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Calpine Hunts For Financing For 615 MW

Calpine is looking to arrange financing for two contracted power plant projects that together total 615 MW peaking capacity.

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Xcel Closes \$600M Syndication

Xcel has wrapped up syndication on a \$600 million revolver led by **Barclays Capital** and **J.P. Morgan**.

See story, page 2

Hedge Fund Interest Driving Drax Debt

Hedge funds are bidding up U.K.-based **Drax**'s debt, betting on movements in the dark/spark spread— the spread between energy prices and coal-fired generation costs.

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TEXAS LNG DEVELOPER TAPS RBS TO LEAD FINANCING

The developer of the Freeport liquefied natural gas facility has hired **Royal Bank of Scotland** to arrange a \$140 million, non-recourse loan to partly finance the project. **Hugh Urbantke**, cfo at **Freeport LNG Development** in Houston, says the deal will replace one leg of a two-tranche financing set up with general partner **ConocoPhillips**.

The full cost of the LNG receiving terminal in Quintana, Texas, is likely above \$650 million, with the engineering procurement contract priced at roughly \$500 million,

(continued on page 8)

GE BAGS SOCGEN BIG APPLE SYNDICATION HEAD

GE Energy Financial Services has hired Don Kyle, managing director and project finance syndication chief at Société Générale in New York. Kyle will take up a capital markets leadership role with a managing director title at GE in Stamford, Conn., says an official familiar with the move. Kyle declined comment and calls to Roger Bredder, managing director of project finance at SG, were not returned. A GE spokesman says that Kyle will help expand and build EFS' debt platform with a focus on capital markets activities. He will report to Tony Shizari, head of EFS' debt products business.

(continued on page 8)

EEI San Diego

STEEP COMMODITY PRICES PUT COAL, WIND, NUCLEAR CENTER STAGE

Surging natural gas and oil prices put other forms of generation at the center of the 39th annual Edison Electric Institute Financial Conference at the Sheraton San Diego Hotel & Marina. Coal, wind and nuclear generation were all hot topics of conversation.

"Years ago coal plant guys weren't thinking about

(continued on page 4)





ASTORIA LOOKS TO TRY AND REJIGGER QUEENS PLANT DEBT VIA CALYON

Astoria Energy has tapped **Calyon** to help it refinance a \$700 million highly priced B-loan, which it obtained earlier this year to fund the construction of a 500 MW gas-fired plant in Queens, New York.

The existing debt, led by **Credit Suisse First Boston**, was split between a \$500 million first-lien piece priced at 525 basis points over LIBOR, and a \$200 million second lien loan priced at a 875 basis

Astoria Energy Site

(continued on page 8)

Xcel Wraps Up \$600M Syndication

Xcel Energy has closed syndication on a \$600 million revolving credit facility led by Barclays Capital and J.P. Morgan. The senior unsecured bank loan was oversubscribed by roughly \$270 million, says a banker close to the deal. Including the leads, 19 banks participated in the five-year credit, the banker adds, declining to disclose them. Calls to Benjamin Fowke, cfo at Xcel, and a J.P. Morgan spokesman were not returned. A Barclays official declined comment.

Xcel launched the bank debt to refinance its existing \$400 million revolver before it expired next year, with proceeds earmarked in part to back the issuance of commercial paper (PFR, 10/4). The replacement loan, which carries an undrawn fee of 15 basis points and pricing of 87.5 basis points if fully drawn, is scheduled to close on Nov. 3, the banker notes.

Calpine Plots Financing For 615 MW

Calpine is looking to arrange financing for another two of its contracted power plant projects that together total 615 MW peaking capacity, market watchers say. The IPP is in talks with potential lead banks, but is unlikely to wrap up a deal before year-end, says one banker. Calls to Brian Harenza, Calpine's v.p. of finance, were not returned.

The assets include the 365 MW Mankato Power Plant in Mankato, Minn., and the 250 MW Freeport Energy Center in Freeport, Texas. The two plants have a PPA with Xcel Energy and Dow Chemical, respectively.

The IPP is prepping project-level debt to finance the 550 MW Fox Energy Center in Kaukauna, Wis. (PFR, 8/6). One official says that deal is close to being executed.

Hedge Funds Drive Drax Higher As Refi Rumors Float

Hedge funds are bidding up U.K.-based **Drax**'s debt, betting on movements in the dark/spark spread— the spread between energy prices and coal-fired generation costs.

According to *PFR*'s sister publication *Loan Market Week*, there is speculation that a refinancing is in the works that will take out the discounted "B" tranche and put in a place a new capital structure that reflects the current high equity valuation.

Last week, the £458 million A2 and £86 million A3 equity tranches traded in the 195 range, while the £338 million "B" tranche traded up to the 97 range. Drax's A2 and A3 tranches trade as a package and are linked to its shares. The buyers of the debt are betting on the rising value of the company's equity through the dark/spark spread, a trader noted. Hedge funds are also buying the equity tranches as they short the underlying commodity exposure, said sources

"In the future, the dark/spark spread could stay where it is or get better," one buysider says. But if the dark/spark spread closes, Drax goes back down, he notes. "The underlying electricity prices have improved. That's good for the market and good for Drax," a spokeswoman for the company says. Market participants pointed to portfolio manager **Brian Stark** of **Stark Investments** as a possible buyer of the equity tranches. Stark did not return calls.

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Developer Looks To Land Scottish Wind Loan

Catamount Energy Limited and U.K-based Force 9 Energy are looking to raise about \$70 million or more in bank debt to finance two wind farm projects in Scotland. Catamount Energy is a joint venture formed by Rutland, Vt.-based Catamount Energy Corp., an unregulated subsidiary of Central Vermont Public Service, and Norway's Statkraft Vind.

James Moore, ceo of Catamount Energy Corp., says the companies are in talks with several European banks but have not yet selected a lead arranger. He declined to identify the banks that it has had discussions and says pricing and maturity have yet to be determined. The remainder of the financing will come from equity provided by Catamount and Statkraft.

The venture is developing a 66 MW, 24 turbine wind farm in Perth and Kinross in central Scotland and a 79 MW, 29 turbine

farm near Forres in northern Scotland. Both projects are awaiting government approval.

Aquila Seeks Winter Gas Remedy

Aquila is looking to arrange a new \$125 million loan to meet its liquidity needs for the anticipated increase in gas consumption during the winter months, says a banker close to the deal. Union Bank of California is the sole lead underwriter of the interim financing, the banker adds.

UBoC is pitching a sixth-month revolver priced at 250 basis points over LIBOR with a 50 basis point commitment fee, says the banker, adding the lead arranger is in beginning talks with undisclosed lenders to participate in the financing. A UBoC official confirmed the transaction, but declined to comment on it.

The Kansas City, Mo., utility carries a B minus /B2 rating, the banker says. Calls to **Rick Dobson**, cfo at Aquila, were referred to a spokesman, who declined to comment.

Financing Record (OCTOBER 21-OCTOBER 27) Debt

Issue Date	İssuer	Principal Amount (\$ mil)	Coupon (%)	Type of Security	Maturity	Offer Price	Offer Yield to Maturity (%)	Spread to Bench- Mark	S&P's Rating	Moody Rating	Fitch Rating	Bookrunner(s)	Gross Spread as % of Prncpl Amt in this Mkt
■ 10/21/04	CA La Electricidad de Caracas	260	10.25	Notes	10/30/14	100	10.25	-	В	NR	B+	ABN-AMRO-INC	-
10/21/04	Star Energy Power Corp	14.8	2.5	Secured Bonds	10/28/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Star Energy Power Corp	14.8	2.492	Secured Bonds	10/29/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Star Energy Power Corp	14.8	2.492	Secured Bonds	10/28/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Star Energy Power Corp	14.8	2.492	Secured Bonds	10/27/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Star Energy Power Corp	14.8	2.5	Secured Bonds	10/29/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Star Energy Power Corp	14.8	2.5	Secured Bonds	10/27/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	14.8	2.5	Secured Bonds	10/27/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	17.8	2.492	Secured Bonds	10/29/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	14.8	2.5	Secured Bonds	10/28/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	26.6	2.5	Secured Bonds	11/1/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	14.8	2.5	Secured Bonds	10/29/11	100	2.5	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	17.8	2.492	Secured Bonds	10/27/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
10/21/04	Sun Ba Power Corp	17.8	2.492	Secured Bonds	10/28/11	100	2.492	-	NR	NR	-	DEUTSCHE-A/FTAI-SEC(JB)	-
1 0/22/04	Entergy Gulf States Inc	200	4.875	Notes	11/1/11	100	4.875	124	BBB	Baa3	NR	LEH/BNP-PARIBAS(JB)	-
10/25/04	Xinao Gas Holdings Ltd	61.1	Zero	Cvt Zero Bonds	5/15/07	100	na	-	NR	NR	NR	DEUTSCHE-LONDON	-
10/27/04	EDF	65.8	1.635	Fxd/Straight Bd	11/17/14	100	1.635	-	AA-	Aa3	NR	BNP-PARIBAS	-
1 0/27/04	Intergas NV	250	6.875	Notes	11/4/11	98.641	7.125	352	BB	Baa3	NR	ABN-AMRO-INC/JPM(JB)	-

■ Rule 144A Private Placement

Source: Thomson Financial/Securities Data. For more information, call Rich Peterson at (212) 806-3144.

M&A

Date Announced	Date Effective	Target Name	Target Advisors	Target Country	Acquiror	Acquiror Advisors	Acquiror Nation	Deal Value (\$mil)
12/12/03	-	Gulfterra	UBS/CSFB	U.S.	Enterprise Products	Lehman/Citigroup	U.S.	3,852.27
12/12/03	-	Purac	-	Sweden	ACME Television	-	U.S.	-
12/15/03	-	El Paso Corp-Natural Gas Plant	CSFB/UBS	U.S.	Enterprise Products	Lehman/Citigroup	U.S.	150
12/15/03	12/15/03	GulfTerra	Goldman Sachs/UBS	U.S.	El Paso Corp	CSFB	U.S.	-
12/15/03	12/15/03	GulfTerra	UBS/CSFB	U.S.	Enterprise Products	Lehman/Citigroup	U.S.	425
12/15/03	-	GulfTerra	UBS/CSFB	U.S.	Enterprise Products	Lehman/Citigroup	U.S.	500
12/15/03	-	Montkemija d.o.o.	-	Croatia	Istrabenz Plini	-	Slovenia	3.648
12/17/03	-	Bahia de Bizkaia Gas	-	Spain	Iberdrola		Spain	

EEI Coverage

More than 1,300 power company executives, lenders, attorneys and consultants descended on the Sheraton San Diego Hotel & Marina to attend the 39th annual Edison Electric Institute Financial Conference. Managing Editor Mark DeCambre filed the following stories:

STEEP COMMODITY

(continued from page 1)

developing [because of concerns about emissions]. Now, it doesn't seem like such a goofy idea," said **Doug Harvin**, senior director of project finance at **Fitch Ratings**. "Coal is definitely much more attractive," he added, noting that new technologies are enabling plants to achieve lower emissions which in turn are assuaging concerns about environmental compliance.

Wind energy is also being given more play, according to Paul Hudson, chairman at Public Utility Commission of Texas. "A climate has to be created in which we can have reliable inexpensive alternatives to fossil fuels," he said. "As costs rise, what do we have to look forward to in the future?" Suedeen Kelly, commissioner at Federal Energy

Regulatory Commission, during a plenary session, said alternatives such as nuclear power are gaining renewed interest. "With natural gas prices rising, nuclear power is starting to look good," she commented. The sector is attractive but only a handful of developers can participate given the high cost. Robert Barrett, director of investor relations at FPL Group, said his company has a lot of interest in nuclear projects.

Given demand for natural gas is expected to increase and local supplies dwindle in markets such as the U.S., many attendees talked about the need for new liquefied natural gas terminals. Participants speculated about how many of the roughly 40 such plants that are being proposed, including one expected to be undertaken by **Cheniere Energy** (PFR, 10/25), would come on line.

Dominion To Tidy Balance Sheet Via Sales

Dominion Resources wants to unload superfluous generation assets in an effort to shore up its balance sheet. **Thomas Chewning**, cfo and v.p., told a packed room of analysts and other industry observers the sales would need to be accretive to Dominion earnings. "The value will depend on what the market will pay," he added in a side bar discussion with *PFR*, declining to provide additional criteria or talk about pricing or specific regions.

The Richmond, V.A., player is also considering strategic purchases similar to its pending acquisition of three generation facilities from **USGen New England**, which it is hoping to secure \$650 million in bonds (PFR, 9/13) and its 545 MW Kewaunee nuclear plant acquisition. "We want to do this in a very strategic manner, making sure that these deals make sense and are accretive," he says. Chewning notes the company is sill waiting for bankruptcy court approval on the purchase of the USGen New England plants, adding that another bidder could emerge as a result of the process.

Dominion has been attempting to increase its earnings per share and reduce overall debt. It hopes to achieve reduce its debt to 48.6% by 2006 from projected year-end debt of 53.4%. It expects to earn \$4.68 to \$4.75 a share in 2004 and \$5 to \$5.20 a share in 2005.

FPL IPP Arm Finds Slim Renewable Pickings

FPL Energy is looking for renewable energy assets but limited supply and high prices have left it hard pressed to find investments that make sense. "We haven't been successful in the market and don't see the kind of assets that would be a strategic fit," said Robert Barrett, director of investors relation speaking at a company presentation, adding high prices have caused it to shy from a lot of deals.

The unit of Juno Beach, Fla.-based **FPL Group** company sees buying on a portfolio basis as a good way to grow and increase efficiencies. "It doesn't make sense to do one-sies and two-sies," Barrett noted.

The company also has strong interest in building new wind farms in order to take advantage of production tax credits reactivated by Congress before they expire in 2005. Barrett said the company hoped to complete the development of 750 MW worth of wind farm projects. The tax credit translates into a direct credit of 3.5 cents per kilowatt hour. That credit makes up 1/3 the economics of developing wind farm projects, he noted.

The generator's most recent renewable energy deal was the purchase of a 130 MW wind farm from Enron Corp., which it paid about \$80 million last year. The acquisition includes the 40 MW Cabazon and the 16 MW Green Power projects near Palm Springs.

EEI Coverage (cont'd)

S.D. Coal Project Financing Months Off

Otter Tail Power Company is pushing to get Big Stone II closer to ground breaking but thinks that working out financing might be months away for its planned coal-fired plant in Millbank, S.D. Kevin Moug, cfo and treasurer, says the Fargo-based company is still in the process of figuring out whether the planned coal-fired plant in South Dakota is viable. "We are still evaluating this project," he told *PFR*, noting that getting the deal underway is a priority. The company will take a 25% stake in the project which includes five other backers (PFR, 10/18)

Otter Tail hopes to start lining up financing in the next several months once environmental approvals and permits have been obtained he adds, declining to provide details on its timing expectations. He said that he hoped to be able to start seriously contemplating funding strategies in the next two or three months.

The facility could range in size from 400 MW to 600 MW depending on the demand, Moug noted. The aim is to obtain funding by 2006 in time to begin construction in 2007. It is expected to come on line by 2011.

Seen 'N Heard

"I don't think that I've ever seen such a large crowd for a **Dominion** presentation. I only wish it was because there'd been a lot of good news with the company. Maybe our biggest profit maker for the remainder of the year should be selling seats."—

Thomas Chewning, cfo and executive v.p., commenting on his company's well-attended presentation.

Corporate Strategies

Fla. Utility Refreshes Expiring Loan

Tampa Electric has refinanced a maturing \$125 million revolver, boosting its capacity and extending the life of the loan. A three-year \$150 million revolving credit takes the place of the previous 364-day facility set to expire this month, says Laura Plumb, spokeswoman for the Tampa, Fla-based utility. Gordon Gillette, executive v.p. of finance and cfo, could not be reached for comment.

Citigroup led the transaction that was syndicated to 10 banks, including J.P. Morgan, Morgan Stanley and Merrill Lynch, says Plumb, adding the lenders have supported the utility for a number of years.

The \$150 million refinancing offers a commitment fee of 17.50 basis points, according to market watchers. The pricing could not be determined. Citigroup also led the previous \$125 million revolving credit, which was priced at 105 basis points over LIBOR and offered a 20 basis points/facility fee.

Pinnacle Rolls Two Loans Into \$300M Revolver

Pinnacle West Capital has closed a \$300 million unsecured revolver via J.P. Morgan, replacing two loans set to expire by year-end. Barbara Gomez, v.p. and treasurer, says a 12-month \$150 million facility and a three-year \$125 million revolver were rolled into a single three-year revolving credit. "The market is more open to doing long-term deals," she notes.

Gomez says the upsized revolver backs commercial paper, so it's unlikely that it will have to be drawn upon. Admin agent J.P.

Morgan and syndication agent Union Bank of California joint led the deal, which closed on Oct. 19 and included a total 13 banks, she says. Gomez declined to disclose the pricing ahead of the Phoenix-based holding company's 10-Q document, which it expects to file on Nov. 9.

Bank One, which recently merged with J.P. Morgan, led the retired 12-month revolver, while J.P. Morgan arranged the previous \$125 million credit.

Atmos Taps Notes, Equity To Repay TXU Financing

Atmos Energy has issued \$1.4 billion of senior unsecured notes and over \$300 million in equity mainly to pay off short-term debt that it used to purchase **TXU Gas**.

Ralph Pellecchia, senior director at Fitch Ratings in New York, says the proceeds will help repay a \$1.7 billion bridge facility that funded the \$1.925 billion acquisition of TXU's natural gas distribution and pipeline operations. Atmos tapped Merrill Lynch for the 364-day interim loan with an eye toward securing more permanent financing (PFR, 10/11).

The Dallas-based natural gas-only distributor launched a series of senior unsecured notes offered in four tranches, says Pellechia. The offering breaks down into \$300 million worth of three-year notes, \$400 million in five-year notes, \$500 million in 10-year notes and \$200 million in 30-year notes. The series of \$300 million notes is priced at 0.375% over three-month LIBOR, and the remaining tranches carry

Corporate Strategies (cont'd)

coupons of 4%, 4.95% and 5.95%, respectively, says **Gerald Hunter**, an Atmos spokesman.

To help repay the bridge loan Atmos also issued 14 million shares of common stock priced at \$24.75 per share, which yielded \$346.5 million in gross proceeds, according to the company's press release. Merrill Lynch led both transactions,

with Banc of America Securities, J.P. Morgan, SunTrust Robinson Humphrey and Wachovia Securities all serving as co-managers on the equity and debt offering, says Hunter. Additionally, SG Corporate & Investment Banking, KBC Financial Products USA and Piper Jaffray acted as co-managers on the note offering.



Generation Auction & Sale Calendar

Following is a directory of ongoing generation asset sales. The accuracy of the information, which is derived from many sources, is deemed reliable but cannot be guaranteed. To report new auctions or changes in the status of a sale, please call Mark DeCambre, managing editor, at (212) 224-3293 or e-mail mdecambre@iinews.com.

Seller	Plants	Location	MW	Plant Type	Advisor	Status
AEP	El Bajio	Mexico	600 (50%)	Gas	WestLB	
AES	Wolf Hollow Granite Ridge Termomamonal	Texas N.H. Colombia	730 720 90	Gas Gas Gas	N/A	Ongoing.
	Ottana	Italy	140	Gas	None	Ongoing.
Allegheny Energy Supply	Armstrong Hatfield Mitchell	Penn. Penn. Penn.	356 1,600 (75%) 442	Coal Coal Coal	J.P. Morgan Citibank J.P. Morgan	Ongoing.
Aquila	Racoon Creek Goose Creek Crossroads	III. III. Miss.	340 340 340	Gas Gas Gas	Not chosen	Intention to sell.
BP	Great Yarmouth	U.K.	400	Gas	J.P. Morgan	Intention to sell.
Black Hills Energy	Pepperell	Mass.	40	Gas	-	Intention to sell.
BNP -led bank group (Exelon developed plants)	Mystic River 7 Mystic River 8 Mystic River 9 Fore River	Mass. Mass. Mass. Mass.	560 832 832 832	Oil/Gas Gas Gas Gas	Lazard	Ongoing.
Citi & SocGen-led creditor group (TECO Energy developed plants)	Union Gila River	Ark. Ariz.	2,200 2,300	Gas Gas	Goldman	Ongoing.
CMS Energy	Ensenada CT Mendoza El Chocon	Argentina Argentina Argentina	128 520 1,320	Gas Gas Hydro	Not chosen J.P. Morgan J.P. Morgan	Announced intention to sell.
Citi-led bank group (NEG developed plants)	Lake Road La Paloma	Conn. Calif.	840 1,121	Gas Gas	Lehman Bros. Lehman Bros.	Seperate auction for each plant.
ConocoPhilips	Ingleside	Texas	440 (50%)	Gas	None	Looking to sell stake by June.
Damhead Power	Damhead	U.K.	800	Gas	E&Y	Has agreed sale to ScottishPower.
Delta Power	Lowell Power	Mass.	82	Gas	None	Actively pursuing a sale.
Duke Energy North America	Lee Energy Bridgeport Energy Grays Harbor (in constructio Deming Energy (in constructio Griffith Energy (50%) Maine Independence		640 480 (67%) Wash. N.M. 600 520	Gas Gas 650 570 Gas Gas	J.P. Morgan Gas Gas	Ongoing.
El Paso Europe	Enfield EMA Power Kladna	U.K. Hungary Czech Rep.	396 (25%) 70 350	Gas Coal Coal	No Advisor	Looking to exit Europe.
El Paso North America (Merchant assets)	Berkshire CDECCA	Mass. Conn.	261 (56.41%) 62	Gas Gas		Final bids due.

Generation Auction & Sale Calendar (cont'd)

Seller	Plants	Location	MW	Plant Type	Advisor	Status
	Eagle Point Fulton Pawtucket Rensselaer San Joaquin	N.J. N.Y. R.I. N.Y. Calif	233 45 67 79 48	Gas Gas Gas Gas Gas		
El Paso North America (Contracted assets)	Midland Cogen Prime	Miss. N.J.	1,500 (44%) 66 (50%)) Gas Gas	Citigroup	Has sold majority of QF portfolio to ArcLight.
Endesa	Conatillor	Chile	172	Hydro	N/A	Ongoing.
EnCana	Cavalier Balzac Kingston	Alberta Alberta Ontario	106 106 110 (25%)	Gas Gas Gas	HSBC HSBC HSBC	Launched sale in April. Looking to exit generation business.
Energy Investors Fund Entergy Asset Management	Multitrade Crockett Robert Ritchie Warren Power RS Cogen Harrison County	Va. Calif. Ark. Miss. La. Texas	79.5 (60%) 240 (24%) 544 314 425 (49%) 550 (70%)	Biomass Gas Gas/oil Gas CHP Gas	None None	Intention to sell. Ongoing.
EPRL	Glanford Thetford Ely Westfield Elean	U.K. U.K. U.K. U.K. U.K.	14 39 13 10 38	Poultry Litt Poultry Litt Poultry Litt Poultry Litt Straw	er er	Ongoing.
Ernst & Young Corporate Finance (representing secured creditors)	Bear Swamp	Mass.	599	Hydro	E&Y	Exploring sale.
HSBC-led creditor group	Attala	Miss.	526	Gas	HSBC	Ongoing.
InterGen	Larkspur Energy	Calif.	90	Gas	Citi	Ongoing.
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TEXAS LNG

(continued from page 1)

Urbantke says. Freeport hired RBS to set up third-party financing with a longer tenor and tighter pricing than it currently has under its subordinate loan through Conoco, he adds.

The high pricing on the Conoco loan was meant to ensure Freeport LNG Development had an incentive to find alternative debt. Urbantke declined to disclose pricing details on the Conoco and also the RBS facility, but says that it expects to receive a 10year replacement loan. An RBS official declined comment.

"We don't need the money for quite a while," Urbantke says, noting that ConocoPhillips' loan will be drawn upon first. "But the bank market is very good so we're working on it now." RBS was the advisor on Freeport LNG Development's side of the project, he notes.

Urbantke adds the financing should close by early next year and construction is likely to begin in the next couple of weeks.

—Christine Idzelis

ASTORIA LOOKS

(continued from page 1)

points spread (PFR, 4/5). That rich spread is believed to be behind the Astoria move to try and refinance at a lower rate. One banker familiar with the deal says there is a call premium of 101-102 if it is refinanced early. Calls to officials at Astoria were directed to Christopher Grath, a spokesman, who was unable to comment by press time. Francois Coussot, managing director at Calyon, declined to comment and officials at CSFB did not return calls.

The type of debt the subsidiary of Concord, Mass.-based SCS Energy is looking for could not be determined. Originally, the company wanted to obtain a bank deal before it chose the B loan route. Although the B-loan is pricier, a bank deal can be more restrictive in respect to terms and covenants.

The B loan was met with a skeptical response from traditional financiers, who questioned several aspects of the project, including

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whether the offtake contract was weighted too much in favor of the utility and the ability of the developer to meet the deadlines set out in the contract (PFR, 2/9). It could not be determined how far along the company is in its construction of the power plant, which is scheduled to be up and running by 2006.

—Mark DeCambre

GE BAGS

(continued from page 1)

Kyle is a veteran of the sector, joining SG along with a number of other Chase Manhattan Bank staffers seven years ago when the French bank was gearing up operations. One banker says Kyle is a well known syndicator who effectively uses his project finance banking background to structure deals.

Over recent years, along with the rest of the market, SG has adopted a lower profile in project finance lending. One of its last deals was the challenging \$465 million financing for EDF International's Rio Bravo III & IV projects in Mexico (PFR, 2/02), for which Kyle was lead syndicator.

For its part, GE has been adding a number of bankers to its energy and power team this year. Among them are Fran Ballard, formerly with BNP Paribas (PFR, 7/30), Nikolas Novograd, a former ABNO AMRO staffer (PFR, 3/21) and Deborah Hemsey, previously with Credit Suisse First Boston (PFR, 3/07). —*C.I.*

Calendar

Electric Utility Consultants Inc. and PCI are hosting a conference on optimizing generation assets in new locational marginal prices markets. The conference will be held from Dec. 8-9, 2004 at the Trump International Sonesta Beach Resort in Miami.

Quote Of The Week

"It doesn't make sense to do one-sies and two-sies." — Robert Barrett, director of investor relations at FPL Energy, commenting on its renewable energy asset strategy (see story, page 4).

One Year Ago In Power Finance & Risk

Catequil Asset Management, a New York-based multi-commodity hedge fund founded by alumni from Julian Robertson's Tiger Management, was poised to become more active in trading electricity derivatives and was looking for suitable hires. [Catequil is now in the process of being liquidated due to a dispute between partners Robert Ellis and Paul Touradji, according to PFR's sister publication, Alternative Investment News (AIN, 10/25)].