this year, but LNG projects on the U.S. Gulf Coast were said to have suffered minimal disruption (PFR, 9/1).]

● ALTERNATING CURRENT

Long-shuttered Coal-fired Plant Makes Unlikely Movie Star



Abandoned coal-fired plants may not seem glamorous, but one such structure in New Orleans has developed a secondary career in recent years as a setting on the silver screen and TV.

Built in 1905 and retired in 1973, the Market Street Power Plant has been neglected, vandalized and flooded by the Mississippi River in the ensuing decades, but that only seems to make it more appealing to scouts hunting locations with a post-apocalyptic feel.

The sale of the facility by **Entergy New Orleans** to a property developer for \$10 million in 2007 has not yet led to its revitalization as a retail destination, but in the meantime, it has appeared as a setting in *Oblivion*, a 2013 film starring **Tom Cruise** and **Morgan Freeman**, and 2014's *Dawn of the Planet of the Apes*, as well as TV shows *The Magicians* and *Into the Badlands*.

And the derelict industrial aesthetic doesn't just appeal to location researchers. Earlier this year, a series of photographs of the interior of the plant, including its crumbling control room, appeared on the 'Abandoned Southeast' website.

Power finance pros wanting a closer look may be tempted to visit the site during the **Infocast** Projects & Money conference which takes place in New Orleans in January.

Meanwhile, could **Vistra Energy** be courting Hollywood types with a view to renting out the three coal-fired plants it plans to retire in Texas as film sets? Lights, camera... ■



● QUOTE OF THE WEEK

"We believe the premium valuation implies that significant value has been attributed to Alterra's development pipeline."

RBC Dominion Securities analysts **Nelson Ng** and **Trevor Bryan** on the purchase price being paid by **Innervex** for **Alterra Power Corp.** (see story, page 7).